



**Kereskedelmi és Hitelbank Zártkörűen
Működő Részvénytársaság**

CONSOLIDATED ANNUAL REPORT

31 December 2013

K&H BANK ZRT.

CONSOLIDATED ANNUAL REPORT
31 DECEMBER 2013

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Statement of the Issuer

K&H Bank Zrt., as the Issuer (represented by Hendrik Scheerlinck, CEO and Attila Gombás, CFO) hereby declare that the Year 2013 Annual Report and the Year 2013 Consolidated Annual Report of K&H Bank Zrt. have been prepared to the best of the Issuer's knowledge, in compliance with the applicable accounting laws and regulations, and the financial details contained therein reflect a true and reliable status of the assets, liabilities, financial position and profitability of K&H Bank Zrt. and the companies involved in the consolidation, and the Management Report and Consolidated Management Report show a true and fair picture of the position, development and performance of K&H Bank Zrt. and the companies involved in the consolidation, including the major risks and uncertainties factors.

Budapest, April 29 2014

Hendrik Scheerlinck
Chief Executive Officer

Attila Gombás
Chief Financial Officer

**Kereskedelmi és Hitelbank Zártkörűen
Működő Részvénytársaság**

Consolidated annual financial statements prepared in accordance with
International Financial Reporting Standard as adopted
by the European Union for the year ended 31 December 2013
with the Report of Independent Auditors

Independent auditors' report

To the shareholder of Kereskedelmi és Hitelbank Zártkörűen Működő Részvénytársaság

We have audited the accompanying consolidated financial statements of Kereskedelmi és Hitelbank Zártkörűen Működő Részvénytársaság and its subsidiaries, ("the Group") which comprise the consolidated statement of financial position as at 31 December 2013, the consolidated income statement, consolidated statement of comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with International Financial Reporting Standards as adopted by the European Union, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements give a true and fair view of the financial position of Kereskedelmi és Hitelbank Zártkörűen Működő Részvénytársaság as of 31 December 2013, and of its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards as adopted by the European Union.

Emphasis of matter

We draw attention to note 35 of these consolidated financial statements. In 2003 a significant fraud was discovered at K&H Equities Rt., a member of the Group. As at 31 December 2013 the Group has a provision of HUF 31,162 million for its potential liability to clients as a result of the fraud, and an asset of HUF 22,748 million for expected reimbursements. The ultimate outcome of this matter cannot presently be determined and due to its fundamental uncertainty the actual loss incurred by the Group might be significantly different from the provision and the asset created. Our opinion is not qualified in respect of this matter.



Ernst & Young Kft.
Budapest, Hungary
8 April 2014

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FOR THE YEAR ENDED 31 DECEMBER 2013****CONTENTS OF THE CONSOLIDATED FINANCIAL STATEMENTS**

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K&H BANK ZRT.**CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2013****CONSOLIDATED INCOME STATEMENT**

	<u>Notes</u>	<u>2013</u> <u>MHUF</u>	<u>After</u> <u>reclassification</u> <u>2012</u> <u>MHUF</u>
Interest income		140 421	161 804
Interest expense		(63 228)	(87 811)
Net interest income	3;4	77 193	73 993
Fee and commission income		64 858	42 807
Fee and commission expense (after reclassification)		(15 995)	(14 740)
Net fee and commission income (after reclassification)	3;5	48 863	28 067
Net gains / (losses) from financial instruments at fair value through profit or loss and from foreign exchange	3;6	19 008	22 944
Net realised gains / (losses) from available-for-sale assets	3;7	1 689	131
Dividend income	3;8	3	8
Other net income	3;9	3 281	247
Total income (after reclassification)		150 037	125 390
Operating expenses (after reclassification)	3	(106 290)	(85 224)
Staff expenses	12	(29 065)	(31 570)
General administrative expenses (after reclassification)	10	(53 751)	(31 188)
Depreciation and amortisation of tangible and intangible assets	33;34	(7 633)	(7 515)
Bank tax	11	(15 841)	(14 951)
Impairment:	3;13	(22 788)	(13 629)
Loans and receivables		(22 606)	(12 861)
Other		(182)	(768)
Share in results of associated companies	3;14	294	441
Profit before tax		21 253	26 978
Income tax expense	3;15	(3 765)	(6 521)
Profit after tax		<u>17 488</u>	<u>20 457</u>
Earnings per share in HUF (basic)	16	0.1240447	0.1451077

For changes in the presentation of the consolidated income statement see note 2.7.

K&H BANK ZRT.**CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2013****CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME**

	<u>Notes</u>	<u>2013 MHUF</u>	<u>2012 MHUF</u>
Profit after tax		17 488	20 457
Other comprehensive income			
Available-for-sale equity instruments			
Amounts to be reclassified subsequently to the income statement:			
Net gain / (loss) from fair value changes	17	210	943
Deferred tax impact on fair value changes	30	(43)	(195)
Transfer from available for sale reserve to net profit			
(Losses)/ gains on disposal	7	(1 152)	-
Deferred income tax	30	238	-
Available for sale debt instruments			
Amounts to be reclassified subsequently to the income statement:			
Net gain / (loss) from fair value changes	17	289	8 936
Deferred tax impact on fair value changes	30	(60)	(1 843)
Transfer from available for sale reserve to net profit			
(Losses)/ gains on disposal	7	(537)	(131)
Amortisation of reclassified assets		3 124	38
Deferred income tax	30	(533)	19
Cash flow hedge			
Amounts to be reclassified subsequently to the income statement:			
Net gain / (loss) from fair value changes		1 082	13 880
Deferred tax impact on fair value changes	30	(224)	(2 862)
Transfer from cash flow hedge reserve to net profit			
Ineffective part	6;28	(70)	20
Gross amount	6;28	739	(17 724)
Deferred income tax	30	(138)	3 651
Total other comprehensive income		2 929	4 732
Total comprehensive income		<u>20 417</u>	<u>25 189</u>

Approved by the Board of Directors on 8 April 2014.

Hendrik Scheerlinck
Chief Executive Officer
Member of the Board

Attila Gombás
Chief Financial Officer

K&H BANK ZRT.**CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2013****CONSOLIDATED STATEMENT OF FINANCIAL POSITION**

	<u>Notes</u>	<u>2013 MHUF</u>	<u>2012 MHUF</u>
ASSETS			
Cash and cash balances with central banks		153 104	78 784
Financial assets	17	2 314 700	2 279 367
Held for trading	28	125 411	159 634
Designated at fair value through profit or loss	22	2 505	3 022
Available for sale	26	462 426	293 014
Loans and receivables	24	1 251 974	1 315 946
Held to maturity	17	468 976	507 751
Hedging derivatives	28	3 408	
Tax assets		2 604	3 290
Current tax assets		685	3 223
Deferred tax assets	30	1 919	67
Investments in associated companies	31	2 142	2 201
Investment property	32	593	472
Property and equipment	33	41 981	45 634
Intangible assets	34	13 066	11 826
Other assets	29	34 081	40 620
Total assets		<u>2 562 271</u>	<u>2 462 194</u>
LIABILITIES AND EQUITY			
Financial liabilities	17	2 283 047	2 165 429
Held for trading	28	30 902	46 042
Designated at fair value through profit or loss	22	217 763	241 826
Measured at amortised cost	17	1 985 683	1 810 096
Hedging derivatives	28	48 699	67 465
Tax liabilities		602	368
Current tax liabilities		602	-
Deferred tax liabilities	30	-	368
Provisions for risks and charges	35	36 816	35 507
Other liabilities	36	29 316	45 020
Total liabilities		<u>2 349 781</u>	<u>2 246 324</u>
Total equity	37;46	212 490	215 870
Total liabilities and equity		<u>2 562 271</u>	<u>2 462 194</u>

Approved by the Board of Directors on 8 April 2014.

Hendrik Scheerlinck
Chief Executive Officer
Member of the Board

Attila Gombás
Chief Financial Officer

For breakdown of assets and liabilities by remaining maturity see Note 25.

The accompanying notes on pages 11 to 121 are an integral part of these financial statements.

K&H BANK ZRT.

CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2013

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

	Share capital MHUF	Share premium MHUF	Statutory risk reserve MHUF	Available for sale reserve MHUF	Cash flow hedge reserve MHUF	Retained earnings MHUF	Total equity MHUF
2012							
Balance at the beginning of the period	140 978	48 775	15 873	(10 286)	(409)	(255)	194 676
Net profit for the year	-	-	-	-	-	20 457	20 457
Other comprehensive income for the period (Note 6;7)	-	-	-	7 767	(3 035)	-	4 732
Total comprehensive income	-	-	-	7 767	(3 035)	20 457	25 189
Dividend	-	-	-	-	-	(3 995)	(3 995)
Transfer from retained earnings to statutory risk reserve (Note 46)	-	-	2 644	-	-	(2 644)	-
Total change	-	-	2 644	7 767	(3 035)	13 818	21 194
Balance at the end of the period	<u>140 978</u>	<u>48 775</u>	<u>18 517</u>	<u>(2 519)</u>	<u>(3 444)</u>	<u>13 563</u>	<u>215 870</u>
of which revaluation reserve for shares (Note 17)	-	-	-	748	-	-	748
of which revaluation reserve for bonds (Note 17)	-	-	-	(3 267)	-	-	(3 267)
2013							
Balance at the beginning of the period	140 978	48 775	18 517	(2 519)	(3 444)	13 563	215 870
Net profit for the year	-	-	-	-	-	17 488	17 488
Other comprehensive income for the period (Note 6;7)	-	-	-	1 536	1 393	-	2 929
Total comprehensive income	-	-	-	1 536	1 393	17 488	20 417
Dividend (Note 46)	-	-	-	-	-	(23 797)	(23 797)
Transfer from retained earnings to statutory risk reserve (Note 46)	-	-	1 905	-	-	(1 905)	-
Total change	-	-	1 905	1 536	1 393	(8 214)	(3 380)
Balance at the end of the period	<u>140 978</u>	<u>48 775</u>	<u>20 422</u>	<u>(983)</u>	<u>(2 051)</u>	<u>5 349</u>	<u>212 490</u>
of which revaluation reserve for bonds (Note 17)	-	-	-	(983)	-	-	(983)

The dividend paid on ordinary shares was HUF 23 797 million – 0.168799 HUF/share in 2013 (HUF 3 995 million – 0.028338 HUF/share in 2012). For dividend proposed on ordinary shares see Note 46.

Approved by the Board of Directors on 8 April 2014.

Hendrik Scheerlinck
Chief Executive Officer
Member of the Board

Attila Gombás
Chief Financial Officer

K&H BANK ZRT.**CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2013****CONSOLIDATED STATEMENT OF CASH FLOWS**

	<u>Notes</u>	<u>2013</u> <u>MHUF</u>	<u>2012</u> <u>MHUF</u>
OPERATING ACTIVITIES			
Profit before tax		21 253	26 978
Adjustments for:			
Net transfer from available for sale reserve	7	1 435	(93)
Net transfer from cash flow hedge reserve	6	669	(17 704)
Depreciation and impairment of property, plant and equipment, intangible assets, available-for-sale financial assets and other assets	33;34	7 829	8 294
(Profit)/Loss on the disposal of property and equipment	9	7	175
(Profit)/Loss on the disposal of investment property	9	5	(1)
Change in impairment on loans and advances	13;27	22 606	12 861
Change in other provisions	35	(263)	(736)
Unrealised valuation differences	6	(51 998)	49 572
Income from associated companies	14	(294)	(441)
Cash flows from operating profit before tax and before changes in operating assets and liabilities		1 249	78 905
Changes in financial assets held for trading		65 372	80 645
Changes in financial assets designated at fair value through profit or loss		681	704
Effect of reclassification from available for sale to held to maturity		-	(63 929)
Changes in financial assets held to maturity		1 310	(4 112)
Changes in financial assets available for sale		(168 913)	106 011
Changes in loans and receivables		45 308	241 440
Changes in other assets		12 080	15 520
Changes in operating assets		(44 162)	376 279
Changes in financial liabilities held for trading		(12 300)	(95 859)
Changes in financial liabilities designated at fair value through profit or loss		(26 025)	40 342
Changes in financial liabilities measured at amortised cost		141 218	(296 558)
Changes in other liabilities		(13 946)	(1 410)
Changes in operating liabilities		88 947	(353 485)
Income taxes paid		(9 818)	(9 347)
Net cash from/(used in) operating activities		<u>36 216</u>	<u>92 352</u>

* Including impairments on loans and receivables and loan commitments.

K&H BANK ZRT.**CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2013****CONSOLIDATED STATEMENT OF CASH FLOWS (continued)**

	<u>Notes</u>	<u>2013</u> <u>MHUF</u>	<u>2012</u> <u>MHUF</u>
INVESTING ACTIVITIES			
Purchase of held-to-maturity securities		(93 405)	(66 734)
Proceeds from the disposal of held-to-maturity securities		12 092	-
Proceeds from the repayment of held-to-maturity securities at maturity		118 777	48 476
Dividends received from associated companies	8	353	346
Purchase of intangible fixed assets	34	(4 474)	(5 225)
Purchase of property, plant and equipment	33	(2 576)	(4 952)
Proceeds from the sale of property, plant and equipment	33	991	698
Net cash from/(used in) investing activities		31 758	(27 391)
FINANCING ACTIVITIES			
Dividends paid*		(23 797)	(3 995)
Net cash from/(used in) financing activities		(23 797)	(3 995)
CHANGE IN CASH AND CASH EQUIVALENTS			
Net increase/(decrease) in cash and cash equivalents (after reclassification)		44 177	60 966
Net foreign exchange difference		(1 279)	(3 615)
Cash and cash equivalents at beginning of the period		(13 388)	(70 739)
Cash and cash equivalents at end of the period		29 510	(13 388)

*For dividends paid see Consolidated statement of changes in equity.

K&H BANK ZRT.**CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2013****CONSOLIDATED STATEMENT OF CASH FLOWS (continued)**

	Notes	<u>2013</u> MHUF	<u>2012</u> MHUF
OPERATING CASH FLOWS FROM INTEREST AND DIVIDENDS			
Interest received	4	146 713	161 355
Interest paid	4	(76 401)	(79 912)
Dividend received*	8	356	354
COMPONENTS OF CASH AND CASH EQUIVALENTS			
Cash and cash balances with central banks		153 104	78 784
Loans and advances to banks repayable on demand and term loans to banks < 3 months	17	58 279	55 332
Deposits from banks repayable on demand and redeemable at notice	17	(181 873)	(147 504)
Total cash and cash equivalents		<u>29 510</u>	<u>(13 388)</u>

Most of the interest cash flows results from the Group's banking activity and are part of the operating cash flow. For further information see Note 4.

*Dividends received also includes dividends received from associated companies.

Loans and advances to banks repayable on demand and term loans to banks < 3 months are recorded as Loans and receivables in the consolidated statement of financial position. Deposits from banks repayable on demand and redeemable at notice are presented as financial liabilities measured at amortised cost.

The Group uses the indirect method for presentation of cash flows resulting from operating activities.

Approved by the Board of Directors on 8 April 2014.

Hendrik Scheerlinck
Chief Executive Officer
Member of the Board

Attila Gombás
Chief Financial Officer

K&H BANK ZRT.

CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2013

NOTES TO THE FINANCIAL STATEMENTS

NOTE 1 – GENERAL

Kereskedelmi és Hitelbank Zártkörűen Működő Részvénytársaság (“K&H Bank Zrt.” or “the Bank”) is a limited liability company incorporated in Hungary. K&H Bank Zrt. and its subsidiaries (“the Group”) provide a full range of banking services through a nation-wide network of 220 branches. As at 31 December 2013 K&H Bank Zrt.’s registered office was at Lechner Ödön Fasor 9, Budapest.

The parent company of K&H Bank Zrt. is KBC Bank N.V. The ultimate parent is KBC Group N.V.

NOTE 2 – ACCOUNTING POLICIES

The significant accounting policies adopted in the preparation of these financial statements are summarised below.

2.1 Basis of presentation

The consolidated financial statements have been prepared on a historical cost basis, except for held-for trading financial instruments, financial instruments designated at fair value through profit or loss, available-for-sale financial assets and hedging derivatives, which have been measured at fair value. The carrying values of recognized assets and liabilities that are hedged items in fair value hedges, and otherwise carried at amortized cost, are adjusted to record changes in fair value attributable to the risk that are being hedged.

The Group maintains its accounting records and prepares its statutory accounts in accordance with commercial banking and fiscal regulations prevailing in Hungary. The Group's functional currency is the Hungarian Forint (“HUF”). All balances are presented in millions of Hungarian Forints (“MHUF”) unless otherwise stated.

2.1.1 Statement of compliance

These consolidated financial statements have been prepared in accordance with International Financial Reporting Standards (“IFRS”) and all applicable IFRSs that have been adopted by the EU.

Effective 1 January 2005, the change in the Hungarian Accounting Act allows the Group to prepare its consolidated financial statements in accordance with IFRS that have been adopted by the EU. At this particular time, due to the endorsement process of the EU, and the activities of the Group, there is no difference in the policies applied by the Group between IFRS and IFRS that have been adopted by the EU.

Certain accounting principles prescribed for statutory purposes are different from IFRS. In order to present the financial position and results of operations of the Group in accordance with IFRS certain adjustments have been made to the Group's Hungarian consolidated statutory accounts. Details on these adjustments are presented in note 44.

2.1.2 Basis of consolidation

The consolidated financial statements comprise the financial statements of the Bank and all entities it controlled as at 31 December 2013. The Bank and the entities which it controls are referred to collectively as “the Group”. Control is presumed to exist where the Bank holds, directly or indirectly, more than 50% of the registered capital or where the Bank can exercise more than 50% of the voting rights or where the Bank can appoint or dismiss a majority of the members of the Board of Directors. The effects of all material intercompany balances and transactions are eliminated. Subsidiaries under liquidation are consolidated using the equity method.

An investment in an associate is one in which the Bank holds, directly or indirectly, 20% to 50% of the voting rights and over which the Group exercises significant influence but which it does not control. Associates are accounted for under the equity method of accounting, and the pro-rata share of their income (loss) is included in the consolidated income statement. The Group's interest in an associate is carried in the consolidated statement of financial position at an amount that reflects its share of the net assets of the associate.

K&H BANK ZRT.

CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2013

NOTES TO THE FINANCIAL STATEMENTS

NOTE 2 – ACCOUNTING POLICIES (continued)

Joint ventures are companies where the Bank and another party exercise joint control. Joint ventures are accounted for using the proportionate consolidation method.

A list of subsidiary and associated companies is provided in Note 42.

2.2 Significant accounting judgements and estimates

In the process of applying the Group's accounting policies, Management has used its judgements and made estimates in determining the amounts recognized in the consolidated financial statements. The most significant use of judgements and estimates are as follows:

Going concern

The Group's management has made an assessment of the Group's ability to continue as a going concern and is satisfied that the Group has the resources to continue in business for the foreseeable future. Furthermore, the management is not aware of any material uncertainties that may cast significant doubt upon the Group's ability to continue as a going concern. Therefore, the consolidated financial statements continue to be prepared on the going concern basis.

Fair value of financial instruments

Where the fair values of financial assets and financial liabilities recorded on the consolidated statement of financial position cannot be derived from active markets, they are determined using a variety of valuation techniques that include the use of mathematical models. The input to these models is taken from observable markets where possible, but where this is not feasible, a degree of judgement is required in establishing fair values. The judgements include considerations of liquidity and model inputs such as correlation and volatility for longer dated derivatives.

Allowance for impairment of loans and receivables and provision for commitments and contingent liabilities

The Group regularly reviews its loans and receivables its commitments and contingent liabilities to assess impairment. The Group applies its judgement on the basis of experience to estimate the amount of any impairment loss in cases where a borrower is in financial difficulties and where there is little available historical data relating to similar borrowers. Similarly, the Group estimates changes in future cash flows based on the observable data indicating that there has been an adverse change in the payment status of borrowers in a group, or national or local economic conditions that correlate with defaults on assets in the group. Management uses estimates based on historical loss experience for assets with credit risk characteristics and objective evidence of impairment similar to those in the group of loans and receivables.

Provision for litigations and claims

The amount of provision required to meet losses incurred as a result of litigations and claims is another principal area of estimation uncertainty in these financial statements. Refer to note 35 for further details.

Allowance for impairment of available-for-sale investments

The Group treats available-for-sale investments as impaired if the fair value is significantly or permanently lower than the cost of the instrument or where other objective evidence of impairment exists. The determination of what is "significant" or "prolonged" requires judgement. "Significant" means generally 15% or more and "permanent" means more than 1 year.

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NOTES TO THE FINANCIAL STATEMENTS

NOTE 2 – ACCOUNTING POLICIES (continued)

Deferred tax assets

Deferred tax assets are recognized for all unused tax losses to the extent that it is probable that taxable profit will be available against which the losses can be utilised. Significant management judgement is required to determine the amount of deferred tax assets that can be recognized, based upon the likely timing and level of future taxable profits together with future tax planning strategies.

2.3 Changes in accounting policies

Changes in IFRSs

The International Accounting Standards Board (IASB) has issued new accounting Standards and has introduced numerous changes to the Standards that became effective in 2013.

The changes in accounting policies result from adoption of the following new or revised standards:

- *IFRS 1 First-time adoption of International Financial Reporting Standard (Amendments to Government Loans)*
- *IFRS 13 Fair Value Measurement (new)*
- *IFRS 7 Disclosures—Offsetting Financial Assets and Financial Liabilities (amendment)*
- *IAS 1 Presentation of Items of Other Comprehensive Income (amendment)*
- *IAS 19 Employee Benefits (amendment)*
- *IFRIC 20 Stripping Costs in the Production Phase of a Surface Mine (new)*

Where transition provisions in IFRSs adopted give an entity a choice of whether to apply the new standard prospectively or retrospectively the Group has elected to apply the standard prospectively from the date of transition.

The principal effects of these changes are as follows:

IFRS 1 First-time adoption of International Financial Reporting Standard (Amendments to Government Loans)

Amendments to IFRS 1 First-time Adoption of International Financial Reporting Standards address how a first-time adopter would account for a government loan with a below-market rate of interest when transitioning to IFRSs. The amendments mirror the requirements for existing IFRS preparers in relation to the application of amendments made to IAS 20 Accounting for Government Grants and Disclosure of Government Assistance in relation to accounting for government loans.

First-time adopters of IFRSs are permitted to apply the requirements of IAS 20 only to new loans entered into after the date of transition to IFRSs. The first-time adopter is required to apply IAS 32 Financial Instruments: Presentation to classify the loan as a financial liability or an equity instrument at the transition date. Entities shall apply these amendments for annual periods beginning on or after 1 January 2013.

The amendment has no major impact on the consolidated financial statement.

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NOTES TO THE FINANCIAL STATEMENTS

NOTE 2 – ACCOUNTING POLICIES (continued)

IFRS 13 Fair Value Measurement (new)

IFRS 13 defines fair value sets out in a single IFRS a framework for measuring fair value requires disclosures about fair value measurements. IFRS 13 applies when another IFRS requires or permits fair value measurements or disclosures about fair value measurements.

IFRS 13 explains how to measure fair value for financial reporting. It does not require fair value measurements in addition to those already required or permitted by other IFRSs and is not intended to establish valuation standards or affect valuation practices outside financial reporting.

The standard is effective for annual periods beginning on or after 1 January 2013.

The new disclosure requirements prescribed by IFRS 13 are fulfilled in Note 21. The disclosure requirements shall not be applied retrospectively.

IFRS 7 Disclosures—Offsetting Financial Assets and Financial Liabilities (amendment)

The amendment on 2011 December applying IFRS 7 related to disclosures on transition to IFRS 9. Entities shall apply these amendments for annual periods beginning on or after 1 January 2013.

The new disclosure requirements prescribed by IFRS 7 are fulfilled in Note 20.

IAS 1 Presentation of Items of Other Comprehensive Income (amendment)

The objective of this standard is to prescribe the basis for presentation of general purpose financial statements, to ensure comparability both with the entity's financial statements of previous periods and with the financial statements of other entities. To achieve this objective, this standard sets out overall requirements for the presentation of financial statements, guidelines for their structure and minimum requirements for their content. The recognition, measurement and disclosure of specific transactions and other events are dealt with in other standards and in interpretations.

On 16 June 2011, the IASB published amendments to IAS 1 Presentation of Financial Statements. The amendments to IAS 1 retain the 'one or two statement' approach at the option of the entity and only revise the way other comprehensive income is presented: requiring separate subtotals for those elements which may be 'recycled' (e.g. cash-flow hedging, foreign currency translation), and those elements that will not (e.g. fair value through OCI items under IFRS 9). Entities shall apply these amendments for annual periods beginning on or after 1 July 2012.

The amendment has no major impact on the consolidated financial statement.

IAS 19 Employee Benefits (amendment)

The objective of this standard is to prescribe the accounting and disclosure for employee benefits. The standard requires an entity to recognise a liability when an employee has provided service in exchange for employee benefits to be paid in the future; and an expense when the entity consumes the economic benefit arising from service provided by an employee in exchange for employee benefits.

Prior to the amendment, IAS 19 permitted choices on how to account for actuarial gains and losses on pensions and similar items, which resulted the deferral of gains and losses. The final amendments make the changes in respect of pensions (and similar items) only, but all other long term benefits are required to be measured in the same way even though changes in the recognised amount are fully reflected in profit or loss. Entities shall apply these amendments for annual periods beginning on or after 1 January 2013.

The amendment has no major impact on the consolidated financial statement.

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NOTES TO THE FINANCIAL STATEMENTS

NOTE 2 – ACCOUNTING POLICIES (continued)

IFRIC 20 Stripping Costs in the Production Phase of a Surface Mine (new)

The costs of stripping activity to be accounted for in accordance with the principles of IAS 2 Inventories to the extent that the benefit from the stripping activity is realised in the form of inventory produced. The costs of stripping activity which provides a benefit in the form of improved access to ore is recognised as a non-current 'stripping activity asset' where it is probable that the future economic benefit (improved access to the ore body) associated with the stripping activity will flow to the entity.

IFRIC 20 applies to annual periods beginning on or after 1 January 2013.

The amendment has no major impact on the consolidated financial statement.

2.4 Summary of significant accounting policies

2.4.1 Foreign currency translation

Assets and liabilities denominated in foreign currencies are translated into HUF at exchange rates quoted by the National Bank of Hungary as at the date of the consolidated statement of financial position. Income and expenses arising in foreign currencies are converted at the rate of exchange on the transaction date. Resulting foreign exchange gains or losses are recorded in the consolidated income statement.

2.4.2 Financial instruments

Financial instruments are classified for measurement purposes as either financial instruments at fair value through profit or loss, financial assets and financial liabilities measured at amortized cost or available-for-sale financial instruments, as appropriate. When financial instruments are recognized initially, they are measured at fair value, plus, in the case of financial instruments not at fair value through profit or loss, directly attributable transaction costs. The Group determines the classification of its financial instruments after initial recognition and, where allowed and appropriate, re-evaluates this designation at each financial year-end.

2.4.2.1 Trade and settlement date accounting

All "regular way" purchases and sales of financial assets are recognized on the settlement date, i.e. the date the asset is delivered to the counterparty. Regular way purchases or sales are those that require delivery of assets within the time frame generally established by regulation or convention in the market place.

2.4.2.2 Financial instruments at fair value through profit or loss

Financial assets and financial liabilities classified in this category are designated by Management on initial recognition when the following criteria are met:

- the designation eliminates or significantly reduces the inconsistent treatment that would otherwise arise from measuring the assets or liabilities or recognising gains or losses on them on a different basis; or
- the assets and liabilities are part of a group of financial assets, financial liabilities or both which are managed and their performance evaluated on a fair value basis, in accordance with a documented risk management or investment strategy; or
- the financial instrument contains an embedded derivative, unless the embedded derivative does not significantly modify the cash flows or it is clear, with little or no analysis, that it would not be separately recorded.

Financial instruments classified as held-for-trading instruments are also included in the category 'financial instruments at fair value through profit or loss'. Financial instruments are classified as held-for-trading instruments if they are acquired for the purpose of selling in the near term. Derivatives are also classified as held for trading unless they are designated and effective hedging instruments.

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NOTES TO THE FINANCIAL STATEMENTS

NOTE 2 – ACCOUNTING POLICIES (continued)

Instruments classified as financial instruments at fair value through profit or loss subsequently are measured at fair value, whereby in case of interest-bearing assets the change of the difference between the fair value and the amortized cost is recorded in the consolidated income statement as Net gains / (losses) from financial instruments at fair value through profit or loss and from foreign exchange. The interest component is recognized as interest income using the effective interest rate method.

The change in the fair value of non interest-bearing assets is recorded in the consolidated income statement as Net gains / (losses) from financial instruments at fair value through profit or loss and from foreign exchange.

2.4.2.3 Derivatives

The Group enters into derivative instruments including FRA's, forwards, swaps and options in the foreign exchange and money markets. Derivatives are stated at fair value. The fair value of a derivative is the equivalent of the unrealised gain or loss from marking to market the derivative using prevailing market rates or internal pricing models. Derivatives with positive fair values (unrealised gains) are included in assets and derivatives with negative fair values (unrealised losses) are included in liabilities in the consolidated statement of financial position.

Derivatives are classified as either trading or hedging. For the purposes of hedge accounting, hedges are classified into two categories: (a) fair value hedges which hedge the exposure to changes in the fair value of a recognized asset or liability; and (b) cash flow hedges which hedge exposure to variability in cash flows that is either attributable to a particular risk associated with a recognized asset or liability or a forecasted transaction.

At inception of the hedge relationship, the Group formally documents the relationship between the hedged item and the hedging instrument, including the nature of the risk, the objective and strategy for undertaking the hedge and the method that will be used to assess the effectiveness of the hedging relationship.

Also at the inception of the hedge relationship, a formal assessment is undertaken to ensure the hedging instrument is expected to be highly effective in offsetting the designated risk in the hedged item. Hedges are formally assessed regularly. The frequency is defined in the hedging document. A hedge is regarded as highly effective if the changes in fair value or cash flows attributable to the hedged risk during the period for which the hedge is designated are expected to offset in a range of 80% to 125%. For situations where that hedged item is a forecast transaction, the Group assesses whether the transaction is highly probable and presents an exposure to variations in cash flows that could ultimately affect the consolidated income statement.

In relation to fair value hedges which meet the conditions for hedge accounting, any gain or loss from remeasuring the hedging instrument to fair value are recognized immediately in the consolidated income statement. The hedged item is adjusted for fair value changes relating to the risk being hedged and the difference is recognized in the consolidated income statement.

In relation to cash flow hedges which meet the conditions for hedge accounting, the portion of the gain or loss on the hedging instrument that is determined to be an effective hedge is recognized initially in the consolidated other comprehensive income in the cash flow hedge reserve and the ineffective portion is recognized in the consolidated income statement. The gains or losses on effective cash flow hedges recognized initially in the consolidated other comprehensive income are either transferred to the consolidated income statement in the period in which the hedged transaction impacts the consolidated income statement or included in the initial measurement of the cost of the related non financial asset or liability.

For hedges which do not qualify for hedge accounting and trading derivatives, any gains or losses arising from changes in the fair value of the hedging instrument are taken directly to the consolidated income statement for the period.

**CONSOLIDATED FINANCIAL STATEMENTS
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NOTES TO THE FINANCIAL STATEMENTS

NOTE 2 – ACCOUNTING POLICIES (continued)

Hedge accounting is discontinued when the hedging instrument expires or is sold, terminated or exercised, or no longer qualifies for hedge accounting. At that point in time, the cumulative gain or loss on a cash flow hedge recognized in the consolidated other comprehensive income remains in the consolidated other comprehensive income until the forecasted transaction occurs, when it is then transferred to the consolidated income statement for the period. Also at that time an item subject to a fair value hedge ceases to be revalued.

Cash flows from hedging activities are classified in the same line in the consolidated statement of cash flows as the item being hedged. When a forecasted transaction is no longer expected to occur, the cumulative gain or loss on the hedging instrument is recognized immediately in the consolidated income statement in Net gains / (losses) from financial instruments at fair value through profit or loss and from foreign exchange.

The Group assesses whether an embedded derivative needs to be separated from the host contract and accounted for as a derivative when it first becomes a party to a contract. There is no subsequent reassessment.

2.4.2.4 Financial assets and financial liabilities measured at amortized cost

2.4.2.4.1 Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. Such assets are carried at amortized cost using the effective interest method. Gains and losses are recognized in the consolidated income statement when the loans and receivables are derecognized or impaired, as well as through the amortisation process.

2.4.2.4.2 Financial liabilities at amortised cost

All money market and customer deposits are initially recognized at fair value plus transaction costs. After initial recognition, all interest bearing deposits, other than liabilities held for trading and other than financial liabilities designated at fair value through profit or loss, are subsequently measured at amortized cost, less amounts repaid. Amortized cost is calculated by taking into account any discount or premium on settlement. Premiums and discounts are amortized on a systematic basis to maturity using the effective interest method and taken to interest expense. For liabilities carried at amortized cost (which are not part of a hedging relationship), any gains or losses from revaluation to fair value are recognized in the consolidated income statement when liability is derecognized or impaired.

2.4.2.4.3 Held-to-maturity instruments

Non-derivative financial instruments with fixed or determinable payments and fixed maturity are classified as held-to-maturity when the Group has the positive intention and ability to hold to maturity. Instruments intended to be held for an undefined period are not included in this classification. Held-to-maturity instruments are subsequently measured at amortized cost. This cost is computed as the amount initially recognized minus principal repayments, plus or minus the cumulative amortisation using the effective interest method of any difference between the initially recognized amount and the maturity amount. This calculation includes all fees and points paid or received between parties to the contract that are an integral part of the effective interest rate, transaction costs and all other premiums and discounts. For instruments carried at amortized cost, gains and losses are recognized in the consolidated income statement when the instruments are derecognized or impaired, as well as through the amortisation process.

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NOTES TO THE FINANCIAL STATEMENTS

NOTE 2 – ACCOUNTING POLICIES (continued)

The Group is not allowed to classify any financial assets as held to maturity if the Group has, during the current financial year or during the two preceding financial years, sold or reclassified more than an insignificant amount of held-to-maturity investments before maturity (more than insignificant in relation to the total amount of held-to-maturity investments) other than sales or reclassifications that:

- are so close to maturity or the financial asset's call date (less than three months before maturity) that changes in the market rate of interest would not have a significant effect on the financial asset's fair value;
- occur after the Group has collected substantially all of the financial asset's original principal through scheduled payments or prepayments; or
- are attributable to an isolated event that is beyond the Group's control, is non-recurring and could not have been reasonably anticipated by the Group.

Sales out of held-to-maturity instruments can be considered insignificant if on a yearly basis, the sales do not exceed 5% of the carrying amount of held-to-maturity instruments on 1 January of that financial year.

2.4.2.5 Available-for-sale financial instruments

Available-for-sale financial instruments are those non-derivative financial instruments that are designated as available-for-sale or are not classified as:

- financial instruments at fair value through profit or loss, or
- loans and advances and financial liabilities measured at amortized cost, or
- held-to-maturity instruments.

After initial recognition available-for sale financial instruments are measured at fair value with gains or losses being recognized as a separate component of equity until the instrument is derecognized or until the instrument is determined to be impaired at which time the cumulative gain or loss previously reported in the consolidated other comprehensive income is included the consolidated income statement. However, interest calculated using the effective interest method is recognized in the consolidated income statement.

The fair value of instruments that are actively traded in organised financial markets is determined by reference to quoted market bid prices at the close of business on the statement of financial position date. For instruments where there is no active market, fair value is determined using valuation techniques. Such techniques include using recent arm's length market transactions, reference to the current fair value of another instrument, which is substantially the same and discounted cash flow analysis.

Available-for-sale investments include investments in equity instruments that do not have a quoted market price in an active market, and whose fair value cannot be reliably measured. These investments are measured at cost less impairment.

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NOTES TO THE FINANCIAL STATEMENTS

NOTE 2 – ACCOUNTING POLICIES (continued)

2.4.2.6 Fair value hierarchy of financial instruments

The fair value measurements are classified into the levels of fair value hierarchy that reflects the significance of the inputs used in making the measurements. The fair value hierarchy has the following levels:

Level 1	quoted prices (unadjusted) in active markets for identical assets or liabilities
Level 2	inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices)
Level 3	inputs for the asset or liability that are not based on observable market data (unobservable inputs).

The level in the fair value hierarchy within which the fair value measurement is categorised in its entirety shall be determined on the basis of the lowest level input that is significant to the fair value measurement in its entirety. For this purpose, the significance of an input is assessed against the fair value measurement in its entirety. If a fair value measurement uses observable inputs that require significant adjustment based on unobservable inputs, that measurement is a Level 3 measurement.

The Group assesses the significance of fair value adjustments at portfolio level in function of the proportion of the fair value adjustment relative to the size of the underlying portfolio.

A fair value adjustment related to the unobservable input is considered to be material for the Group if this fair value adjustment makes up at least 5% of the nominal exposure of the underlying portfolio.

Changes to the fair value classification

The classification of a financial instrument into the fair value hierarchy is not static. Financial instruments can shift between different fair value levels for various reasons, for instance:

- Market changes: The market can become inactive. As a result, previously observable parameters can become unobservable (possible shift from level 1 to level 2 or 3);
- Model changes: The application of a new refined model that takes more observable input factors into account or reduces the fair value impact of unobservable inputs (possible shift from level 3 to level 2);
- Change in sensitivity: The sensitivity of a valuation input to the entire fair value may change over time. An unobservable input that used to be significant to the entire fair value measurement may become insignificant (or vice versa). The fair value classification in the hierarchy would consequently change from level 3 to level 2 (or vice versa).

The above examples illustrate that defining the fair value classification of a financial instrument can only be made taking into account changing market circumstances, upgraded models and the sensitivity of the valuation inputs. With this regard, the fair value classification per instrument/portfolio is reassessed by the Group on a regular basis.

2.4.3 Day 1 profit

For financial instruments at fair value the difference between the transaction price and the fair value is recognised immediately in the consolidated income statement or in the consolidated other comprehensive income at initial recognition. For other financial instruments, for which the transaction price is calculated using a valuation technique, the difference is amortised as profit or loss during the maturity of the instrument.

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NOTES TO THE FINANCIAL STATEMENTS

NOTE 2 – ACCOUNTING POLICIES (continued)

2.4.4 Repo and reverse repo agreements

Assets sold with a simultaneous commitment to repurchase at a specified future date (repos) continue to be recognized in the consolidated statement of financial position and are measured in accordance with accounting policies for trading securities or investment securities if the repurchase price is not fair value at the time of reacquisition. The counterparty liability for amounts received under these agreements is included in financial liabilities measured at amortised cost. The difference between sale and repurchase price is treated as interest expense and accrued over the life of the repo agreement. Assets purchased with a corresponding commitment to resell at a specified future date (reverse repos) are not recognized in the consolidated statement of financial position, as the Group does not obtain control over the assets. Amounts paid under these agreements are included in loans and receivables. The difference between purchase and resale price is treated as interest income and accrued over the life of the reverse repo agreement.

2.4.5 Securities lending and borrowing

Securities lending and borrowing transactions are usually collateralised by securities or cash. The transfer of the securities to counterparties is only reflected on the consolidated statement of financial position if the risks and rewards of ownership are also transferred. Cash advanced or received as collateral is recorded as an asset or liability.

Securities borrowed are not recognized on the consolidated statement of financial position, unless they are sold to third parties, in which case the obligation to return the securities is recorded as a trading liability and measured at fair value with any gain or losses included in Net gains / (losses) from financial instruments at fair value through profit or loss and from foreign exchange.

2.4.6 Allowances for impairment of financial assets

The Group assesses at each statement of financial position date whether there is any objective evidence that a financial asset or group of financial assets is impaired. A financial asset or group of financial assets is deemed to be impaired if, and only if, there is objective evidence of impairment as a result of one or more events that has occurred after the initial recognition of the asset (an incurred “loss event”) and that loss event (or events) has an impact on the estimated future cash flows of the financial asset or the group of financial assets that can be reliably estimated.

Evidence of impairment may include indications that the borrower or a group of borrowers is experiencing significant financial difficulty, default or delinquency in interest or principal payments, the probability that they will enter bankruptcy or other financial reorganisation and where observable data indicate that there is a measurable decrease in the estimated future cash flows, such as changes in arrears or economic conditions that correlate with defaults.

Impairment of financial assets shall be utilized at derecognition due to uncollectibility or transfer of ownership.

In case of equity instruments objective evidence of impairment exists if the fair value is significantly or permanently lower than the cost of the instrument. “Significant” means generally 15% or more and “permanent” means more than 1 year.

Once interests are overdue for more than three months, the interest accruals are reversed and interest is recognized using the contractual interest rate to discount the future cash flows for the purpose of measuring the impairment loss (unwinding).

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NOTES TO THE FINANCIAL STATEMENTS

NOTE 2 – ACCOUNTING POLICIES (continued)

2.4.6.1 Financial assets measured at amortized cost

The Group first assesses whether objective evidence of impairment exists for financial assets.

If there is objective evidence that an impairment loss on individually significant financial assets carried at amortized cost has been incurred, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future credit losses that have not been incurred) discounted at the financial asset's original effective interest rate (i.e. the effective interest rate computed at initial recognition). The carrying amount of the asset shall be reduced through use of an allowance account. The amount of the loss shall be recognized in the consolidated income statement.

The calculation of the present value of the estimated future cash flows of a collateralised financial asset reflects the cash flows that may result from foreclosure less costs for obtaining and selling the collateral, whether or not the foreclosure is probable.

If there is objective evidence that an impairment loss on individually not significant financial assets at amortized cost has been incurred or no objective evidence of impairment exists, whether the asset is significant or not, the asset is included in a group of financial assets with similar credit risk characteristics and that group of financial assets is assessed collectively for impairment. Assets that are individually assessed for impairment and for which an impairment loss is or continues to be recognized are not included in a collective assessment of impairment.

For the purpose of a collective evaluation of impairment, financial assets are grouped on the basis of the Group's internal credit grading system that considers credit risk characteristics such as asset type, industry, geographical location, collateral type, past-due status and other relevant factors.

Impairment on a group of financial assets that are evaluated collectively for impairment is estimated on the basis of historical loss experience for assets with credit risk characteristics similar to those in the group. Historical loss experience is applied on current observable data to reflect the effect of current conditions not existing in the past.

If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognized, the previously recognized impairment loss is reversed. Any subsequent reversal of an impairment loss is recognized in the consolidated income statement, to the extent that the carrying value of the asset does not exceed its amortized cost at the reversal date.

When a loan is uncollectible, it is written off against the related allowance for loan impairment. Such loans are written off after all necessary procedures have been completed and the amount of the loss has been determined. Subsequent recoveries of amounts previously written off decrease the amount of allowance for loan impairment in the consolidated income statement.

2.4.6.2 Available-for-sale financial assets

If an available-for-sale asset is impaired, an amount comprising the difference between its cost (net of any principal payment and amortisation) and its current fair value, less any impairment loss previously recognized in the consolidated income statement, is transferred from equity to the consolidated income statement. Reversals in respect of equity instruments classified as available-for-sale are not recognized in the consolidated income statement. Reversals of impairment losses on debt instruments are reversed through the consolidated income statement if the increase in fair value of the instrument can be objectively related to an event occurring after the impairment loss were recognized in the consolidated income statement.

Interest continues to be accrued at the original effective interest rate on the reduced carrying amount of the asset and is recorded as part of the interest income.

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NOTES TO THE FINANCIAL STATEMENTS

NOTE 2 – ACCOUNTING POLICIES (continued)

2.4.6.3 Renegotiated loans

Where possible, the Group seeks to renegotiate loans rather than to take possession of collateral.

The Group considers a loan (receivable) renegotiated if the loan or credit arrangements are renegotiated, rescheduled (prolonged) and renegotiated upon the debtor's or the financial institution's initiative, within the framework of the amendment of the underlying contract, where the underlying contract is amended with a view to avoiding default because of the considerable deterioration in the financial condition or solvency of the borrower, on account of which he is unable to meet the obligations of repayment as originally contracted.

Such amendments result in significant changes in the terms and conditions of the underlying contract, bringing considerably more favourable terms for the client - by way of derogation from the market conditions pertaining to contracts of the same type bearing similar terms and conditions.

The amendments are representing, among others, the deferral of repayments (interest and/or principal) temporarily for a specific period (grace period), payment by instalments, modification of interest rates (for example repricing in the form of discount rates), capitalization of interest, changing the type of currency of denomination, extending the term of the loan, rescheduling instalment payments, reducing the level of collateralization or the level of security requested, or allowing other form of collateral or security, waiving the collateral or security requirement (non-collateralization), introducing new contract terms and conditions or eliminating certain existing terms and conditions.

Furthermore a supplementary agreement or a new contract may be concluded between the debtor and the Group, or between the borrower and an affiliate of the original lender, for a new loan for refinancing the debts (interest and principal) outstanding on account of the existing contract, or for undertaking additional commitments with a view to avoiding any further increase in risk exposure or to cutting losses, upon which the claims of the Group (including the financial institution participating as the affiliate of the original lender) arising on account of the aforesaid supplementary agreement or new contract are also recognized as renegotiated loans (receivables).

Loans where the relevant contract had to be amended due to changes in market conditions are not considered as renegotiated loans (receivables), furthermore, where the parties agree in market conditions pertaining to similar agreements and where the solvency of the debtor is such as to ascertain his ability to comply with his ensuing contractual obligations.

Derecognition of renegotiated loans

For the derecognition of the renegotiated loans the Group applies the following criteria. An exchange between an existing borrower and lender of debt instruments with substantially different terms shall be accounted for as an extinguishment of the original financial asset and the recognition of a new financial asset. A substantial modification of the terms of an existing financial asset or a part of it is accounted for as an extinguishment of the original financial asset and the recognition of a new financial asset.

The terms are considered as substantially different in any case if the discounted present value of the cash flows under the new terms, including any fees paid net of any fees received and discounted using the original effective interest rate, is at least 10% different from the discounted present value of the remaining cash flows of the original financial asset.

If an exchange of debt instruments or modification of terms is accounted for as an extinguishment, any costs or fees incurred are recognised as part of the gain or loss on the extinguishment. If the exchange or modification is not accounted for as an extinguishment, any costs or fees incurred adjust the carrying amount of the asset and are amortised over the remaining term of the modified liability.

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NOTES TO THE FINANCIAL STATEMENTS

NOTE 2 – ACCOUNTING POLICIES (continued)

2.4.7 Offsetting

Financial assets and financial liabilities are only offset and the net amount reported in the consolidated statement of financial position when there is a legally enforceable right to set off the recognized amounts and the Group intends to either settle on a net basis, or to realise the asset and settle the liability simultaneously.

2.4.8 Derecognition of financial assets

A financial asset (or, where applicable a part of a financial asset or part of a group of similar financial assets) is derecognized where:

- the rights to receive cash flows from the asset have expired; or
- the Group has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay the received cash flows in full without material delay to a third party under a 'pass-through' arrangement; and
- either (a) the Group has transferred substantially all the risks and rewards of the asset, or (b) the Group has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

When the Group has transferred its rights to receive cash flows from an asset or has entered into a pass-through arrangement, and has neither transferred nor retained substantially all the risks and rewards of the asset nor transferred control of the asset, the asset is recognized to the extent of the Group's continuing involvement in the asset. Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Group could be required to repay.

2.4.9 Derecognition of financial liabilities

A financial liability is derecognized when the obligation under the liability is discharged or cancelled or expires. Where an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts is recognized in the consolidated income statement.

2.4.10 Leases

Determination of whether an arrangement contains a lease

The determination of whether an arrangement is, or contains a lease is based on the substance of the arrangement and requires an assessment of whether the fulfilment of the arrangement is dependent on the use of a specific asset or assets and the arrangement conveys a right to use the asset.

2.4.10.1 Where the Group is the lessee

Finance leases, which effectively transfer to the Group substantially all the risks and benefits incidental to ownership of the leased item, are capitalized at the present value of the minimum lease payments at the inception of the lease term. Lease payments are apportioned between the finance charges and reduction of the lease liability so as to achieve a constant rate of interest on the remaining balance of the liability. Finance charges are charged directly against income in the consolidated income statement.

Capitalized leased assets are depreciated over the shorter of the estimated useful life of the asset and the lease term.

Leases where the lessor effectively retains substantially all the risks and benefits of ownership of the leased asset, are classified as operating leases. Operating lease payments are recognized as an expense in the consolidated income statement on a straight-line basis over the lease term.

**CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2013**

NOTES TO THE FINANCIAL STATEMENTS

NOTE 2 – ACCOUNTING POLICIES (continued)

2.4.10.2 Where the Group is the lessor

When assets held are subject to a finance lease, the present value of lease payments and the unguaranteed residual value are recognized as a receivable. The difference between the gross receivable and the present value of the receivable is recognized as unearned finance income.

Lease income is recognized over the term of the lease so as to achieve a constant rate of interest on the remaining balance of the receivable.

Assets subject to operating leases are included in bank premises and equipment in the consolidated statement of financial position and lease payments received are presented as income in the consolidated income statement.

In case of financing the purchase of a vehicle or other equipment, the main collateral is the vehicle or the other equipment, on which the Group has got the right to buy. When the contract is extraordinary terminated the assets received in the debt settlement are measured at cost which is defined as the fair value of the vehicle or other the equipment. If the carrying amount of the received asset differs from the value defined at the subsequent valuation of the asset then impairment is accounted for or the formerly booked impairment is fully or partially released.

2.4.11 Revenue recognition

Interest income and fees related to financial instruments are recognized as part of the effective interest of the instrument, other fees (related to transactions and provided or rendered services) receivable or payable are recognized when earned, i.e. at completion of the transaction or after performing the service. Dividend income is recognized when the right to receive payment is established.

2.4.12 Net gains / (losses) from financial instruments at fair value through profit or loss and from foreign exchange

Net gains / (losses) from financial instruments at fair value through profit or loss and from foreign exchange include net realised gains from buying and selling financial assets and financial liabilities at fair value excluding available-for-sale investments, changes in their fair value and the effect of foreign currency translation.

2.4.13 Cash and cash equivalents

For the purposes of reporting cash flows, cash and cash equivalents comprise balances with an original maturity less than 90 days, including cash, balances due from banks and balances with the National Bank of Hungary (including obligatory reserves) decreased with deposits from banks repayable on demand.

2.4.14 Investment property

Real estate, received in debt settlement is classified as investment property. The investment property is measured initially at cost, including transaction costs, and subsequently measured at cost less any accumulated depreciation and any accumulated impairment losses. It is depreciated according to the straight-line method over the economic life of the investment property concerned. The useful life of investment properties is 33 years.

**CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2013**

NOTES TO THE FINANCIAL STATEMENTS

NOTE 2 – ACCOUNTING POLICIES (continued)

2.4.15 Bank premises and equipment

Bank premises and equipment are initially recorded at cost. Depreciation is provided on a straight-line basis over the estimated useful lives of bank premises and equipment, other than freehold land which is deemed to have an indefinite life. The useful lives of bank premises and equipment are presented below:

Buildings	10-50 years
Leasehold improvements	5-20 years
Furniture, fixtures and equipment	3-7 years
System software	5 years
Leasehold rights	10-50 years

Replacements and improvements, which prolong the useful life or significantly improve the condition of the asset, are capitalized. Repairs and maintenance are charged to the consolidated income statement as incurred. The Group assesses at each reporting date whether there is an indication that an asset may be impaired. If any such indication exists, or when annual impairment testing for an asset is required, the Group makes an estimate of the asset's recoverable amount. An asset's recoverable amount is the higher of an asset's or cash-generating unit's fair value less costs to sell and its value in use and is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or groups of assets. Where the carrying amount of an asset exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset.

2.4.16 Intangible assets

The useful lives of intangible assets are assessed to be either finite or indefinite. Intangible assets with finite lives are amortized over the useful economic life; the amortisation expense is recorded as operating expense in the consolidated income statements. The impairment assessment of intangible assets with finite lives is the same as tangible assets. The intangible assets owned by the Group are classified as assets with finite lives.

Intangible assets are stated at cost less accumulated amortisation. Amortisation is computed using the straight-line method over the estimated useful lives of the assets:

Standard software and other intangibles	5 years
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2.4.17 Commitments, contingent liabilities

In the ordinary course of its business, the Group enters into off-statement of financial position commitments such as guarantees, commitments to extend credit, letters of credit, warranties and transactions with financial instruments. These commitments are recorded in the consolidated financial statements if and when they become payable.

Financial guarantees are initially recognized in the consolidated financial statement at fair value, in 'Other liabilities', being the premium received. Subsequent to initial recognition, the Group liability under each guarantee is measured at the higher of the amortized premium and the best estimate of expenditure required to settle any financial obligation arising as a result of the guarantee.

Any increase in the liability relating to financial guarantees is taken to the consolidated income statement in 'Impairment on loans and receivables' including provisions for credit commitments. The premium received is recognized in the consolidated income statement in 'Net fee and commission income' on a straight line basis over the life of the guarantee.

**CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2013**

NOTES TO THE FINANCIAL STATEMENTS

NOTE 2 – ACCOUNTING POLICIES (continued)

The allowance for losses on commitments and contingent liabilities reflects Management's best estimate of incurred losses on this portfolio. Management determines the adequacy of the allowance based upon reviews of individual items, recent loss experience, current economic conditions, the risk characteristics of the various categories of transactions and other pertinent factors.

2.4.18 Provisions

Provisions are recognized when the Group has a present obligation (legal or constructive) as a result of a past event, and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. Any compensation that arises in relation to provisions for operational losses from claims and legal disputes regarding commercial activity are presented in other net income when they become virtually certain.

2.4.19 Taxation

Current taxation is provided for in accordance with the fiscal regulations of Hungary.

Deferred taxation is provided using the liability method on all temporary differences at the reporting date. It is calculated at the tax rates that are expected to apply to the period when it is anticipated that the asset will be realised or the liabilities will be settled, and it is based on tax rates (and laws) that have been enacted or substantively enacted at the statement of financial position date.

2.4.20 Fiduciary assets

Assets held in trust or in a fiduciary capacity are not assets of the Group and accordingly are not included in these financial statements.

2.4.21 Dividend on ordinary shares

Dividends on ordinary shares are recognized as a liability and deducted from equity when they are approved by the shareholders. Interim dividends are deducted from equity when they are declared and no longer at the discretion of the Group.

2.4.22 Equity reserves

The reserves recorded in equity on the Group's consolidated statement of financial position include:

Available-for-sale reserve which comprises changes in fair value of available-for-sale investments.

Cash flow hedge reserve which comprises the portion of the gain or loss on a hedging instrument in a cash flow hedge that is determined to be an effective hedge.

Statutory risk reserve which is set aside as 10% of the profit calculated in accordance with Hungarian Accounting standards for use against future losses.

2.4.23 Share based payment transactions

Group of employee of the Group receive remuneration in the form of share-based payment transactions. They are granted share appreciation rights, which can only be settled in cash ("cash-settled transactions"). The cost of cash-settled transactions is measured at fair value at the grant date, using KBC share price determining the fair value. The value of the share-based payment is expensed in the year of the remunerated performance with recognition of a corresponding liability. The liability is valued at the closing price of the underlying share at the end of the period. The liability is released at the date of pay-out.

**CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2013**

NOTES TO THE FINANCIAL STATEMENTS

NOTE 2 – ACCOUNTING POLICIES (continued)

2.5 Future changes in accounting policies

IASs, IFRSs and IFRIC interpretations not yet effective

The Group has not applied the following IASs, IFRSs and Interpretations of the International Financial Reporting Interpretations Committee (IFRIC) that have been issued but are not yet effective:

IFRS 9 Financial Instruments (new)

IFRS 9 is a new standard dealing with the accounting for financial instruments. IFRS 9 reflects the IASB's work on the replacement of IAS 39. The first phase of the standard applies to classification and measurement of financial assets and liabilities as defined in IAS 39. The second phase establishes new impairment methodology for financial assets. The third phase replaces the rule-based hedge accounting requirements in IAS 39 to more closely align the accounting with risk management activities.

The effective date of IFRS 9 is 1 January 2018. Early application is permitted.

IFRS 10 Consolidated Financial Statements (new)

IFRS 10 establishes principles for the presentation and preparation of consolidated financial statements when an entity controls one or more entities. IFRS 10 replaces the consolidation requirements in SIC-12 Consolidation – Special Purpose Entities and IAS27 Consolidated and Separate Financial Statements. The Group shall apply IFRS 10 as from the commencement date of its first financial year starting on or after 1 January 2014 at the latest. Early application is permitted. IFRS 10 builds on existing principles by identifying the concept of control as determining factor in whether an entity should be included within the consolidated financial statements of the parent company. The standard provides additional guidance to assist in the determination of control where it is difficult to assess.

IFRS 11 Joint Arrangements (new)

IFRS 11 provides for a more realistic reflection of joint arrangements by focusing on the rights and obligations of the arrangement, rather than its legal form. The standard addresses inconsistencies in the reporting of joint arrangements by requiring a single method to account for interest in jointly controlled entities. The Group shall apply IFRS 11 as from the commencement date of its first financial year starting on or after 1 January 2014 at the latest. Early application is permitted.

IFRS 12 Disclosure of Interests in Other Entities (new)

IFRS 12 is a new and comprehensive standard on disclosure requirements for all forms of interests in other entities, including subsidiaries, joint arrangements, associates and unconsolidated structure entities. Early application is permitted.

The objective of IFRS 12 is to require the disclosure of information that enables users of financial statements to evaluate the nature of, and risks associated with, its interests in other entities, the effects of those interests on its financial position, financial performance and cash flows.

The Group shall apply IFRS 12 as from the commencement date of its first financial year starting on or after 1 January 2014 at the latest. Early application is permitted.

**CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2013**

NOTES TO THE FINANCIAL STATEMENTS

NOTE 2 – ACCOUNTING POLICIES (continued)

IAS 27 Separate Financial Statements (amendment)

This standard shall be applied in the preparation and presentation of consolidated financial statements for a group of entities under the control of a parent. This standard does not deal with methods of accounting for business combinations and their effects on consolidation, including goodwill arising on a business combination (see IFRS 3 Business combinations). This standard shall also be applied in accounting for investments in subsidiaries, jointly controlled entities and associates when an entity elects, or is required by local regulations, to present separate financial statements.

The amendment on 2011 May applying IAS 27 related to disclosures on transition to IFRS 10. IAS 27 (as amended in 2011) is applicable to annual reporting periods beginning on or after 1 January 2014.

IAS 28 Investments in Associates and Joint Ventures (amendment)

This standard shall be applied in accounting for investments in associates. However, it does not apply to investments in associates held by: venture capital organisations; or mutual funds, unit trusts and similar entities, including investment-linked insurance funds; that upon initial recognition are designated as at fair value through profit or loss or are classified as held for trading and accounted for in accordance with IAS 39 Financial instruments shall be measured at fair value in accordance with IAS 39, with changes in fair value recognised in profit or loss in the period of the change.

The amendment on 2011 May applying IAS 28 related to disclosures on transition to IFRS 10 and IFRS 11. IAS 28 (as amended in 2011) is applicable to annual reporting periods beginning on or after 1 January 2014.

IAS 32 Offsetting Financial Assets and Financial Liabilities (amendment)

The objective of this standard is to establish principles for presenting financial instruments as liabilities or equity and for offsetting financial assets and financial liabilities. It applies to the classification of financial instruments, from the perspective of the issuer, into financial assets, financial liabilities and equity instruments; the classification of related interest, dividends, losses and gains; and the circumstances in which financial assets and financial liabilities should be offset.

The principles in this standard complement the principles for recognising and measuring financial assets and financial liabilities in IAS 39, and for disclosing information about them in IFRS 7 disclosures.

The amendments on December 2011 clarify the meaning of the “currently has a legally enforceable right of set-off” and that some gross settlement system may be considered equivalent to net settlement.

Entities shall apply these amendments for annual periods beginning on or after 1 January 2014 and are required to be applied retrospectively.

IAS 36 Impairment of Assets (Amendment) - Recoverable Amount Disclosures for Non-Financial Assets

These amendments remove the unintended consequences of IFRS 13 on the disclosures required under IAS 36. In addition, these amendments require disclosure of the recoverable amounts for the assets or CGUs for which impairment loss has been recognised during the period.

Entities shall apply these amendments for annual periods beginning on or after 1 January 2014.

**CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2013**

NOTES TO THE FINANCIAL STATEMENTS

NOTE 2 – ACCOUNTING POLICIES (continued)

Investment Entities (Amendments to IFRS 10, IFRS 12 and IAS 27)

The amendments to IFRS 10 Consolidated Financial Statements, IFRS 12 Disclosure of Interests in Other Entities and IAS 27 Separate Financial Statements provide 'investment entities' an exemption from the consolidation of particular subsidiaries and instead require that an investment entity measure the investment in each eligible subsidiary at fair value through profit or loss in accordance with IFRS 9 Financial Instruments or IAS 39 Financial Instruments: Recognition and Measurement. The amendment require additional disclosure about why the entity is considered an investment entity, details of the entity's unconsolidated subsidiaries, and the nature of relationship and certain transactions between the investment entity and its subsidiaries and require an investment entity to account for its investment in a relevant subsidiary in the same way in its consolidated and separate financial statements. Entities shall apply these amendments for annual periods beginning on or after 1 January 2014.

IFRIC 21 Interpretation Levies (new – Clarifying the IAS 37 interpretation)

IFRIC 21 clarifies that an entity recognises a liability for a levy when the activity that triggers payment, as identified by the relevant legislation, occurs.

Entities shall apply these amendments for annual periods beginning on or after 1 January 2014.

IAS 39 Novation of Derivatives and Continuation of Hedge Accounting (Amendments to IAS 39)

These amendments provide relief from discontinuing hedge accounting when novation of a derivative designated as a hedging instrument meets certain criteria.

These amendments are effective for annual periods beginning on or after 1 January 2014.

The Group does not use early application for the standards and interpretations mentioned above.

The Group expects that the adoption of the pronouncements described above related to IFRS 10, IFRS 11, IFRS 12, IAS 27, IAS 28, IAS 32, IAS 36, IAS 39 and to IFRIC 21 will have no significant impact on the Group's consolidated financial statements in the period of initial application. The impact of the adoption of IFRS 9 cannot be estimated, yet.

2.6 Taxes and levies payable by financial institutions

In August 2010 the Hungarian Parliament approved an Act which provides a framework for the levying of a "bank tax" on financial institutions.

The basis and the rate of the bank tax that is payable differs depending on the type of financial institutions. The rates are uniformly based on statutory reported financial data of the reporting entity for the period ended 31 December 2009.

Due to the debtor relief program 30% of the obligation waived by the Group (in case of retail foreign exchange mortgage debtors who fulfil the conditions required to convert their overdue loans into HUF mortgage loans) was deductible from the bank tax in 2012.

The actual bank tax and its reversal (if any) are recorded as expense in the financial period in which it is legally payable.

As the bank tax is payable based on non net income measures of year 2009 it does not meet the definition of income tax under IFRS and is therefore presented as an operating expense in the consolidated income statement.

**CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2013****NOTES TO THE FINANCIAL STATEMENTS****NOTE 2 – ACCOUNTING POLICIES (continued)**

As from 1 January 2013 a new tax called financial transaction levy (FTL) has been introduced. The FTL is payable based on specified type of transactions (including cash movements and money transfers). Subject of the levy are financial service providers (with seat or branch in Hungary). In mid June the Hungarian Parliament approved certain changes in the related regulation (impacting the tax rate and the cap applicable for the calculation) and imposed an additional one-off charge (which was set to 208% of the FTL payment obligation for the January-April period) on the financial institutions. Both FTL and one-off charge are reported as part of general administrative expenses.

2.7 Reclassification

The following comparative information has been reclassified in the Consolidated income statement.

	<u>As previously reported 2012</u>	<u>Reclassification</u>	<u>After reclassification 2012</u>
	MHUF	MHUF	MHUF
Consolidated income statement			
Fee and commission expense	(14 097)	(643)	(14 740)
General administrative expenses	(31 831)	643	(31 188)

Fees paid due to mobilinfo and credit information system services were reclassified from general administrative expenses to fee and commission expense. Both reclassifications were performed due to the updated reporting definitions as introduced within KBC Group.

The reclassifications presented in the table above have no impact on the comparative data of the consolidated statement of financial position.

Some of the notes in the Consolidated Financial Statements were changed in comparison with the previous year's presentation. The new and the reclassified categories are marked in the concerned notes.

The reclassified notes are the following:

- Note 3 Segment information
- Note 5 Net fee and commission income
- Note 10 General administrative expenses
- Note 34 Intangible assets (IT licences were reclassified from Other intangible assets to acquired software)

Management believes the above reclassifications relating to 2012 are immaterial to the consolidated financial statements taken as a whole.

2.8 Change in estimate

Due to the application of IFRS 13 the Group has modified the formerly applied fair value calculation methodology of the derivatives in 2013. The method takes into account a new component, the debt value adjustment, in order to provide a more accurate fair value. The debt value adjustment represents the unrealised gain to be earned by the Group if it fails to settle its liabilities resulting from derivatives. The method change resulted in a HUF 381 million revaluation gain in 2013. The credit value adjustment (CVA) representing the credit risk of the counterparty in the fair value of derivatives was already accounted in the previous year's financial statement.

In 2013 the Group switched to use OIS yield curves for the fair value calculation of derivatives subject to CSA (Credit Support Annex) considering the collaterals behind these instruments. This change in the valuation resulted in a HUF 194 million gain as at the implementation date (22 November 2013) recognised as Net gains / (losses) from financial instruments at fair value through profit or loss and from foreign exchange in the consolidated income statement.

**CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2013**

NOTES TO THE FINANCIAL STATEMENTS

NOTE 2 – ACCOUNTING POLICIES (continued)

In 2013 the Group reassessed the internal credit grade structure of the retail loan portfolio to align with the guidelines of the European Banking Authority on definition of forbearance and recorded an additional impairment of HUF 6 114 million as a result of the change in the management assessment. High risk retail mortgage loans classified as PD 9 before were allocated to the category of PD 10. As a consequence of this change in the Group's internal credit grading, loans in a gross book value of HUF 38 814 million were reallocated from category 'unimpaired' to category 'impaired'.

NOTE 3 – SEGMENT INFORMATION

Management monitors the operating result of its business units separately for the purpose of making decisions about resource allocation and performance assessment.

Definitions of customer segments:

Retail: private individuals, entrepreneurs and companies with an annual turnover of less than HUF 2 000 million. Services provided: loans and financing products, deposits and other savings products, transactional services, lease services etc.

Corporate: companies with an annual turnover of higher than HUF 2 000 million, municipalities, project financing, and non-banking institutions in the financial sector. Services: loans and other credit facilities, deposits and transactional services, etc.

Markets: proprietary trading activity.

Leasing: retail car loans.

General Management: consists of items which are not directly attributable to the business activity of the above defined segments. These include e.g. the result of tax and commercial litigations (see Note 35), impact of FX mortgage repayment, bank tax, yield on real equity (result on the reinvestment on free equity) and fair value changes recognised under IFRS on derivatives used for hedging purposes that do not qualify for hedge accounting.

Intersegment transactions are transactions concluded between the different segments on an arm's length basis comprising the costs of services and transactions related to corporate clients managed and incurred by retail branches (charged to the corporate segment on the basis of internally agreed settlement price).

Investment in associates accounted for by the equity method, deferred tax assets and non current assets are presented as part of the segments' total assets (allocation is based on the relative weight of the segments' directly attributable assets within total assets).

The Group only operates in Hungary.

All investments in associates, property, plant and equipment and intangible assets (including capital expenditures) are shown in "General management" segment.

K&H BANK ZRT.**CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2013****NOTES TO THE FINANCIAL STATEMENTS****NOTE 3 – SEGMENT INFORMATION (continued)**

Segment reporting information by customer segments for 2013:

	<u>Retail MHUF</u>	<u>Corporate MHUF</u>	<u>Markets MHUF</u>	<u>Leasing MHUF</u>	<u>General management MHUF</u>	<u>Total MHUF</u>
Net interest income / (expense)	53 146	19 555	6 529	2 046	(4 083)	77 193
Net fee and commission income / (expense)	38 436	10 137	456	(83)	(83)	48 863
Net gains / (losses) from financial instruments at fair value through profit or loss and from foreign exchange	5 683	5 614	(2 288)	(92)	10 091	19 008
Net realised gains / (losses) from available-for-sale assets	225	18	-	-	1 446	1 689
Dividend income	-	-	-	-	3	3
Other net income / (expense)	(182)	92	(1 314)	293	4 392	3 281
Total income / (expense)	97 308	35 416	3 383	2 164	11 766	150 037
of which:						
external income / (expense)	97 042	35 682	3 383	2 164	11 766	150 037
internal income / (expense)	266	(266)	-	-	-	-
Operating expenses	(64 751)	(21 157)	(1 994)	(1 027)	(17 361)	(106 290)
Impairment	(18 987)	(1 586)	-	(1 862)	(353)	(22 788)
Share in results of associated companies	-	-	-	-	294	294
Profit / (loss) before tax	13 570	12 673	1 389	(725)	(5 654)	21 253
Income tax benefit / (expense)	(3 675)	(1 995)	(217)	(64)	2 186	(3 765)
Segment profit / (loss)	<u>9 895</u>	<u>10 678</u>	<u>1 172</u>	<u>(789)</u>	<u>(3 468)</u>	<u>17 488</u>
Total assets	684 725	616 947	248 062	38 045	974 492	2 562 271
Total liabilities and equity	1 391 339	756 802	10 769	519	402 842	2 562 271

K&H BANK ZRT.**CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2013****NOTES TO THE FINANCIAL STATEMENTS****NOTE 3 – SEGMENT INFORMATION (continued)**

Segment reporting information by customer segments for 2012 after reclassification:

	After reclassifi- cation	After reclassifi- cation	After reclassifi- cation	After reclassifi- cation	After reclassifi- cation	After reclassifi- cation
	Retail MHUF	Corporate MHUF	Markets MHUF	Leasing MHUF	After reclassifi- cation General management MHUF	Total MHUF
Net interest income / (expense) (after reclassification)	52 569	19 859	5 984	3 259	(7 678)	73 993
Net fee and commission income / (expense) (after reclassification)	24 580	4 460	-	(110)	(863)	28 067
Net gains / (losses) from financial instruments at fair value through profit or loss and from foreign exchange	5 581	4 830	(449)	1	12 981	22 944
Net realised gains / (losses) from available-for-sale assets	64	23	-	-	44	131
Dividend income	-	-	-	-	8	8
Other net income / (expense)	(148)	(448)	(437)	433	847	247
Total income / (expense) (after reclassification)	82 646	28 724	5 098	3 583	5 339	125 390
of which:						
external income / (expense) (after reclassification)	82 330	28 040	5 098	3 583	5 339	125 390
internal income / (expense) (after reclassification)	316	(316)	-	-	-	-
Operating expenses (after reclassification)	(52 264)	(12 528)	(2 796)	(3 167)	(14 469)	(85 224)
Impairment	(6 734)	(2 928)	-	(3 021)	(946)	(13 629)
Share in results of associated companies	-	-	-	-	441	441
Profit / (loss) before tax (after reclassification)	23 648	13 268	2 302	(2 605)	(9 635)	26 978
Income tax benefit / (expense) (after reclassification)	(5 097)	(2 367)	(444)	470	917	(6 521)
Segment profit / (loss) (after reclassification)	18 551	10 901	1 858	(2 135)	(8 718)	20 457
Total assets	700 650	625 552	220 277	52 486	863 229	2 462 194
Total liabilities and equity	1 456 564	579 065	3 799	519	422 247	2 462 194

Segment reporting information for 2012 was reclassified to align with the new business segmentation rules from 2013 (from 2013 Leasing segment includes only retail car finance, clients with fleet services are presented as part of the related Retail and Corporate segments; previous business segmentation in 2012: Leasing included retail car finance and fleet services). The impact of the reclassification in the Consolidated Income Statement described under Note 2.7 is included in the General Management segment.

K&H BANK ZRT.**CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2013****NOTES TO THE FINANCIAL STATEMENTS****NOTE 4 – NET INTEREST INCOME**

	<u>2013</u> <u>MHUF</u>	<u>2012</u> <u>MHUF</u>
Loans and receivables	77 057	92 085
Held to maturity	34 809	32 291
Available-for-sale assets	16 731	21 150
Subtotal, interest income from financial assets not measured at fair value through profit or loss	128 597	145 526
Financial assets held for trading	5 620	7 562
Asset/liability management derivatives	1 464	8 490
Hedging derivatives	4 641	-
Other financial assets at fair value through profit or loss	99	226
Total interest income	140 421	161 804
Financial liabilities measured at amortised cost	(47 486)	(70 790)
Other liabilities not measured at fair value through profit or loss	(567)	(756)
Subtotal, interest income from financial assets not measured at fair value through profit or loss	(48 053)	(71 546)
Financial liabilities held for trading	(96)	(159)
Asset/liability management derivatives	(1 536)	(1 569)
Hedging derivatives	(97)	-
Other financial liabilities at fair value through profit or loss	(13 446)	(14 537)
Total interest expenses	(63 228)	(87 811)
Net interest income	77 193	73 993

The Group recorded HUF 966 million interest income (unwinding discount effect) on impaired assets in 2013 (HUF 998 million in 2012).

K&H BANK ZRT.**CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2013****NOTES TO THE FINANCIAL STATEMENTS****NOTE 5 – NET FEE AND COMMISSION INCOME**

	2013	After reclassification 2012
	MHUF	MHUF
Brokerage services	7 132	5 162
Trust and fiduciary activities	5 121	3 908
Credit and guarantee fee income	3 247	3 503
Structured finance	237	108
Payment services	37 459	20 127
Card services	9 886	8 690
Other	1 776	1 309
	<hr/>	<hr/>
Fee and commission income	64 858	42 807
	<hr/>	<hr/>
Brokerage services	(1 251)	(990)
Credit and guarantee fee expense (after reclassification)	(2 245)	(2 197)
Commissions to agents	(65)	(83)
Structured finance	-	(42)
Payment transactions (after reclassification)	(5 274)	(4 183)
Card services	(5 496)	(4 821)
Insurance services	(1 554)	(1 682)
Other	(110)	(99)
	<hr/>	<hr/>
Fee and commission expense (after reclassification)	(15 995)	(14 097)
	<hr/>	<hr/>
Net fee and commission income (after reclassification)	48 863	28 710
	<hr/> <hr/>	<hr/> <hr/>

Front-end fees related to loans and receivables are part of the effective interest rate method calculation and are recorded as interest income or expenses over the life of the underlying loan or receivable.

K&H BANK ZRT.**CONSOLIDATED FINANCIAL STATEMENTS
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	<u>2013</u> MHUF	<u>2012</u> MHUF
Trading securities	614	1 988
Interest rate derivatives (including interest and fair value changes in trading derivatives)	2 051	7 777
Other financial instruments designated at fair value through profit or loss at initial recognition	(1 974)	(4 882)
Foreign exchange trading (including interest and fair value changes in trading foreign exchange derivatives)	18 986	357
Fair value adjustments in hedge accounting*	(669)	17 704
	<u>19 008</u>	<u>22 944</u>
Net gains / (losses) from financial instruments at fair value through profit or loss and from foreign exchange	<u>19 008</u>	<u>22 944</u>

* Results of cash flow hedge derivatives transferred from Consolidated other comprehensive income to the Consolidated income statement amounted to HUF 739 million loss in 2013 (HUF 17 724 million gain in 2012) and HUF 70 million gain was recorded as the unrealised revaluation of the ineffective cash flow hedge transactions (HUF 20 million loss in 2012).

The change in the fair value of financial instruments at fair value through profit or loss, where the fair value calculation is based on non-observable parameters was HUF 257 million loss in 2013 (HUF 356 million loss in 2012).

NOTE 7 – NET REALISED GAINS FROM AVAILABLE-FOR-SALE

	<u>2013</u> MHUF	<u>2012</u> MHUF
Fixed-income securities	537	131
Listed equity instruments	1 152	-
	<u>1 689</u>	<u>131</u>
Net realised gains from available for sale	<u>1 689</u>	<u>131</u>

The Group sold its investment in Visa Inc. in 2013. The realised gain of HUF 1 152 million resulting from the sale was recorded as net realised gains from available-for-sale listed equity instruments.

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NOTES TO THE FINANCIAL STATEMENTS**NOTE 8 – DIVIDEND INCOME**

	<u>2013</u> MHUF	<u>2012</u> MHUF
Available-for-sale shares	<u>3</u>	<u>8</u>

Dividends in 2013 and 2012 were paid by VISA Inc.

NOTE 9 – OTHER NET INCOME

	<u>2013</u> MHUF	<u>2012</u> MHUF
Gain on property, plant and equipment	(11)	(174)
Sale of goods	913	949
Loss on the disposal of held-to-maturity debt instruments	(311)	-
Revenue on other services	458	735
Gain / (loss) due to operational risks	3 957	(1 251)
Other	<u>(1 725)</u>	<u>(12)</u>
Other net income	<u>3 281</u>	<u>247</u>

The income of HUF 458 million reported as revenue on other services (HUF 735 million 2012) results from finance and accounting, business management, technical, logistics and bank security services granted by the Group to other KBC Group entities operating in Hungary, but not included in the consolidation. In 2013 gain / (loss) due to operational risks contained HUF 4 462 million compensation income for covering the losses resulting from operational risk (see Note 35).

The Group and 11 other Hungarian banks were charged by the Hungarian Competition Office for alleged anticompetitive conduct obstructing the process of foreign currency mortgage debt repayment. The fine of HUF 992 million is presented as Other net income - Other.

K&H BANK ZRT.**CONSOLIDATED FINANCIAL STATEMENTS
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NOTE 10 – GENERAL ADMINISTRATIVE EXPENSES

	2013	After reclassification 2012
	MHUF	MHUF
IT expenses (after reclassification)	(11 166)	(11 205)
Rental expenses	(2 815)	(3 174)
Repair and maintenance	(1 054)	(1 170)
Marketing expenses	(1 724)	(1 337)
Professional fees	(2 654)	(2 525)
Other facilities expenses	(4 799)	(5 858)
Communication expenses	(228)	(198)
Travel expenses	(54)	(76)
Training expenses	(431)	(284)
Personnel related expenses	(245)	(422)
Financial transaction levy	(23 196)	-
Other administrative expenses	(5 463)	(5 285)
Other provision	78	345
	<hr/>	<hr/>
Total general administrative expenses (after reclassification)	<u>(53 751)</u>	<u>(31 189)</u>

K&H BANK ZRT.

CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2013

NOTES TO THE FINANCIAL STATEMENTS

NOTE 11 – BANK TAX

The Group paid a bank tax of HUF 15 841 million in 2013 (HUF 15 841 million before deductions in 2012). The basis and the tax rate of the tax payable by financial institutions can differ per group members, dependent on their activities. (In 2012 30% of the obligation waived by the Group in case of retail foreign exchange mortgage debtors who fulfil the conditions required to convert their overdue loans into HUF mortgage loans could be deducted from the bank tax due to the debtor relief program. The Group reclaimed a bank tax expense of HUF 890 million in 2012.)

The tables below present the details of the bank tax paid by the group members in 2013 and 2012 (and do not include the reclaimed bank tax).

2013	Activity	Tax base	Tax rate	Tax
		MHUF	%	MHUF
Group members:				
K&H Bank Zrt.	Credit institution	2 888 110	0.542*	15 648
K&H Lízing Zrt.	Finance leasing	11	6.500	1
K&H Befektetési Alapkezelő Zrt.	Asset management	685 070	0.028	192
Total		<u>3 573 191</u>	<u>0.443</u>	<u>15 841</u>

2012	Activity	Tax base	Tax rate	Tax
		MHUF	%	MHUF
Group members:				
K&H Bank Zrt.	Credit institution	2 886 688	0.539*	15 556
K&H Autófinanszírozó Zrt.	Finance leasing	1 313	6.500	85
K&H Eszközfinanszírozó Zrt.	Finance leasing	109	6.500	7
K&H Lízing Zrt.	Finance leasing	11	6.500	1
K&H Befektetési Alapkezelő Zrt.	Asset management	685 070	0.028	192
Total		<u>3 573 191</u>	<u>0.443</u>	<u>15 841</u>

*Effective rate

The increase in the Bank's tax base in 2013 is caused by the merger of K&H Autófinanszírozó Zrt. and K&H Eszközfinanszírozó Zrt. in 2012.

The bank tax payable by the Group members for the year 2013 is calculated as follows.

For credit institutions the tax base includes the total asset value as at 31 December 2009, less:

- Hungarian interbank loan receivables, including bank deposits and repo transactions
- bonds and shares issued by Hungarian credit institutions, financial enterprises and investment enterprises
- loan receivables, subordinated and supplementary subordinated loan receivables with respect to capital provided to Hungarian financial enterprises and investment enterprises (including receivables under repos, collateralized repos, repos settled in kind).
- receivables deriving from EU inter-bank credits, bonds and shares issued by other credit institutions.

The bank tax for credit institutions is payable at 0.15% on tax base below HUF 50 000 million and 0.53% on tax base above HUF 50 000 million in 2013 and 2012.

Tax base used by finance lease companies includes interest income and net fee and commission income as recorded in the entity's income statement in 2009.

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CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2013

NOTES TO THE FINANCIAL STATEMENTS

NOTE 11 – BANK TAX (continued)

The tax rate applicable for finance lease companies is 6.5%.

The tax base of asset management companies is calculated based on the net asset value of all portfolios managed less all liabilities relating to these portfolios, as at 31 December 2009.

The tax rate used for asset management companies is 0.028%.

The Bank tax for the Group is expected to be HUF 15 841 million in 2014, which liability is established on January 1, 2014.

NOTE 12 – AVERAGE NUMBER OF PERSONNEL

	<u>2013</u>	<u>2012</u>
White-collar staff	3 218	3 276
Blue-collar staff	23	24
Management	179	185
Total average number of persons employed	<u>3 420</u>	<u>3 485</u>

NOTE 13 – IMPAIRMENT (income statement)

	<u>2013</u> <u>MHUF</u>	<u>2012</u> <u>MHUF</u>
Impairments and provisions on loans and receivables and credit commitments		
Specific impairments for loans and receivables	(27 931)	(37 220)
Specific provisions on credit commitments	(1 018)	(663)
Portfolio-based impairments and provisions	6 343	25 022
Total impairments and provisions on loans and receivables and credit commitments	<u>(22 606)</u>	<u>(12 861)</u>

For more detailed information on changes in the impairment loss see Note 27.

	<u>2013</u> <u>MHUF</u>	<u>2012</u> <u>MHUF</u>
Impairment on other		
Intangible assets	(95)	(208)
Investment property	(15)	-
Property and equipment	(86)	(469)
Other	14	(91)
Total impairment on other	<u>(182)</u>	<u>(768)</u>

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CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2013

NOTES TO THE FINANCIAL STATEMENTS

NOTE 14 – SHARE IN THE RESULTS OF ASSOCIATED COMPANIES

	<u>2013</u>	<u>2012</u>
	<u>MHUF</u>	<u>MHUF</u>
Giro Elszámolásforgalmi Zrt.	294	441
HAGE Zrt.	-	-
K&H Lízingház Zrt. "v.a"	-	-
Share of the results of associates	<u>294</u>	<u>441</u>

The carrying amount of HAGE Zrt. amounted to HUF 542 as at 31 December 2013 (and 2012). Management believes that this carrying amount best represents the Group's share in the investment. The result of HAGE Zrt. is fully impaired in 2013 similarly to previous years. The impairment reversed on HAGE Zrt. was HUF 537 million in 2013 (an impairment of HUF 217 million was recorded in 2012). The current year's result and the impairment of the associates are recorded net within the consolidated income statement as "Share in the results of associated companies". (For further information on the main financial figures of the associated companies see Note 31.)

NOTE 15 – INCOME TAXES

The components of income tax expense for the year ended 31 December 2013 and 2012 are:

	<u>2013</u>	<u>2012</u>
	<u>MHUF</u>	<u>MHUF</u>
Statutory income tax expense	(6 270)	(1 905)
Statutory income tax from self revision of prior years	2 788	(60)
Local business tax expense	(3 219)	(3 492)
Deferred taxes on income	2 936	(1 064)
Income tax expense	<u>(3 765)</u>	<u>(6 521)</u>

Statutory income tax expense

In 2013 and 2012, corporate income tax is payable at 10% on yearly profits below a limit of HUF 500 million and 19% on profits above the limit.

Considering their non-turnover character, local business taxes are presented as an income tax expense for IFRS purposes. Local business taxes include local government tax and innovation tax.

There is no procedure for final agreement of tax assessments in Hungary. The tax authorities may examine the accounting records and revise assessments for up to five years after the period to which they relate. Consequently, the Group may be subject to further assessments in the event of an audit by the tax authorities. The corporate tax returns for the Bank have been reviewed and closed off by the taxation authorities for the years up to 2010. Management is not aware of any additional significant non-accrued potential tax liability which might arise relating to years not audited by the tax authorities.

The amount of HUF 2 788 million statutory income tax from self revision of prior years' is the result of self revision performed regarding the taxation of losses from operational risks in previous years (for which the Group recognised a contingent asset of HUF 2 848 million in 2012).

K&H BANK ZRT.**CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2013****NOTES TO THE FINANCIAL STATEMENTS****NOTE 15 – INCOME TAXES (continued)**

The effective income tax rate varied from the statutory income tax rate due to the following items:

	<u>2013</u> <u>MHUF</u>	<u>2012</u> <u>MHUF</u>
Profit before tax	21 253	26 978
Income tax rate	19.00%	19.00%
Income tax calculated	(4 038)	(5 126)
Plus/minus tax effects attributable to:		
Tax base decreasing items	315	769
Adjustments related to prior years	2 788	(51)
Unused tax losses to reduce current tax expense	-	45
Unused tax losses to reduce deferred tax expense	17	268
Reversal of previously recognised deferred tax on unused tax losses and tax credits	(30)	-
Local taxes	(3 219)	(2 772)
Tax base increasing items	(401)	(873)
Other	803	1 219
Total tax effects	273	(1 395)
Income tax expense (income tax calculated + total tax effects)	<u>(3 765)</u>	<u>(6 521)</u>

The effective income tax rate for 2013 is 17.72% (2012: 24.17%).

NOTE 16 – EARNINGS PER SHARE

Earnings per share is the profit attributable to shareholders of the Group divided by the weighted average number of shares outstanding during the period, excluding treasury shares. There were no other potentially dilutive securities in existence at 31 December 2013 and 2012. The following amounts were used in the calculation of earnings per share:

	<u>2013</u>	<u>2012</u>
Net profit attributable to shareholders (MHUF)	17 488	20 457
Weighted average shares outstanding (in millions)	140 978	140 978
Earnings per share in HUF (basic)	0.1240477	0.1451077

The figures of earnings per share calculated for basic and diluted shares do not differ.

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NOTES TO THE FINANCIAL STATEMENTS

NOTE 17 – FINANCIAL ASSETS AND LIABILITIES, BREAKDOWN BY PORTFOLIO AND PRODUCT

	Held for trading	Designated at fair value through profit or loss	Available for sale	Loans and receivables	Held to maturity	Hedging derivatives	Total
	MHUF	MHUF	MHUF	MHUF	MHUF	MHUF	MHUF
Financial assets as at 31 December 2013							
Loans and advances to credit institutions and investment firms*	-	-	-	78 348	-	-	78 348
Loans and advances to customers	-	-	-	1 147 346	-	-	1 147 346
Trading receivables	-	-	-	21 805	-	-	21 805
Consumer credit	-	-	-	33 120	-	-	33 120
Mortgage loans	-	-	-	459 722	-	-	459 722
Term loans	-	-	-	525 829	-	-	525 829
Finance leasing	-	-	-	27 243	-	-	27 243
Current account advances	-	-	-	77 826	-	-	77 826
Other	-	-	-	1 801	-	-	1 801
Equity instruments	5 325	-	646	-	-	-	5 971
Debts instruments issued by public bodies	77 042	2 505	461 780	26 280	468 976	-	1 036 583
Derivatives	43 044	-	-	-	-	3 408	46 452
Total carrying value	<u>125 411</u>	<u>2 505</u>	<u>462 426</u>	<u>1 251 974</u>	<u>468 976</u>	<u>3 408</u>	<u>2 314 700</u>

Debt instruments issued by public bodies include Hungarian government and Hungarian municipality bonds.

*From the total balance of loans and advances to credit institutions and investment firms HUF 20 160 million is either repayable on demand or is maturing in less than 90 days. Loans and advances to credit institutions, investment firms and customers include reverse repo transactions of HUF 15 828 million.

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NOTES TO THE FINANCIAL STATEMENTS
NOTE 17 – FINANCIAL ASSETS AND LIABILITIES, BREAKDOWN BY PORTFOLIO AND PRODUCT (continued)

	Held for trading	Designated at fair value through profit or loss	Available for sale	Loans and receivables (after reclassification)	Held to maturity	Hedging derivatives	Total
	MHUF	MHUF	MHUF	MHUF	MHUF	MHUF	MHUF
Financial assets as at 31 December 2012							
Loans and advances to credit institutions and investment firms*	-	-	-	71 345	-	-	71 345
Loans and advances to customers	-	-	-	1 189 004	-	-	1 189 004
Trading receivables (after reclassification)	-	-	-	24 317	-	-	24 317
Consumer credit	-	-	-	44 448	-	-	44 448
Mortgage loans	-	-	-	497 338	-	-	497 338
Term loans	-	-	-	505 416	-	-	505 416
Finance leasing	-	-	-	30 355	-	-	30 355
Current account advances (after reclassification)	-	-	-	85 113	-	-	85 113
Other (after reclassification)	-	-	-	2 017	-	-	2 017
Equity instruments	9 926	-	1 878	-	-	-	11 804
Debts instruments issued by public bodies	105 707	3 022	291 136	55 597	507 751	-	963 213
Derivatives	44 001	-	-	-	-	-	44 001
Total carrying value	<u>159 634</u>	<u>3 022</u>	<u>293 014</u>	<u>1 315 946</u>	<u>507 751</u>	<u>-</u>	<u>2 279 367</u>

Debt instruments issued by public bodies include Hungarian government and Hungarian municipality bonds.

*From the total balance of loans and advances to credit institutions and investment firms HUF 55 332 million is either repayable on demand or is maturing in less than 90 days. Loans and advances to credit institutions, investment firms and customers include reverse repo transactions of HUF 12 853 million.

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NOTES TO THE FINANCIAL STATEMENTS

**NOTE 17 – FINANCIAL ASSETS AND LIABILITIES, BREAKDOWN BY PORTFOLIO AND PRODUCT
(continued)**

	Held for trading	Designated at fair value through profit or loss	Hedging derivatives	Measured at amortised cost	Total
	MHUF	MHUF	MHUF	MHUF	MHUF
Financial liabilities as at 31 December 2013					
Deposits from credit institutions and investment firms*	-	-	-	290 350	290 350
Deposits from customers and debt certificates	-	217 763	-	1 694 915	1 912 678
Deposits from customers	-	209 759	-	1 672 149	1 881 908
Demand deposits	-	-	-	568 660	568 660
Time deposits	-	209 759	-	917 149	1 126 908
Savings deposits	-	-	-	186 340	186 340
Debt certificates	-	8 004	-	22 766	30 770
Certificates of deposits	-	-	-	252	252
Non-convertible bonds	-	8 004	-	-	8 004
Non-convertible subordinated liabilities	-	-	-	22 514	22 514
Derivatives	26 691	-	48 699	-	75 390
Short positions	4 211	-	-	-	4 211
In debt instruments	4 211	-	-	-	4 211
Other	-	-	-	418	418
Total carrying value	<u>30 902</u>	<u>217 763</u>	<u>48 699</u>	<u>1 985 683</u>	<u>2 283 047</u>

*Of which HUF 181 873 million is deposits from banks repayable on demand.

Deposits from credit institutions and investment firms includes repo transactions of HUF 21 724 million.

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NOTES TO THE FINANCIAL STATEMENTS

**NOTE 17 – FINANCIAL ASSETS AND LIABILITIES, BREAKDOWN BY PORTFOLIO AND PRODUCT
(continued)**

	Held for trading	Designated at fair value through profit or loss	Hedging derivatives	Measured at amortised cost	Total
	MHUF	MHUF	MHUF	MHUF	MHUF
Financial liabilities as at 31 December 2012					
Deposits from credit institutions and investment firms*	-	-	-	288 462	288 462
Deposits from customers and debt certificates	-	241 826	-	1 520 772	1 762 598
Deposits from customers	-	235 567	-	1 493 180	1 728 747
Demand deposits	-	-	-	436 357	436 357
Time deposits	-	235 567	-	884 932	1 120 499
Savings deposits	-	-	-	171 891	171 891
Debt certificates	-	6 259	-	27 592	33 851
Certificates of deposits	-	-	-	260	260
Non-convertible bonds	-	6 259	-	5 159	11 418
Non-convertible subordinated liabilities	-	-	-	22 173	22 173
Derivatives	39 642	-	67 465	-	107 107
Short positions	6 400	-	-	-	6 400
In debt instruments	6 400	-	-	-	6 400
Other	-	-	-	862	862
Total carrying value	<u>46 042</u>	<u>241 826</u>	<u>67 465</u>	<u>1 810 096</u>	<u>2 165 429</u>

*Of which HUF 147 504 million is deposits from banks repayable on demand.

Deposits from credit institutions and investment firms includes repo transactions of HUF 18 443 million.

K&H BANK ZRT.**CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2013****NOTES TO THE FINANCIAL STATEMENTS****NOTE 17 – FINANCIAL ASSETS AND LIABILITIES, BREAKDOWN BY PORTFOLIO AND PRODUCT
(continued)*****Assets pledged as collateral for liabilities and contingent liabilities***

	<u>2013</u>	<u>2012</u>
	MHUF	MHUF
Assets pledged for:		
Repo liabilities	20 058	17 696
Refinancing credits with EIB	52 441	58 327
Funding for Growth Scheme launched by NBH	95 344	-
Derivative transactions	15 314	27 506
Clearing transactions	13 076	34 864
	<u>196 233</u>	<u>138 393</u>

For the terms and conditions of assets pledged as collateral for repo liabilities see Note 18.

Assets pledged as collateral for refinancing credits, derivatives and clearing transactions contain cash and cash equivalents and securities. These assets are not transferred to the counterparty. In case of derivatives the terms and conditions of collateral settlement are defined in separate CSAs (Credit Support Annexes) between the counterparties. In case of securities the collateral requirement is defined on portfolio basis and it is held in custody at a central clearing house (KELER).

Details of financial instruments***Equity and debt instruments***

The breakdown of equity and debt instruments is presented in the tables below.

	<u>2013</u>	<u>2012</u>
	MHUF	MHUF
<u>Held for trading</u>		
Treasury bills	62 845	41 727
Hungarian government bonds issued in HUF	6 375	63 980
Hungarian government bonds issued in foreign currency	7 822	-
Listed equity instruments	799	3 542
Unlisted equity instruments	4 526	6 384
	<u>82 367</u>	<u>115 633</u>

K&H BANK ZRT.**CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2013****NOTES TO THE FINANCIAL STATEMENTS****NOTE 17 – FINANCIAL ASSETS AND LIABILITIES, BREAKDOWN BY PORTFOLIO AND PRODUCT
(continued)**

	<u>2013</u> MHUF	<u>2012</u> MHUF
<u>Available for sale</u>		
Treasury bills	10 177	24 532
Hungarian government bonds issued in HUF	451 603	266 604
Listed equity instruments	-	1 232
Unlisted equity instruments	<u>646</u>	<u>646</u>
Total available for sale	<u><u>462 426</u></u>	<u><u>293 014</u></u>

Available-for-sale equity instruments contain as at 31 December 2013 unlisted equity instruments in a value of HUF 646 million (HUF 646 million at the end of 2012) for which a fair value cannot be measured reliably. These investments are not traded on active markets. Management believes that the carrying value of the investments held at amortised cost approximates their fair value.

These available-for-sale investments contain long term investments in companies where the Group does not have significant influence. These participations are not consolidated as either a subsidiary or through equity consolidation.

Available-for-sale investments disclosed on their net carrying amount are:

	<u>2013</u> MHUF	<u>2012</u> MHUF
Garantiqa Hitelgarancia Zrt.	640	640
SWIFT S.C.	<u>6</u>	<u>6</u>
	<u><u>646</u></u>	<u><u>646</u></u>

The Group recorded HUF 229 million gain after tax in Other comprehensive income as a result of the fair value revaluation of available-for-sale debt instruments in 2013 (HUF 7 093 million gain after tax in 2012).

The unrealised result of available-for-sale debt instruments is cumulatively HUF 983 million loss after tax as at 31 December 2013 (HUF 3 267 million loss as at 31 December 2012).

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CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2013

NOTES TO THE FINANCIAL STATEMENTS

NOTE 17 – FINANCIAL ASSETS AND LIABILITIES, BREAKDOWN BY PORTFOLIO AND PRODUCT (continued)

	<u>2013</u> MHUF	<u>2012</u> MHUF
<u>Loans and receivables</u>		
Bonds issued by municipality - issued in foreign currency	26 280	55 597
Total loans and receivables debt instruments	<u>26 280</u>	<u>55 597</u>
	<u>2013</u> MHUF	<u>2012</u> MHUF
<u>Held to maturity</u>		
Consolidation bonds issued in HUF	12 404	112 316
Hungarian government bonds issued in foreign currency	30 703	-
Hungarian government bonds issued in HUF	<u>425 869</u>	<u>395 435</u>
Total held to maturity	<u>468 976</u>	<u>507 751</u>

Consolidation bonds were acquired as part of the 1992-1994 consolidation programs. These bonds expire in 2013 and 2014, bear a market rate of interest equivalent to the State of Hungary's treasury bill rates and reprice annually or semi-annually. As there is not yet a liquid market for these instruments in Hungary they are carried at amortized historical cost both in 2013 and 2012. As they are repriced regularly Management believes that amortized historical cost is the most appropriate estimation of their fair value.

Refinancing credits

The Bank has entered into several refinancing credit facilities with financial institutions (such as EIB, FHB – Mortgage Bank, MFB – Development Bank, EXIM Bank) for the purpose of funding portions of the Bank's activities. There are several covenants governing the determination of qualified recipients, the on-going monitoring process of the ultimate recipients and the repayment process. In all cases the Bank assumes all credit risk related to the ultimate borrower and must check compliance with all covenants.

The National Bank of Hungary (NBH) launched a new program called Funding for Growth Scheme in 2013. The aim of the program is the refinancing of small and medium entities (SME) through the Hungarian bank system. The NBH funds the credit institutions attending the program through below market rate refinancing loans during a temporary period and in a limited amount. These funds are used by the credit institutions for granting credits to SMEs with similar, favourable conditions for pre-determined purposes. As a second phase of the program the NBH ensures further sources to the credit institutions for converting the SME loans denominated in foreign currency to HUF loans to decrease the SMEs exposure to the risk resulting from the changes in foreign exchange rates. The maximum maturity of the refinancing loans is 10 years at initiation and it corresponds to the maturity of the loans granted to the customers.

At 31 December 2013, Management believes that the Bank is in compliance with all significant covenants. Refinancing credits are presented as financial liabilities at amortised cost in the consolidated statement of financial position.

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NOTES TO THE FINANCIAL STATEMENTS

**NOTE 17 – FINANCIAL ASSETS AND LIABILITIES, BREAKDOWN BY PORTFOLIO AND PRODUCT
(continued)**

	<u>2013</u> <u>MHUF</u>	<u>2012</u> <u>MHUF</u>
Refinancing credits in the frame of the Funding for Growth Scheme	81 906	-
Other refinancing credits	137 396	144 197
Total refinancing credits	<u>219 302</u>	<u>144 197</u>
<i>Non-convertible subordinated liabilities</i>		
	<u>2013</u> <u>MHUF</u>	<u>2012</u> <u>MHUF</u>
Subordinated loan from KBC Group	17 795	17 450
Bonds issued to the State	4 719	4 723
	<u>22 514</u>	<u>22 173</u>

In June 2006, the Group borrowed EUR 60 million of subordinated debt from KBC Bank N.V. Dublin branch, a member of the KBC Group. The loan matures on 30 June 2016 and bears a variable interest rate of 3 month-EURIBOR plus 0.55 percent per annum.

The Bank also issued subordinated debt in the form of bonds to the State in December 1994 and bought long-term state bonds from the proceeds. Interest on the bonds issued is the same as on the state bonds acquired. Both instruments mature in 2014. Non-convertible subordinated liabilities are presented as financial liabilities at amortised cost in the consolidated statement of financial position.

NOTE 18 – TRANSFERRED FINANCIAL ASSETS

The following table includes transferred financial assets continued to be recognised in their entirety.

	<u>2013</u>		<u>2012</u>	
	<u>Carrying amount of transferred asset MHUF</u>	<u>Carrying amount of associated liability MHUF</u>	<u>Carrying amount of transferred asset MHUF</u>	<u>Carrying amount of associated liability MHUF</u>
Held-for-trading debt instruments	5 190	5 669	7 892	7 921
Available-for-sale debt instruments	-	-	742	743
Held-to-maturity debt instruments	14 868	16 055	9 062	9 779
Total transferred assets and associated liabilities	<u>20 058</u>	<u>21 724</u>	<u>17 696</u>	<u>18 443</u>

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CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2013

NOTES TO THE FINANCIAL STATEMENTS

NOTE 18 – TRANSFERRED FINANCIAL ASSETS (continued)

Repo and reverse repo agreements

Under reverse repo transactions, the Group obtains legal ownership of the respective collateral received and, thus, is permitted to utilise the collateral; however, the same collateral must be delivered back to the borrower of the funds on maturity, which generates a liability recorded as financial liability held at amortised cost in the consolidated financial position. The fair value of securities accepted as collateral in connection with reverse repo transactions as at 31 December 2013 was HUF 15 118 million, of which HUF 4 211 million (reported as short positions in the consolidated statement of financial position) has been sold (31 December 2012 HUF 12 655 million and HUF 6 400 million respectively).

The terms of repos and reverse repo transactions are less than three months and the interest rate is based on HUF interbank rates (BUBOR).

The Group has no associated liabilities which have recourse limited only to the transferred assets.

NOTE 19 – RECLASSIFICATION OF FINANCIAL ASSETS

The Group reclassified foreign currency denominated municipality bonds from available-for-sale to the loans and receivables portfolio, in order to eliminate the volatility in equity caused by the fair value changes of the instruments. The bonds have met the definition of loans and receivables and the Group has had both the intention and ability to hold the asset for the foreseeable future or until maturity as at the date of the reclassification (as of 1 July 2011).

The carrying value and the fair value of the assets classified out of the available-for-sale portfolio and classified to the Loan and receivables portfolio amounted to HUF 49 376 million as at 1 July 2011.

The following tables present the bonds' carrying amount and their impact before income tax on the comprehensive income as they are recognised after reclassification in the Consolidated Financial Statements and as they would be recognised, if no reclassification had been done.

	<u>After reclassification</u> MHUF	<u>Without reclassification</u> MHUF
Carrying amount as at 31 December 2013	19 892	21 501
Available for sale reserve (before tax)	(2 748)	(1 077)
Income statement (before tax)	346	510
	<u>After reclassification</u> MHUF	<u>Without reclassification</u> MHUF
Carrying amount as at 31 December 2012	43 495	40 457
Available for sale reserve (before tax)	(5 866)	(8 830)
Income statement (before tax)	47	-

**CONSOLIDATED FINANCIAL STATEMENTS
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NOTES TO THE FINANCIAL STATEMENTS

NOTE 19 – RECLASSIFICATION OF FINANCIAL ASSETS (continued)

The fair value gain that the Group would have recognised in other comprehensive income if the financial assets had not been reclassified amounted to HUF 7 753 million gain in 2013 (HUF 8 084 million loss in 2012).

The reclassified bonds are valued at amortised cost after reclassification, their fair value adjustment recognised in other comprehensive income and included in the carrying amount as at the date of reclassification is amortised to the Income Statement.

Without reclassification these bonds would be valued at fair value and the changes in the fair value would be recognised in other comprehensive income.

The Group expected the following cash flows from reclassified assets as at 1 July 2011:

	Expected cash flows
	MHUF
Less than three months	363
More than three months but not more than one year	1 513
More than one but not more than five years	21 294
More than five years	48 270
	<hr/>
Total	71 440
	<hr/> <hr/>

The average effective interest rate of the bonds was 5.21% as at 1 July 2011.

A part of the municipality bonds reclassified to the loans and receivables portfolio was taken over by the Hungarian State on the nominal amount of the bonds as at 28 June 2013. The nominal amount of the bonds amounted to HUF 24 145 million. The Group derecognised a carrying amount of HUF 20 804 million and decreased the loss recorded in the other comprehensive income by HUF 3 038 million. The takeover resulted in a gain of HUF 302 million in 2013 and was recorded as interest income.

A second part of the municipality bonds in a nominal amount of HUF 21 066 million (carrying amount HUF 18 344 million) was taken over by the Hungarian State as at 28 February 2014 (which does not have any impact on the financial statements).

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NOTES TO THE FINANCIAL STATEMENTS
NOTE 20 – OFFSETTING OF FINANCIAL ASSETS AND LIABILITIES

The following tables present the financial assets and liabilities which are subject to enforceable master netting agreements as at 31 December 2013:

	Amounts presented in the statement of financial position			Amounts not set off in the statement of financial position			
	Gross amount of recognised financial assets	Gross amount of financial liabilities set off	Net amounts of financial assets	Financial instruments	Cash collateral received	Securities collateral received	Net amount
	MHUF	MHUF	MHUF	MHUF	MHUF	MHUF	MHUF
Derivatives	46 452	-	46 452	38 942	2 084	-	5 426
Reverse repurchase agreements	15 828	-	15 828	-	-	15 053	775
Total financial assets subject to offsetting or master netting agreements	62 280	-	62 280	38 942	2 084	15 053	6 201
	Amounts presented in the statement of financial position			Amounts not set off in the statement of financial position			
	Gross amount of recognised financial liabilities	Gross amount of financial assets set off	Net amounts of financial liabilities	Financial instruments	Cash collateral pledged	Securities collateral pledged	Net amount
	MHUF	MHUF	MHUF	MHUF	MHUF	MHUF	MHUF
Derivatives	75 390	-	75 390	38 942	14 160	15	22 273
Repurchase agreements	21 724	-	21 724	-	-	20 058	1 666
Total financial liabilities subject to offsetting or master netting agreements	97 114	-	97 114	38 942	14 160	20 073	23 939

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NOTES TO THE FINANCIAL STATEMENTS
NOTE 20 – OFFSETTING OF FINANCIAL ASSETS AND LIABILITIES (continued)

The following tables present the financial assets and liabilities which are subject to enforceable master netting agreements as at 31 December 2012:

	Amounts presented in the statement of financial position			Amounts not set off in the statement of financial position			
	Gross amount of recognised financial assets	Gross amount of financial liabilities set off	Net amounts of financial assets	Financial instruments	Cash collateral received	Securities collateral received	Net amount
	MHUF	MHUF	MHUF	MHUF	MHUF	MHUF	MHUF
Derivatives	44 001	-	44 001	35 373	2 576	-	6 052
Reverse repurchase agreements	12 853	-	12 853	-	-	12 655	198
Total financial assets subject to offsetting or master netting agreements	56 854	-	56 854	35 373	2 576	12 655	6 250
	Amounts presented in the statement of financial position			Amounts not set off in the statement of financial position			
	Gross amount of recognised financial liabilities	Gross amount of financial assets set off	Net amounts of financial liabilities	Financial instruments	Cash collateral pledged	Securities collateral pledged	Net amount
	MHUF	MHUF	MHUF	MHUF	MHUF	MHUF	MHUF
Derivatives	107 107	-	107 107	35 373	26 498	6	45 230
Repurchase agreements	18 443	-	18 443	-	-	18 366	77
Total financial liabilities subject to offsetting or master netting agreements	125 550	-	125 550	35 373	26 498	18 372	45 307

**CONSOLIDATED FINANCIAL STATEMENTS
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NOTES TO THE FINANCIAL STATEMENTS

NOTE 20 – OFFSETTING OF FINANCIAL ASSETS AND LIABILITIES (continued)

Derivatives, repurchase and reverse repurchase agreements are subject to different netting agreements as ISDA (International Swaps and Derivatives Association) Master Agreements, CSAs (Credit Support Annex) and GMRAs (Global Master Repurchase Agreement) in case of institutional clients (credit institutions and investment firms) or treasury limits in case of corporate customers.

Financial assets and liabilities subject to master netting agreements are not netted in the consolidated statements of financial position, since the Group has no intention to settle these instruments on a net basis in the normal course of business.

Given cash collaterals are recognised in the loans-and-receivables portfolio as loans and advances to credit institutions and investment firms repayable on demand. Cash collaterals received are included in financial liabilities held on amortised cost and are recognised as demand deposits from credit institutions and investment firms.

Securities collaterals received are not recorded in the consolidated statements of financial position. Securities collaterals pledged are recognised in the consolidated statements of financial position in the appropriate portfolio (and are presented as assets pledged as collateral for liabilities and contingent liabilities in Note 17).

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NOTES TO THE FINANCIAL STATEMENTS
NOTE 21 – FAIR VALUE OF FINANCIAL ASSETS AND LIABILITIES

The table below presents information concerning the fair value of financial assets and liabilities for year 2013:

	Fair value			Total fair value	Total carrying amount	Unrecognised gain/(loss)	Recognised in profit or loss non market observable inputs
	Quoted market price	Valuation techniques - market observable inputs	Valuation techniques - non market observable inputs				
	MHUF	MHUF	MHUF	MHUF	MHUF	MHUF	MHUF
Cash and cash balances with central banks	31 748	55 347	66 009	153 104	153 104	-	-
Financial assets	532 652	574 659	1 229 858	2 337 169	2 314 700	22 469	533
Held for trading	56 843	67 299	1 269	125 411	125 411	-	1 050
Designated at fair value through profit or loss	-	-	2 505	2 505	2 505	-	(517)
Available for sale	41 898	419 882	646	462 426	462 426	-	-
Loans and receivables	-	20 160	1 225 438	1 245 598	1 251 974	(6 376)	-
Held to maturity	433 911	63 910	-	497 821	468 976	28 845	-
Hedging derivatives	-	3 408	-	3 408	3 408	-	-
Total financial assets and cash and cash balances with central banks	<u>532 652</u>	<u>661 754</u>	<u>1 295 867</u>	<u>2 467 804</u>	<u>2 467 804</u>	<u>22 469</u>	<u>533</u>
Financial liabilities							
Held for trading	4 211	25 693	998	30 902	30 902	-	(790)
Designated at fair value through profit or loss	-	217 763	-	217 763	217 763	-	-
Measured at amortised cost	-	244 610	1 739 549	1 984 159	1 985 683	1 524	-
Hedging derivatives	-	48 699	-	48 699	48 699	-	-
Total financial liabilities	<u>4 211</u>	<u>536 765</u>	<u>1 740 547</u>	<u>2 281 523</u>	<u>2 283 047</u>	<u>1 524</u>	<u>(790)</u>

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**CONSOLIDATED FINANCIAL STATEMENTS
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NOTES TO THE FINANCIAL STATEMENTS

NOTE 21 – FAIR VALUE OF FINANCIAL ASSETS AND LIABILITIES (continued)

The table below presents information concerning the fair value of financial assets and liabilities for year 2012:

	At fair value			At amortised cost	Total carrying amount	Recognised in profit or loss - non market observable inputs	Fair value	Unrecognised gain/(loss)
	Quoted market price	Valuation techniques- market observable inputs	Valuation techniques- non market observable inputs					
	MHUF	MHUF	MHUF	MHUF	MHUF	MHUF	MHUF	MHUF
Financial assets								
Held for trading	50 554	107 698	1 383	-	159 635	140	159 635	-
Designated at fair value through profit or loss	-	-	3 022	-	3 022	(232)	3 022	-
Available for sale	32 200	260 168	-	646	293 014	-	293 014	-
Loans and receivables	-	-	-	1 315 946	1 315 946	-	1 303 562	(12 384)
Held to maturity	-	-	-	507 751	507 751	-	524 851	17 100
Hedging derivatives	-	-	-	-	-	-	-	-
Total financial assets	82 754	367 866	4 405	1 824 343	2 279 368	(92)	2 284 084	4 716
Financial liabilities								
Held for trading	6 400	38 368	1 274	-	46 042	(137)	46 041	-
Designated at fair value through profit or loss	-	241 826	-	-	241 826	-	241 826	-
Measured at amortised cost	-	-	-	1 810 096	1 810 096	-	1 797 735	12 361
Hedging derivatives	-	67 465	-	-	67 465	-	67 465	-
Total financial liabilities	6 400	347 659	1 274	1 810 096	2 165 429	(137)	2 153 067	12 361

**CONSOLIDATED FINANCIAL STATEMENTS
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NOTES TO THE FINANCIAL STATEMENTS

NOTE 21 – FAIR VALUE OF FINANCIAL ASSETS AND LIABILITIES (continued)

Hungarian government bonds have quoted market price except for bonds maturing within 3 months, which are valued based on BUBOR yield curve within 3 months maturity. In 2013 held-for- trading debt instruments in an amount of HUF 16 808 million and available-for sale debt instruments in an amount of HUF 10 177 million were transferred from Quoted market price to Valuation techniques-market observable inputs category due to this change in valuation (HUF 9 026 million held-for- trading debt instruments and HUF 34 731 million available-for sale debt instruments in 2012).

The following evaluation tables present the change in the fair value of financial instruments for which no market observable inputs are available.

Financial assets	Held-for trading-derivatives	Government and corporate bonds at fair value through profit or loss	Total
	MHUF	MHUF	MHUF
Balance as at 31 December 2012	1 383	3 022	7 220
Net gains / (losses)			
In profit or loss	247	(1 002)	(755)
Acquisitions	-	485	485
Settlement	(361)	-	(361)
Balance as at 31 December 2013	1 269	2 505	3 774

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NOTES TO THE FINANCIAL STATEMENTS

NOTE 21 – FAIR VALUE OF FINANCIAL ASSETS AND LIABILITIES (continued)

Financial assets	Held-for trading-derivatives	Government and corporate bonds at fair value through profit or loss	Total
	MHUF	MHUF	MHUF
Balance as at 31 December 2011	<u>3 923</u>	<u>3 297</u>	<u>7 220</u>
Net gains / (losses)			
In profit or loss	(2 227)	(1 130)	(3 357)
Acquisitions	-	855	855
Settlement	(313)	-	(313)
Balance as at 31 December 2012	<u>1 383</u>	<u>3 022</u>	<u>4 405</u>

Financial liabilities	Held-for-trading derivatives
	MHUF
Balance as at 31 December 2012	<u>1 274</u>
Net (gains) / losses	
In profit or loss	(25)
Acquisitions	-
Settlement	<u>(251)</u>
Balance as at 31 December 2013	<u>998</u>

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NOTES TO THE FINANCIAL STATEMENTS

NOTE 21 – FAIR VALUE OF FINANCIAL ASSETS AND LIABILITIES (continued)

Financial liabilities	Held-for-trading derivatives	Non-convertible bonds at fair value through profit or loss	Total
	MHUF	MHUF	MHUF
Balance as at 31 December 2011	3 914	-	3 914
Net (gains) / losses			
In profit or loss	(2 335)	25	(2 310)
In other comprehensive income	-	-	-
Acquisitions	-	-	-
Settlement	(305)	(25)	(330)
Balance as at 31 December 2012	1 274	-	1 274

Fair value of financial instruments

Financial instruments at fair value

Held-for-trading instruments, financial instruments designated at fair value through profit or loss, available-for-sale instruments and hedging derivatives are carried at their fair value.

Financial instruments which have an active market with regularly published price quotations are marked to market. Treasury bills, Hungarian government bonds, other listed bonds and listed equity instruments belong to this category, except for Hungarian government bonds denominated in HUF and maturing within 3 months and premium Hungarian government bonds denominated in EUR. There are no price quotations for Hungarian government bonds denominated in HUF and maturing within 3 months therefore they are valued based on BUBOR yield curve within 3 months maturity. For premium Hungarian government bonds denominated in EUR no active secondary market exists therefore they are valued at the price quoted at issuance. Since the Government grants the repurchase of the bonds at the issuance price management believes that the carrying amount of these bonds approximates their fair value.

If there is no active market or quoted prices for a financial instrument then valuation techniques based on observable market parameters are used, such as discounted cash flow analysis or option pricing models. Most of the financial liabilities designated at fair value through profit or loss and most of the derivatives are valued based on these techniques, such as currency forwards and swaps, foreign exchange and interest rate options, cross currency- and interest rate swaps and forward rate agreements.

In 2013 the Group has modified the formerly applied fair value calculation methodology of the derivatives.

**CONSOLIDATED FINANCIAL STATEMENTS
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NOTES TO THE FINANCIAL STATEMENTS

NOTE 21 – FAIR VALUE OF FINANCIAL ASSETS AND LIABILITIES (continued)

The method takes into account a new component, the debt value adjustment, in order to provide a more accurate fair value. The debt value adjustment represents the unrealised gain to be earned by the Group if it fails to settle its liabilities resulting from derivatives. The method change resulted in a HUF 381 million revaluation gain in 2013.

In 2013 the Group switched to use OIS yield curves for the fair value calculation of derivatives subject to CSA (Credit Support Annex) considering the collaterals behind these instruments. This change in the valuation resulted in a HUF 194 million gain as at the implementation date (22 November 2013) recognised as Net gains / (losses) from financial instruments at fair value through profit or loss and from foreign exchange in the consolidated income statement.

When market parameters are not available, the Group uses its best estimations and assumptions to determine the relevant circumstances which have to be taken into account during the model valuation. Valuation techniques based on unobservable market parameters are used in case of held-for-trading exotic derivatives, fixed rate corporate bonds at fair value through profit or loss, issued bonds at fair value through profit or loss linked to these instruments.

Exotic derivatives are primarily revalued by built-in models of the front office system using market observable parameters. For which no system model exists, there are two alternatives; (1) position is either back-to-back hedged, and the Group accepts the hedging partner prices (when hedging bank acts as valuation agent) or (2) valuation is based on internal model based best estimates (e.g. in case of municipality bonds embedded swaption valuation).

The Group provides exotic derivatives on back to back basis, accordingly no result is recorded on held-for-trading exotic derivatives in the consolidated income statement.

For valuation of JPY denominated Hungarian government bonds valued at fair value through profit or loss the Group uses internal valuation model where base curves are derived from the yield curves of EUR denominated Hungarian government bonds.

Shifting the yield curves of EUR denominated Hungarian government bonds with +10 basis points would reduce the current carrying value by HUF 5 million (HUF 8 million decrease in 2012).

The difference between the fair value and the transaction price of financial instruments not recognised in profit or loss as at the beginning and the end of the period was immaterial in 2013 and 2012.

The following describes the methodology and assumptions used to determine fair values for those financial instruments which are not recorded at fair value in the financial statements.

Available-for-sale equity instruments held at cost

Available-for-sale equity instruments contain as at 31 December 2013 equity instruments in a value of HUF 646 million (HUF 646 million at the end of 2012) which fair value cannot be measured reliably.

Management believes that the carrying value of the investments held at cost approximates their fair value (for more information see Note 17).

Underlying the definition of fair value is the presumption that the Group is a going concern without any intention or requirement to curtail materially the scale of its operations or to undertake a transaction on adverse terms.

**CONSOLIDATED FINANCIAL STATEMENTS
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NOTES TO THE FINANCIAL STATEMENTS

NOTE 21 – FAIR VALUE OF FINANCIAL ASSETS AND LIABILITIES (continued)

Held-to-maturity instruments

Held-to-maturity instruments include treasury bills, Hungarian government bonds and consolidation bonds issued in HUF. The fair value of held-to-maturity treasury bills and Hungarian government bonds denominated in HUF and maturing over 3 months disclosed in this Note is calculated based on regularly quoted market prices, since these instruments have an active market. Hungarian government bonds denominated in HUF and maturing within 3 months are valued based on BUBOR yield curve within 3 months maturity.

For premium Hungarian government bonds denominated in EUR no active secondary market exists therefore they are valued at the price quoted at issuance. Since the Government grants the repurchase of the bonds at the issuance price management believes that the carrying amount of these bonds approximates their fair value.

Consolidation bonds classified as held to maturity do not have observable market prices. As the interest rate of these securities follows the market rate for treasury bills and they reprice regularly the carrying value approximates their fair value.

Loans and receivables and financial liabilities measured at amortized cost

For financial assets and financial liabilities that are liquid or have a short term remaining maturity (less than one year) it is assumed that the carrying amounts approximate to their fair value. This assumption is also applied to demand deposits, savings accounts without a specific maturity, and variable rate financial instruments. Fair value adjustments of refinanced loans with fixed or variable interest are included in unrecognised gain / (loss) of loans and receivables, fair value adjustments of refinancing liabilities with fixed or variable interest are included in unrecognised gain / (loss) of financial liabilities measured at amortised cost.

The estimated fair value of fixed interest bearing deposits and refinancing liabilities with more than one year remaining maturity (carried at amortized cost) is based on discounted cash flows using current interbank market yield curve appropriate for the remaining term to maturity.

The estimated fair value of fixed interest bearing assets and refinanced loans with more than one year remaining maturity (carried at amortized cost) is based on discounted cash flows using current interbank market yield curve appropriate for the remaining term to maturity which is adjusted with the average margin of the retail and corporate loan portfolio of the Bank to arrive at the estimated market yield curve of the asset.

The Group does not present any unrecognised gain or loss on impaired loans and advances in this Note.

Municipality bonds in the Loans and receivables portfolio were issued either in HUF, EUR or in CHF. There is an embedded option which assures that the municipality can change the denomination of the bond at any point of time during its duration to EUR, CHF or HUF at the spot rate of the conversion date. Nevertheless, the interest spread remains unchanged over the reference rate.

This optionality corresponds to a sold, deferred premium, American type multicurrency differential swaption from the Group's point of view. Cross-currency swaption of this kind is an instrument for which no market value is available but its intrinsic value can be calculated from available market parameters. The value of the swaption is not material.

The municipality bond as such can be split to two components which fair values give the total fair value of the bond. The two instruments are (1) bonds and, (2) swaptions. The market value of the bonds is calculated using discounted present value of the future cash flows. The future cash flow of the bond is predicted by the default money market yield curve. The value of swaptions is calculated regularly.

There is no active market for these municipality bonds to get market observable parameters for the revaluation especially for credit spread which is a risk on the top of the Hungarian government bonds. To challenge the fair valuation model, the Group uses a reasonably possible alternative assumption to increase the applied credit spread.

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CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2013

NOTES TO THE FINANCIAL STATEMENTS

NOTE 22 – FINANCIAL ASSETS AND FINANCIAL LIABILITIES DESIGNATED AT FAIR VALUE THROUGH PROFIT OR LOSS

	<u>2013</u> MHUF	<u>2012</u> MHUF
<u>Financial assets designated at fair value through profit or loss</u>		
Hungarian government bonds issued in foreign currencies	2 505	3 022
Loans to customers	-	-
	<u>2 505</u>	<u>3 022</u>
	<u>2013</u> MHUF	<u>2012</u> MHUF
<u>Financial liabilities designated at fair value through profit or loss</u>		
Term deposits:		
- retail	8 283	4 218
- corporate	6 875	7 827
- investment funds	194 601	223 522
Other issued bonds	8 004	6 259
	<u>217 763</u>	<u>241 826</u>

Included in financial assets designated at fair value through profit or loss are fixed rate Hungarian government bonds and a corporate loan which are economically hedged by interest derivatives starting from the acquisition.

The Group did not recognise any changes in the fair value of loans designated at fair value through profit or loss due to credit risk in the consolidated income statement in 2013 (recognised HUF 35 million gain in 2012).

The carrying amount of the loan designated at fair value through profit or loss was zero as at 31 December 2013 (and 2012). The loan had no credit risk exposure as at 31 December 2013 (and 2012).

In 2007 the Bank established a bond issuance program. The Bank, as issuer sells dematerialised bonds via public placement. The bonds may be denominated in HUF, EUR or USD. The maturities are between 60 days and 20 years with the interest rates being fixed or floating, linked to an index (equity, currency or commodity), or credit linked.

Upon initial recognition the bonds are designated by the Bank at fair value through profit or loss as:

- one portion of the issued bonds was linked to purchased bonds which were fixed rate corporate bonds issued in a foreign currency. The fair value measurement significantly reduced the valuation inconsistency (the 'accounting mismatch') between the assets and the liabilities. The repurchase of these issued bonds was finished in 2012;
- another portion of the issued bonds are economically hedged by derivatives which do not achieve the criteria for hedge accounting.

**CONSOLIDATED FINANCIAL STATEMENTS
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NOTES TO THE FINANCIAL STATEMENTS

NOTE 22 – FINANCIAL ASSETS AND FINANCIAL LIABILITIES DESIGNATED AT FAIR VALUE THROUGH PROFIT OR LOSS (continued)

Included in financial liabilities designated at fair value through profit or loss are retail and corporate term deposits combined with currency options which are as accounted for as embedded derivatives. The fair value of the deposits and the options are not separated.

Based on the Group's treasury policy the long term fixed rate deposits from investment funds included in financial liabilities designated at fair value through profit or loss are economically hedged by interest rate derivatives, and do not qualify for hedge accounting.

The amount that the Group would contractually be required to pay at maturity is HUF 10 398 million higher than the fair value of the deposits and issued bonds (HUF 15 072 million higher in 2012).

**CONSOLIDATED FINANCIAL STATEMENTS
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NOTES TO THE FINANCIAL STATEMENTS
NOTE 23 – FINANCIAL ASSETS AND LIABILITIES, BREAKDOWN BY PORTFOLIO AND GEOGRAPHIC LOCATION

The Group's financial assets, and financial liabilities before taking into account any collateral held or other credit enhancements as at 31 December 2013 can be analysed by the following geographical regions.

	Held for trading	Designated at fair value through profit or loss	Available for sale	Loans and receivables	Held to maturity	Hedging derivatives	Measured at amortised cost	Total
	MHUF	MHUF	MHUF	MHUF	MHUF	MHUF	MHUF	MHUF
Financial assets								
Hungary	87 338	2 505	462 420	1 183 367	468 976	-	-	2 204 606
EMU countries	33 384	-	6	25 274	-	3 408	-	62 072
East-European countries	12	-	-	13 589	-	-	-	13 601
Russia	-	-	-	11 487	-	-	-	11 487
Other European countries	4 677	-	-	15 016	-	-	-	19 693
Non-European countries	-	-	-	3 241	-	-	-	3 241
Total	125 411	2 505	462 426	1 251 974	468 976	3 408	-	2 314 700
Financial liabilities								
Hungary	7 951	216 847	-	-	-	-	1 675 176	1 899 974
EMU countries	13 782	718	-	-	-	42 299	284 656	341 455
East-European countries	15	148	-	-	-	-	4 194	4 357
Russia	-	-	-	-	-	-	12 166	12 166
Other European countries	9 154	-	-	-	-	6 400	2 629	18 183
Non-European countries	-	50	-	-	-	-	6 862	6 912
Total	30 902	217 763	-	-	-	48 699	1 985 683	2 283 047

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NOTES TO THE FINANCIAL STATEMENTS

NOTE 23 – FINANCIAL ASSETS AND LIABILITIES, BREAKDOWN BY PORTFOLIO AND GEOGRAPHIC LOCATION (continued)

The geographical breakdown of financial assets and financial liabilities as at 31 December 2012 is presented below:

	Held for trading	Designated at fair value through profit or loss	Available for sale	Loans and receivables	Held to maturity	Hedging derivatives	Measured at amortised cost	Total
	MHUF	MHUF	MHUF	MHUF	MHUF	MHUF	MHUF	MHUF
Financial assets								
Hungary	122 230	3 022	291 776	1 246 507	507 751	-	-	2 171 286
EMU countries	31 370	-	6	9 460	-	-	-	40 836
East-European countries	143	-	-	13 832	-	-	-	13 975
Russia	-	-	-	12 536	-	-	-	12 536
Other European countries	5 885	-	-	32 202	-	-	-	38 087
Non-European countries	6	-	1 232	1 409	-	-	-	2 647
Total	159 634	3 022	293 014	1 315 946	507 751	-	-	2 279 367
Financial liabilities								
Hungary	10 467	240 914	-	-	-	-	1 502 626	1 754 007
EMU countries	24 042	753	-	-	-	49 540	267 663	341 998
East-European countries	147	59	-	-	-	-	7 971	8 177
Russia	-	-	-	-	-	-	9 596	9 596
Other European countries	11 386	-	-	-	-	17 925	13 011	42 322
Non-European countries	-	100	-	-	-	-	9 229	9 329
Total	46 042	241 826	-	-	-	67 465	1 810 096	2 165 429

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NOTES TO THE FINANCIAL STATEMENTS
NOTE 24 – FINANCIAL ASSETS AND LIABILITIES, BREAKDOWN BY PORTFOLIO AND QUALITY
Credit quality per class of financial assets

The table below presents the credit quality by asset classes as at 31 December 2013:

	Held for trading	Designated at fair value through profit or loss	Available for sale	Loans and receivables	Held to maturity	Hedging derivatives	Total
	MHUF	MHUF	MHUF	MHUF	MHUF	MHUF	MHUF
Unimpaired assets	125 403	2 505	462 426	1 142 461	468 976	3 408	2 205 179
Impaired assets	8	-	-	227 706	-	-	227 714
Impairment	-	-	-	(118 193)	-	-	(118 193)
Total carrying value	<u>125 411</u>	<u>2 505</u>	<u>462 426</u>	<u>1 251 974</u>	<u>468 976</u>	<u>3 408</u>	<u>2 314 700</u>

The credit quality of assets as at 31 December 2012 can be presented as follows:

	Held for trading	Designated at fair value through profit or loss	Available for sale	Loans and receivables	Held to maturity	Total
	MHUF	MHUF	MHUF	MHUF	MHUF	MHUF
Unimpaired assets	159 634	3 022	293 014	1 242 372	507 751	2 205 793
Impaired assets	-	-	513	186 022	-	186 535
Impairment	-	-	(513)	(112 448)	-	(112 961)
Total carrying value	<u>159 634</u>	<u>3 022</u>	<u>293 014</u>	<u>1 315 946</u>	<u>507 751</u>	<u>2 279 367</u>

K&H BANK ZRT.**CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2013****NOTES TO THE FINANCIAL STATEMENTS****NOTE 24 – FINANCIAL ASSETS AND LIABILITIES, BREAKDOWN BY PORTFOLIO AND QUALITY
(continued)**

The balance of individually impaired financial assets and commitments and contingent liabilities as at 31 December 2013 are shown in the following table.

	Available- for-sale equity instruments	Loans and receivables	Commitments and contingent liabilities	Total
	MHUF	MHUF	MHUF	MHUF
Individually impaired assets	-	64 555	13 039	77 594
Individually assessed impairment	-	(41 760)	(3 196)	(44 956)
Total	-	22 795	9 843	32 638

The balance of individually impaired financial assets and commitments and contingent liabilities as at 31 December 2012 are presented in the table below.

	Available- for-sale equity instruments	Loans and receivables	Commitments and contingent liabilities	Total
	MHUF	MHUF	MHUF	MHUF
Individually impaired assets	513	79 747	3 658	83 918
Individually assessed impairment	(513)	(49 777)	(2 129)	(52 419)
Total	-	29 970	1 529	31 499

K&H BANK ZRT.**CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2013****NOTES TO THE FINANCIAL STATEMENTS****NOTE 24 – FINANCIAL ASSETS AND LIABILITIES, BREAKDOWN BY PORTFOLIO AND QUALITY
(continued)****Aging analysis of past due but not impaired loans per class of financial assets**

Aging analysis of past due but not impaired financial assets as at 31 December 2013 is as follows:

	Less than 30 days	30 days or more, but less than 90 days	Total
	MHUF	MHUF	MHUF
Loans to customers			
- Corporate	3 824	738	4 562
- Retail	66 578	14 639	81 217
Total	<u>70 402</u>	<u>15 377</u>	<u>85 779</u>

Aging analysis of past due but not impaired financial assets as at 31 December 2012 is as follows:

	Less than 30 days	30 days or more, but less than 90 days	Total
	MHUF	MHUF	MHUF
Loans to customers			
- Corporate	6 993	4 775	11 768
- Retail	115 596	39 198	154 794
Total	<u>122 589</u>	<u>43 973</u>	<u>166 562</u>

Past due assets include those that are past due even by one day.

Collaterals behind impaired or past due financial assets amounted to HUF 248 420 million as at 31 December 2013 (HUF 352 245 million as at 31 December 2012). The amount of the collaterals includes the indexed or reviewed collateral value limited to the carrying amount of the related asset.

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NOTES TO THE FINANCIAL STATEMENTS

**NOTE 24 – FINANCIAL ASSETS AND LIABILITIES, BREAKDOWN BY PORTFOLIO AND QUALITY
(continued)**

Maximum exposure to credit risk without taking into account of any collateral and credit enhancements

The table below presents the maximum exposure to credit risk for the components of the consolidated statement of financial position, including derivatives. The maximum exposure is shown gross, before the effect of mitigation through the use of master netting and collateral agreements.

	<u>2013</u> <u>MHUF</u>	<u>2012</u> <u>MHUF</u>
Equity instruments*	5 971	11 804
Debt instruments*	1 036 583	963 213
Loans and advances	1 378 798	1 315 430
Derivatives*	46 452	44 001
Other assets	34 081	40 620
Total assets	<u>2 501 885</u>	<u>2 375 068</u>
Commitments to extend credit	284 616	260 468
Guarantees	144 110	118 479
Letters of credit	4 622	5 474
Total commitments and contingent liabilities	<u>433 348</u>	<u>384 421</u>
Total credit exposure	<u>2 935 233</u>	<u>2 759 720</u>

*For more information see Note 17.

The amounts shown above represent the current credit risk exposure, which may change over time as a result of changes in values (derivative financial instruments, financial investments, etc.) and changes in FX rates (due to FCY lending). The effect of collateral and other risk mitigation techniques is shown in Note 45.4.

Risk concentration of the maximum exposure to credit risk

Concentration of risk is managed by client/client group and by industry sector. The maximum credit exposure to any client or counterparty as of 31 December 2013 was HUF 33 264 million (HUF 22 969 million as of 31 December 2012) before taking account of any collateral or other credit enhancements.

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**CONSOLIDATED FINANCIAL STATEMENTS
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NOTES TO THE FINANCIAL STATEMENTS

NOTE 25 – REMAINING MATURITY OF ASSETS AND LIABILITIES

The following table shows a breakdown of the financial assets and financial liabilities by expected maturity at 31 December 2013:

	Held for trading	Designated at fair value through profit or loss	Available for sale	Loans and receivables	Held to maturity	Hedging derivatives	Measured at amortised cost	Total
	MHUF	MHUF	MHUF	MHUF	MHUF	MHUF	MHUF	MHUF
Financial assets								
Not more than one year	91 378	28	420 919	470 391	64 162	-	-	1 046 878
More than one but not more than five years	22 525	2 477	29 342	379 475	250 857	-	-	684 676
More than five years	6 183	-	11 519	402 108	153 957	3 408	-	577 175
Without maturity	5 325	-	646	-	-	-	-	5 971
Total	125 411	2 505	462 426	1 251 974	468 976	3 408	-	2 314 700
Financial liabilities								
Not more than one year	16 248	106 407	-	-	-	29 119	1 735 847	1 887 621
More than one but not more than five years	8 705	107 467	-	-	-	19 580	201 965	337 717
More than five years	5 949	3 889	-	-	-	-	47 871	57 709
Without maturity	-	-	-	-	-	-	-	-
Total	30 902	217 763	-	-	-	48 699	1 985 683	2 283 047

Financial assets and liabilities repayable on demand are included in the not more than one year category.

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NOTES TO THE FINANCIAL STATEMENTS

NOTE 25 –REMAINING MATURITY OF ASSETS AND LIABILITES (continued)

The following table shows a breakdown of the financial assets and financial liabilities by expected maturity at 31 December 2012:

	<u>Held for trading</u> MHUF	<u>Designated at fair value through profit or loss</u> MHUF	<u>Available for sale</u> MHUF	<u>Loans and receivables</u> MHUF	<u>Held to maturity</u> MHUF	<u>Hedging derivatives</u> MHUF	<u>Measured at amortised cost</u> MHUF	<u>Total</u> MHUF
Financial assets								
Not more than one year	96 221	35	266 567	487 247	148 788	-	-	998 858
More than one but not more than five years	39 137	2 987	24 569	385 970	253 631	-	-	706 294
More than five years	14 350	-	-	442 729	105 332	-	-	562 411
Without maturity	9 926	-	1 878	-	-	-	-	11 804
Total	<u>159 634</u>	<u>3 022</u>	<u>293 014</u>	<u>1 315 946</u>	<u>507 751</u>	<u>-</u>	<u>-</u>	<u>2 279 367</u>
Financial liabilities								
Not more than one year	14 150	121 290	-	-	-	15 857	1 637 895	1 789 192
More than one but not more than five years	23 474	116 672	-	-	-	51 608	130 080	321 834
More than five years	8 418	3 864	-	-	-	-	42 121	54 403
Without maturity	-	-	-	-	-	-	-	-
Total	<u>46 042</u>	<u>241 826</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>67 465</u>	<u>1 810 096</u>	<u>2 165 429</u>

Financial assets and liabilities repayable on demand are included in the not more than one year category.

K&H BANK ZRT.**CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2013****NOTES TO THE FINANCIAL STATEMENTS****NOTE 25 –REMAINING MATURITY OF ASSETS AND LIABILITES (continued)**

The remaining maturity of non-financial assets and liabilities held as at 31 December 2013 is presented in the table below.

	<u>< 1 year</u> MHUF	<u>> 1 year</u> MHUF	<u>Total</u> MHUF
Tax assets	685	1 919	2 604
Investments in associated companies	299	1 843	2 142
Investment property	593	-	593
Property and equipment	4 602	37 379	41 981
Intangible assets	2 967	10 099	13 066
Other assets	11 333	22 748	34 081
Total assets	<u>20 479</u>	<u>73 988</u>	<u>94 467</u>
Tax liabilities	602	-	602
Provisions for risks and charges	4 642	32 174	36 816
Other liabilities	29 316	-	29 316
Total liabilities	<u>34 560</u>	<u>32 174</u>	<u>66 734</u>

The remaining maturity of non-financial assets and liabilities held as at 31 December 2012 is presented in the table below.

	<u>< 1 year</u> MHUF	<u>> 1 year</u> MHUF	<u>Total</u> MHUF
Tax assets	3 223	67	3 290
Investments in associated companies	354	1 847	2 201
Investment property	472	-	472
Property and equipment	5 011	40 623	45 634
Intangible assets	2 617	9 209	11 826
Other assets	18 852	21 768	40 620
Total assets	<u>30 529</u>	<u>73 514</u>	<u>104 043</u>
Tax liabilities	-	368	368
Provisions for risks and charges	4 916	30 591	35 507
Other liabilities	45 020	-	45 020
Total liabilities	<u>49 936</u>	<u>30 959</u>	<u>80 895</u>

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FOR THE YEAR ENDED 31 DECEMBER 2013****NOTES TO THE FINANCIAL STATEMENTS****NOTE 26 – IMPAIRMENT ON AVAILABLE-FOR-SALE FINANCIAL ASSETS**

	<u>2013</u> MHUF	<u>2012</u> MHUF
Opening balance	513	513
Impairment used	<u>(513)</u>	<u>-</u>
Closing balance	<u><u>-</u></u>	<u><u>513</u></u>

Risk Kft. was liquidated as at 7 January 2013. The liquidation had no impact on the Consolidated Financial Statements.

**NOTE 27 – IMPAIRMENT ON LOANS AND RECEIVABLES AND PROVISION FOR CREDIT COMMITMENTS
(statement of financial position)**

	<u>2013</u> MHUF	<u>2012</u> MHUF
Breakdown by type		
Specific impairment for loans and receivables	111 329	99 298
Specific provision on credit commitments	3 196	2 129
Portfolio-based impairment and provision	<u>6 968</u>	<u>13 275</u>
impairment and provision on loans and receivables and credit commitments	<u><u>121 493</u></u>	<u><u>114 702</u></u>

	<u>2013</u> MHUF	<u>2012</u> MHUF
Breakdown by counterparty		
Impairment for loans and advances to banks	19	-
Impairment for loans and advances to customers (excluding banks)	118 022	111 423
Impairment for debt instruments issued by municipalities	152	1 025
Specific and portfolio based provision, credit commitments	<u>3 300</u>	<u>2 254</u>
Total impairment and provision on loans and receivables and credit commitments	<u><u>121 493</u></u>	<u><u>114 702</u></u>

**CONSOLIDATED FINANCIAL STATEMENTS
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NOTES TO THE FINANCIAL STATEMENTS

**NOTE 27 – IMPAIRMENT ON LOANS AND RECEIVABLES AND PROVISION FOR CREDIT COMMITMENTS
(statement of financial position - continued)**

	Specific impairment for loans and receivables	Specific provision on credit commitments	Portfolio-based impairments and provisions	Total
	MHUF	MHUF	MHUF	MHUF
Opening balance as at 1 January 2013	99 298	2 129	13 275	114 702
Movements with an impact on results				
Loan loss expenses	67 458	2 017	17 013	86 488
Loan loss recoveries	(39 527)	(999)	(23 356)	(63 882)
Discount effect	(966)	45	-	(921)
Movements without an impact on results				
Write-offs	(15 238)	-	-	(15 238)
Other	304	4	36	344
Closing balance as at 31 December 2013	<u>111 329</u>	<u>3 196</u>	<u>6 968</u>	<u>121 493</u>

Impact of debtor relief programs initiated by the government

Special (“buffer”) account scheme

The already existing scheme of special (“buffer”) account under which loan instalments are paid based on a fixed foreign exchange rates was modified and is accessible on a voluntary basis for qualifying customers.

According to the related regulation, the difference between the current spot rate and the preferential fixed foreign exchange rate (180 HUF/CHF, 250 HUF/EUR, 2.5 HUF/JPY) for the principal part of the monthly instalment is recorded in a “buffer” account and may be deferred for repayment until the end of a 60 month long period starting from the application date (or until the maturity of the underlying loan contract, if the latter is shorter than 60 months). During this period the buffer account is bearing 3 month BUBOR rate representing a below market interest rate.

The interest part of the monthly instalment above the preferential foreign exchange rates is borne entirely by the Hungarian government although 50% of this difference is refunded by the banks in form of additional tax charge reported under ‘general administrative expenses’ (in relation to that the Group incurred HUF 1 168 million pre-tax loss in 2013 and HUF 250 million pre-tax loss in 2012). Should the foreign exchange rate exceed the levels of HUF/CHF 270, HUF/EUR 340 and HUF/JPY 3.3 the excess amounts will be borne by the Hungarian state.

Based on an estimation of management, HUF 439 million portfolio based impairment is recorded in these financial statements as at 31 December 2013 (HUF 390 million as at 31 December 2012) assuming a client participation rate of 45% in the program. This impairment represents the pre-tax present value impact of the ‘buffer’ account bearing below market interest. Management does not expect the final participation rate to have a material impact on the 2014 figures.

**CONSOLIDATED FINANCIAL STATEMENTS
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NOTES TO THE FINANCIAL STATEMENTS
**NOTE 27 – IMPAIRMENT ON LOANS AND RECEIVABLES AND PROVISION FOR CREDIT COMMITMENTS
(statement of financial position - continued)**
Measures to assist defaulted retail foreign exchange mortgage debtors

Retail foreign exchange mortgage debtors whose loans were overdue by more than 90 days on 30 September 2011 and the market value of the collateral was less than HUF 20 million were able to request to have their foreign exchange mortgage loans converted into HUF mortgage loans. For all loans converted, the Group was required to waive 25% of the converted total obligations at the date of conversion. Further as part of this regulation, 30% of the obligation waived by the Group was deducted from the bank tax due for 2012 (see Note 11). In connection with this measure the Group waived HUF 2 967 million claim (resulted in a bank tax reduction of HUF 890 million) in 2012.

This part of the measure had no substantial impact on the 2013 figures.

	Specific impairment for loans and receivables	Specific provision on credit commitments	Portfolio- based impairments and provisions	Total
	MHUF	MHUF	MHUF	MHUF
Opening balance as at 1 January 2012	104 372	1 415	39 022	144 809
Movements with an impact on results				
Loan loss expenses	90 283	2 212	24 339	116 834
Loan loss recoveries	(53 063)	(1 549)	(49 361)	(103 973)
Discount effect	(998)	75	-	(923)
Movements without an impact on results				
Write-offs	(36 923)	-	-	(36 923)
Other	(4 373)	(24)	(725)	(5 122)
Closing balance as at 31 December 2012	<u>99 298</u>	<u>2 129</u>	<u>13 275</u>	<u>114 702</u>

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**CONSOLIDATED FINANCIAL STATEMENTS
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NOTES TO THE FINANCIAL STATEMENTS

NOTE 28 – DERIVATIVE FINANCIAL INSTRUMENTS

	Year ended 31 December 2013				Year ended 31 December 2012			
	Notional amount Assets MHUF	Notional amount Liabilities MHUF	Positive fair value Assets MHUF	Negative fair value Liabilities MHUF	Notional amount Assets MHUF	Notional amount Liabilities MHUF	Positive fair value Assets MHUF	Negative fair value Liabilities MHUF
Derivatives held for trading								
Foreign exchange derivatives								
Currency forwards	114 283	117 184	325	(2 327)	69 846	72 652	685	(1 604)
Currency futures	7 564	7 546	4	(15)	4 637	4 652	2	(6)
Currency swaps	375 516	375 716	1 535	(1 864)	223 614	222 840	1 441	(1 041)
Currency options	109 403	109 403	2 367	(2 178)	108 395	108 395	3 111	(3 115)
Total foreign exchange derivatives	606 766	609 849	4 231	(6 384)	406 492	408 539	5 239	(5 766)
Interest rate derivatives								
Interest rate swaps	736 559	736 558	36 250	(18 842)	1 094 712	1 094 713	37 244	(24 184)
Cross currency interest rate swaps	232 332	231 490	1 941	(525)	278 795	286 422	435	(7 939)
Interest rate options	85 439	85 481	496	(510)	89 958	89 958	889	(889)
Forward rate agreements	60 000	20 000	121	(38)	57 913	185 000	164	(578)
Total interest rate derivatives	1 114 330	1 073 529	38 807	(19 916)	1 521 378	1 656 093	38 732	(33 590)
Equity options	-	2 885	-	(385)	457	7 733	21	(285)
Commodity swaps	1 003	1 003	6	(6)	377	377	9	-
Total derivatives held for trading	1 722 099	1 687 266	43 044	(26 691)	1 928 704	2 072 742	44 001	(39 641)
Derivatives designated as cash flow hedges								
Cross currency interest rate swaps	253 725	302 675	-	(48 699)	356 210	424 266	-	(67 465)
Interest rate swaps	63 093	63 093	3 408	-	-	-	-	-
Total derivatives held for hedging	316 818	364 768	3 408	(48 699)	356 210	424 266	-	(67 465)
Total derivative financial instruments	2 038 917	2 053 034	46 452	(75 390)	2 284 914	2 497 008	44 001	(107 106)

**CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2013**

NOTES TO THE FINANCIAL STATEMENTS

NOTE 28 – DERIVATIVE FINANCIAL INSTRUMENTS (continued)

Options

Although options are not accounted for as hedges, the Group has an operational policy where the risks of options sold and purchased are matched on a one to one basis with offsetting deals conducted with counterparties of sound credit standing.

Cash flow hedge of assets reclassified in 2011

In 2011 the Group reclassified municipality bonds from the available-for-sale to the loans and receivables portfolio. The fair value adjustment as at the date of reclassification was recognised in the original currency of the reclassified asset as part of the new carrying amount while unrealised changes in the fair value up to the date of reclassification were recorded in HUF in other comprehensive income. The amortisation of the fair value adjustment included in the asset's carrying amount is compensated by the amortisation of the fair value changes recorded in other comprehensive income, but the regular foreign exchange revaluation of the asset's carrying amount opens a foreign currency position in the consolidated statement of financial position which can cause volatility in the consolidated income statement. The Group mitigated the volatility with deposits in 2012. Deals were taken into account from the Group's portfolio of available instruments, by having the appropriate ratio of them to avoid overhedging as prescribed by IAS 39. As at 31 December 2013 the Group recorded no effective part in Other comprehensive income.

No realised results was recorded in 2013 (HUF 19 million loss in 2012). The Group recorded a HUF 70 million gain as the unrealised revaluation of the ineffective cash flow hedge transactions (HUF 556 million gain in 2012).

Cash flow hedge of interest rate risk

In 2012 and 2013 the Group has started to apply hedge accounting for some of its derivatives concluded in frame of Asset and Liability Management. The aim of the cash-flow hedge is to hedge changes in cash flows of group of assets and liabilities related to changes in interest and foreign exchange rates. The hedging instruments are EUR interest rate swaps and CHF/HUF and CHF/EUR cross currency interest rate swaps.

Hedging relationship is subject to prospective and retrospective effectiveness measurement. Fair value changes in hedging instruments for the effective part of the hedging relationship are recognised in Other comprehensive income and are accumulated to Cash flow hedge reserve. Since the exchange revaluation result of the hedged assets and liabilities is recorded as Net gains / (losses) from financial instruments at fair value through profit or loss and from foreign exchange, the foreign exchange revaluation effect of the hedging cross currency interest rate swaps recorded in Other comprehensive income is transferred to the Consolidated income statement at the same time.

The Group transferred HUF 739 million loss to the net profit from other comprehensive income excluding the ineffective part (17 724 million gain in 2012). In 2013 no result was transferred to the net profit due to ineffectiveness (20 million loss in 2012).

K&H BANK ZRT.**CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2013****NOTES TO THE FINANCIAL STATEMENTS****NOTE 28 – DERIVATIVE FINANCIAL INSTRUMENTS (continued)**

The periods when the cash flows are expected to occur are the following:

	2013		2012	
	Expected cash flows		Expected cash flows	
	Inflow	Outflow	Inflow	Outflow
	MHUF	MHUF	MHUF	MHUF
< 3 months	(328)	35	(860)	72
3-6 months	(405)	57	(691)	203
6 months - 1 year	(803)	159	(1 308)	751
1-2 years	(1 101)	94	(2 331)	923
2-5 years	(932)	523	(1 280)	53
> 5 years	(318)	426	58	-
Total	<u>(3 887)</u>	<u>1 294</u>	<u>(6 412)</u>	<u>2 002</u>

Forecast transactions for which hedge accounting had previously been used but which is no longer expected to occur amounted to HUF 70 million as at 31 December 2013 (HUF 48 million as at 31 December 2012).

NOTE 29 – OTHER ASSETS

	2013	2012
	MHUF	MHUF
Prepayments	1 228	1 764
Trade receivables	822	491
Receivables from employees	11	15
Receivables from bankcard service	3 753	9 616
Items in transit due to payment services	704	856
Receivables from compensation (see Note 35)	22 748	21 933
Items in transit due to trading in securities	37	1 447
Income accruals and cost prepayments	2 896	3 471
Inventories	1 217	507
Other receivables	665	520
	<u>34 081</u>	<u>40 620</u>

As at 31 December 2013 no asset was recorded due to the reclaim of the bank tax (HUF 1 178 million recorded as prepayment in 2012) (see Note 11).

**CONSOLIDATED FINANCIAL STATEMENTS
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NOTES TO THE FINANCIAL STATEMENTS

NOTE 30 – DEFERRED TAX ASSETS AND DEFERRED TAX LIABILITIES

The deferred tax included in the consolidated statement of financial position and changes recorded in the consolidated income statement and equity are as follows:

For the period ended 31 December 2013:

	<u>Assets</u> MHUF	<u>Liabilities</u> MHUF	<u>Income statement</u> MHUF	<u>Equity</u> MHUF
Employee benefits	-	-	-	-
Losses carry forward	88	(32)	(217)	-
Tangibles and intangibles assets	830	43	215	-
Provisions for risk and charges	164	-	(114)	-
Impairment for losses on loans and advances	310	(8)	2 100	-
Financial instruments at fair value	569	-	612	-
Fair value adjustments AFS	255	-	1	(399)
Cash flow hedge	533	-	-	(362)
Other*	(830)	(3)	339	-
Total	<u>1 919</u>	<u>-</u>	<u>2 936</u>	<u>(761)</u>

*Other includes the deferred tax assets and liabilities resulting from the temporary differences between the Hungarian and International Accounting Standards related to the amortisation of loan origination fees, reversal of interest income of impaired assets, financial leases and different carrying amounts of securities.

For the period ended 31 December 2012:

	<u>Assets</u> MHUF	<u>Liabilities</u> MHUF	<u>Income statement</u> MHUF	<u>Equity</u> MHUF
Employee benefits	-	-	-	-
Losses carry forward	67	(225)	(1 994)	-
Tangibles and intangibles assets	-	(570)	91	-
Provisions for risk and charges	-	(278)	75	-
Impairment for losses on loans and advances	-	1 782	(18)	-
Financial instruments at fair value	-	42	294	-
Fair value adjustments AFS	-	(653)	-	(2 018)
Cash flow hedge	-	(895)	-	789
Other*	-	1 165	488	-
Total	<u>67</u>	<u>368</u>	<u>(1 064)</u>	<u>(1 229)</u>

*Other includes the deferred tax assets and liabilities resulting from the temporary differences between the Hungarian and International Accounting Standards related to the amortisation of loan origination fees, reversal of interest income of impaired assets, financial leases and different carrying amounts of securities.

In 2013 and 2012, based on the actual corporate income tax law income taxes were calculated on all temporary differences under the asset and liability method using a tax rate of 20.62% (19% corporate income tax and 1.62% local business tax).

Deferred income tax for tax losses carried forward is calculated to the extent that realisation of the related tax benefit is assessed as probable. There is no time limitation for the realisation of the tax benefit.

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NOTES TO THE FINANCIAL STATEMENTS

NOTE 30 – DEFERRED TAX ASSETS AND DEFERRED TAX LIABILITIES (continued)

From the total of HUF 1 984 million tax losses carried forward as at 31 December 2013 (HUF 2 168 million at 31 December 2012), HUF 1 353 million (HUF 631 million at 31 December 2012) has been assessed as not being probable, and therefore was not included in the base of the deferred tax calculation. Tax loss carried forward for which the tax asset was recognised in the consolidated statement of financial position amounted to HUF 632 million as at 31 December 2013 (HUF 1 537 million as at 31 December 2012).

Based on the group members' financial plans management believes that the unused tax loss for which deferred tax asset was recorded in the consolidated income statement can be used as income tax base decreasing item in the future periods.

NOTE 31 – INVESTMENTS IN ASSOCIATED COMPANIES

	<u>2013</u> MHUF	<u>2012</u> MHUF
GIRO Elszámolásforgalmi Zrt.	1 583	1 642
HAGE Zrt.	542	542
Lízingház Zrt. "v.a."	17	17
Total	<u>2 142</u>	<u>2 201</u>

	<u>2013</u> MHUF	<u>2012</u> MHUF
Opening balance	2 201	2 106
- Share in the result for the period	294	441
- Dividends paid	<u>(353)</u>	<u>(346)</u>
Closing balance	<u>2 142</u>	<u>2 201</u>

The Group does not have any share of the contingent liabilities of its associates incurred jointly with other investor.

The table below includes the financial information of the associates as at 31 December 2013.

	<u>Total assets</u> MHUF	<u>Revenue</u> MHUF	<u>Profit or loss</u> MHUF
GIRO Elszámolásforgalmi Zrt.	7 728	5 419	1 051
HAGE Zrt.	10 280	6 612	333
Lízingház Zrt. "v.a."	17	-	-

The table includes preliminary financial data for HAGE Zrt.

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FOR THE YEAR ENDED 31 DECEMBER 2013****NOTES TO THE FINANCIAL STATEMENTS****NOTE 31 – INVESTMENTS IN ASSOCIATED COMPANIES (continued)**

The table below includes the financial information of the associates as at 31 December 2012.

	<u>Total assets</u> MHUF	<u>Revenue</u> MHUF	<u>Profit or loss</u> MHUF
GIRO Elszámolásforgalmi Zrt.	8 149	5 840	1 684
HAGE Zrt.	11 945	5 363	697
Lízingház Zrt. "v.a."	17	-	-

NOTE 32 – INVESTMENT PROPERTIES

	<u>Investment properties</u> MHUF
At 31 December 2011	
Cost	56
Accumulated depreciation	(1)
Net book value	55
Movements in 2012	
Additions	458
Disposals - net	(31)
Impairment charge	-
Depreciation charge	(10)
At 31 December 2012	
Cost	484
Accumulated depreciation	(12)
Net book value	472
Movements in 2013	
Additions	365
Disposals - net	(214)
Impairment charge	(15)
Depreciation charge	(15)
At 31 December 2013	
Cost	629
Accumulated depreciation	(36)
Net book value	593

Investment properties include collaterals obtained by taking in possession. The Group intends to sell investment properties within a reasonable time period.

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FOR THE YEAR ENDED 31 DECEMBER 2013****NOTES TO THE FINANCIAL STATEMENTS****NOTE 32 – INVESTMENT PROPERTIES (continued)**

The difference between the fair value and the carrying amount of the assets is immaterial as at 31 December 2013 (and as at 31 December 2012).

Most of the investment properties were purchased in 2012 and 2013 and therefore the Group believes that the carrying amount of investment properties approximates their fair value (classified as level 3 in the fair value hierarchy).

NOTE 33 – PROPERTY AND EQUIPMENT

	Land and buildings	IT equipment	Office equipment	Other	Total
	MHUF	MHUF	MHUF	MHUF	MHUF
At 1 January 2012					
Cost	48 865	18 870	10 913	6 060	84 708
Accumulated depreciation	(11 115)	(15 879)	(7 062)	(2 308)	(36 364)
Net book value	37 750	2 991	3 851	3 752	48 344
Movements in 2012					
Additions (acquired separately)	913	1 775	244	1 562	4 494
Disposals - net	(116)	(10)	(12)	(813)	(951)
Impairment charge	(158)	(9)	(59)	(244)	(470)
Depreciation charge	(2 364)	(1 056)	(1 046)	(394)	(4 860)
Other	75	(556)	98	(540)	(923)
At 31 December 2012					
Cost	48 823	17 620	10 267	5 645	82 355
Accumulated depreciation	(12 723)	(14 485)	(7 191)	(2 322)	(36 721)
Net book value	36 100	3 135	3 076	3 323	45 634
Movements in 2013					
Additions (acquired separately)	551	1 267	214	179	2 211
Disposals - net	(3)	(6)	(7)	(805)	(821)
Impairment charge	(153)	(27)	(47)	140	(87)
Depreciation charge	(2 314)	(1 057)	(920)	(369)	(4 660)
Other	25	25	82	(428)	(296)
At 31 December 2013					
Cost	48 961	16 289	9 933	3 571	78 754
Accumulated depreciation	(14 755)	(12 952)	(7 535)	(1 531)	(36 773)
Net book value	34 206	3 337	2 398	2 040	41 981

Expenditure on items in the course of construction amounted to HUF 4 669 million as at 31 December 2013 (HUF 4 796 million as at 31 December 2012).

Fully amortised tangible assets which were still in use amounted to HUF 16 515 million as at 31 December 2013 (HUF 13 717 million as at 31 December 2012).

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FOR THE YEAR ENDED 31 DECEMBER 2013****NOTES TO THE FINANCIAL STATEMENTS****NOTE 34 – INTANGIBLE ASSETS**

	After reclassification Acquired software	After reclassification Other intangible assets	Total
	MHUF	MHUF	MHUF
At 1 January 2012			
Cost (after reclassification)	38 179	73	38 252
Accumulated depreciation (after reclassification)	(28 273)	(71)	(28 344)
Net book value	9 906	2	9 908
Movements in 2012			
Additions (acquired separately)	5 189	36	5 225
Disposals – net (after reclassification)	(47)	-	(47)
Impairment charge	(208)	-	(208)
Depreciation charge (after reclassification)	(2 619)	(36)	(2 655)
Other (after reclassification)	(433)	36	(397)
At 31 December 2012			
Cost (after reclassification)	39 149	109	39 258
Accumulated depreciation (after reclassification)	(27 361)	(71)	(27 432)
Net book value	11 788	38	11 826
Movements in 2013			
Additions (acquired separately)	4 473	1	4 474
Impairment charge	(95)	-	(95)
Depreciation charge	(3 097)	(1)	(3 098)
Other	(42)	1	(41)
At 31 December 2013			
Cost	43 493	91	43 584
Accumulated depreciation	(30 466)	(52)	(30 518)
Net book value	13 027	39	13 066

Fully amortised intangible assets which were still in use amounted to HUF 25 055 million as at 31 December 2013 (HUF 22 430 million as at 31 December 2012).

K&H BANK ZRT.**CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2013****NOTES TO THE FINANCIAL STATEMENTS****NOTE 35 – PROVISIONS FOR RISK AND CHARGES**

	<u>Provision for restructuring</u> MHUF	<u>Provision for tax litigation and pending legal disputes</u> MHUF	<u>Other</u> MHUF	<u>Total</u> MHUF
Balance as at 1 January 2012	-	32 919	439	33 358
Amounts allocated	195	1 798	132	2 125
Amounts used	-	(1 703)	(70)	(1 773)
Unused amounts reversed	-	(680)	(408)	(1 088)
Discount effect	-	674	-	674
Other (foreign exchange revaluation)	-	(43)	-	(43)
Balance as at 31 December 2012	<u>195</u>	<u>32 965</u>	<u>93</u>	<u>33 253</u>
Amounts allocated	-	1 134	-	1 134
Amounts used	(52)	(585)	(13)	(650)
Unused amounts reversed	(74)	(607)	(65)	(746)
Discount effect	-	523	-	523
Other (foreign exchange revaluation)	-	1	-	1
Balance as at 31 December 2013	<u><u>69</u></u>	<u><u>33 431</u></u>	<u><u>15</u></u>	<u><u>33 515</u></u>

From the total of HUF 33 431 million provision for pending legal disputes the Group has a provision of HUF 31 162 million (HUF 30 024 million in 2012) for its liability to clients as a result of the fraud that occurred at K&H Equities during and prior to 2003. In 2003, the two shareholders of the Bank, KBC Bank N.V. and ABN Amro Bank N.V., issued a letter of commitment that they will maintain the legally required level of equity in the Bank. The Bank also issued a letter of commitment that it will maintain the legally required level of equity at K&H Equities.

For the majority of claims, criminal investigations were launched which are litigated in Court. Most of the contested claims have already been determined by the Courts. The Group did not charge against the provision for pending legal disputes in 2013 (charged HUF 485 million in 2012).

The Group has during 2013 further revised its previous estimate for the fraud case and increased the provision by HUF 607 million (HUF 867 million increase in 2012).

In 2006 the letter of commitment of ABN Amro Bank N.V. was replaced by an indemnity agreement between KBC Bank N.V., ABN Amro Bank N.V., K&H Bank and K&H Equities. Under this agreement ABN Amro Bank N.V. indemnifies 40% of the payments to clients based on finalised Court decisions. According to the insurance agreement which was subscribed in 2008, the insurance company partly reimburses the loss of the Group resulting from compensation payments to clients. In order to recognise the indemnity provided by ABN Amro N.V. and the insurance company the Group recorded an asset of HUF 22 748 million as at 31 December 2013 (HUF 21 768 million as at 31 December 2012) for amounts expected to be received as part of the indemnity agreement. Income received from insurance companies is presented in other net income (see Note 9).

The change in provision and the asset itself are presented net in the consolidated income statement (HUF 468 million gain in 2013 and HUF 244 million gain in 2012). From 2007 the calculation of provision is based on an effective interest rate method which results in a HUF 531 million increase recorded as interest expense in the consolidated income statement (HUF 674 million increase in 2012).

**CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2013****NOTES TO THE FINANCIAL STATEMENTS**

NOTE 35 – PROVISIONS FOR RISK AND CHARGES (continued)

The further timing and the final decisions of the Courts are uncertain. As a result of this the amount of the provision may be subject to changes in the years ahead. However after careful consideration, and based on comprehensive investigation and substantiated legal opinions the Group believes that the amount of provision raised is the best possible estimate and is at this moment adequate to cover actual losses. This provision does not include legal and ancillary costs of settling claims.

The K&H Group is also party to litigation and claims arising in the normal course of business. The majority of the provision of HUF 2 269 million from the total provision for losses from tax litigation and pending legal disputes at 31 December 2013 (HUF 2 941 million at 31 December 2012) has been created relating to commercial litigations as a consequence of the sale of investment products to clients in the past. Management considers the provision raised for the still pending cases adequate to cover any remaining potential losses.

Provisions on credit commitments of HUF 3 300 million as at 31 December 2013 (HUF 2 254 million as at 31 December 2012) is presented in Note 27.

NOTE 36 – OTHER LIABILITIES

	<u>2013</u> MHUF	<u>2012</u> MHUF
Trade creditors	6 685	4 863
Lease liabilities	518	521
Items in transit due to payment services	5 774	20 669
Items in transit due to lending activity	952	1 220
Liabilities from bankcard service	2 075	3 895
Other	13 312	13 852
Total other liabilities	<u>29 316</u>	<u>45 020</u>

NOTE 37 – SHARE CAPITAL

	<u>2013</u> MHUF	<u>2012</u> MHUF
Ordinary shares issued and outstanding	<u>140 978</u>	<u>140 978</u>

The nominal value of the ordinary shares issued and outstanding at 31 December 2013 is HUF 1 per share (31 December 2012: HUF 1).

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NOTES TO THE FINANCIAL STATEMENTS

NOTE 37 - SHARE CAPITAL (continued)

Shareholders of the Bank:

	2013 Shareholding %	2012 Shareholding %
KBC Bank N. V.	100.00%	100.00%
	<u>100.00%</u>	<u>100.00%</u>

NOTE 38 – COMMITMENTS, CONTINGENT ASSETS AND CONTINGENT LIABILITIES

In the normal course of business, the Group is a party to credit related financial instruments with off-statement of financial position risk. These financial instruments include commitments to extend credit, financial guarantees and commercial letters of credit. These instruments involve elements of credit risk in excess of the amounts recognized in the consolidated statement of financial position.

Credit risk for off-statement of financial position financial instruments is defined as the possibility of sustaining a loss because any other party to a financial instrument fails to perform in accordance with the terms of the contract. The Group uses the same credit policies in making commitments and conditional obligations as it does for financial instruments in the consolidated statement of financial position through established credit approvals, risk control limits and monitoring procedures.

Commitments are contractual agreements to extend credit which generally have fixed expiration dates or other termination requirements and may require payment of a fee. The potential credit loss is less than the total unused commitments since most commitments to extend credit are contingent upon customers maintaining specific standards. Since many of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements.

Financial guarantees are conditional commitments issued by the Group to guarantee the performance of a customer to a third party. The credit risk involved in issuing guarantees is essentially the same as that involved in extending credit facilities to other customers. The Group applies similar principles as those applied in assessing the required allowance for losses under other credit facilities when assessing the likelihood of loss under the guarantee.

Letters of credit represent a financing transaction by a Group to its customer where the customer is usually the buyer/importer of goods and the beneficiary is typically the seller/exporter. Credit risk is limited as the merchandise shipped serves as collateral for the transaction.

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CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2013

NOTES TO THE FINANCIAL STATEMENTS

NOTE 38 – COMMITMENTS, CONTINGENT ASSETS AND CONTINGENT LIABILITIES (continued)

The Group has the following commitments, contingent assets and liabilities:

	<u>2013</u> <u>MHUF</u>	<u>2012</u> <u>MHUF</u>
Credit commitments – undrawn amount		
Received	7 688	8 158
Given		
Irrevocable	167 615	153 183
Revocable	117 025	107 347
Total given	<u>284 640</u>	<u>260 530</u>
Collaterals		
Given	152 008	126 145
Guarantees received/collateral		
For impaired and past due assets		
Non-financial assets	355 528	338 532
Financial assets	12 060	10 170
For assets that are not impaired or past due		
Non-financial assets	1 053 321	1 027 065
Financial assets	186 222	183 540
Total guarantees received/collateral	<u>1 607 131</u>	<u>1 559 307</u>

For information on the contingent asset the Group recognised related to tax self-revision see Note 15.

The amount of the received guarantees and collaterals includes the indexed or reviewed collateral value.

The total of collateral received to mitigate the maximum exposure to credit risk (value of the collateral as described below limited to the carrying amount of the related asset) amounts to HUF 903 680 million as at 31 December 2013 (HUF 925 784 million as at 31 December 2012). Collaterals include the fair value for financial instruments. The collateral value of retail mortgages comprise the indexed property value calculated from the property value at loan origination revalued via house price index. Corporate non-financial collaterals are presented based on their periodically reviewed collateral value.

Legal claims

Litigation is a common occurrence in the banking industry due to the nature of the business. The Group has an established protocol of dealing with such legal claims. Once professional advice has been obtained and the amount of damages reasonably estimated, the Group makes adjustments to account for any adverse effects which the claims may have on its financial standing. At year-end the Group had several unresolved legal claims in the amount of HUF 2 532 million (HUF 8 739 million as at 31 December 2012) where the Group has been advised by its legal advisor that it is possible, but not probable, that the action will succeed. Accordingly no provision for these claims has been made in these consolidated financial statements.

**CONSOLIDATED FINANCIAL STATEMENTS
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NOTES TO THE FINANCIAL STATEMENTS

NOTE 39 – FINANCE AND OPERATING LEASES

Lessor position

The Group operate in the domestic leasing market and provide both finance and operating lease products to customers. Certain lease contracts designated as operating lease under Hungarian Accounting Standards are designated as finance lease according to the IFRS terminology.

The assets leased out by the Group are predominantly cars and trucks. In finance lease, the lessee selects an asset and the Group purchases that asset and gives it to the lessee. In this way the Group acts as a financier of the assets borrowed by the lessee. The lessee will have to use the asset during the lease period and will have to pay for the cost of repairs, maintenance and insurance of the asset. The Group is the legal owner of the asset during the period of lease and recovers a major part of the cost of the asset plus interest earned from lease payment by the lessee. The lessee assumes some risks of the ownership and enjoys some of the benefits. The lessee or the third party has the option to acquire ownership of the asset by paying a nominal price which is the repurchase price.

The following tables indicate the key amounts of the Group's lease activity:

	<u>2013</u>	<u>2012</u>
	<u>MHUF</u>	<u>MHUF</u>
Finance lease receivables		
Total of gross investment in the lease, receivable:		
less than one year	15 272	10 709
one to five years	19 986	21 141
more than five years	110	330
	<u>35 368</u>	<u>32 180</u>
The present value of minimum lease payments receivables*:		
less than one year	12 186	9 019
one to five years	14 957	21 017
more than five years	98	319
	<u>27 241</u>	<u>30 355</u>
Unearned finance income	8 126	1 847
Contingent rents recognized as income - gross	1 775	4 986
Non-guaranteed residual values	6 353	6 683

*Net of impairment.

The total impairment recorded on finance lease receivables amounted to HUF 4 233 million as at 31 December 2013 (HUF 3 123 million as at 31 December 2012).

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CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2013

NOTES TO THE FINANCIAL STATEMENTS

NOTE 39 – FINANCE AND OPERATING LEASES (continued)

The Group has car lease contracts with third parties that do not comply with the definition of a finance lease under IFRS, such contracts are treated as operating leases in the consolidated financial statements:

	<u>2013</u> MHUF	<u>2012</u> MHUF
Total of future minimum lease payments:		
less than one year	1 723	225
one to five years	<u>145</u>	<u>1 029</u>
	<u>1 868</u>	<u>1 254</u>
Contingent rents recognised as income - gross	220	56

The net carrying amount of property and equipment held for operating lease purposes is presented as follows:

	<u>2013</u> MHUF	<u>2012</u> MHUF
Other equipment	<u>765</u>	<u>1 724</u>
Accumulated depreciation	551	1 070

Lessee position

The Group has entered into property lease agreements which are accounted for as operating leases. The Group has the following commitments for the remaining term of the contracts:

	<u>2013</u> MHUF	<u>2012</u> MHUF
Total of future minimum lease payments under non-cancellable operating leases:		
less than one year	755	809
one to five years	8 108	7 530
more than five years	<u>2 873</u>	<u>4 101</u>
	<u>11 736</u>	<u>12 440</u>
Minimum lease payments recognized as expense	3 678	3 987

The Group doesn't expect sublease payments in the future.

Half of the future minimum lease payments results from the renewable agreement related to a part of the new headquarter building, which part is not owned by the Group.

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CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2013

NOTES TO THE FINANCIAL STATEMENTS

NOTE 40 – RELATED PARTY TRANSACTIONS

For the purposes of these financial statements, related parties include all enterprises that directly or indirectly through one or more intermediaries, control or are controlled by, or are under common control with the Bank (this includes parents, subsidiaries and fellow subsidiaries), key management and associated companies.

Parent:

KBC Bank N.V. owns 100.00% of the ordinary shares in K&H Bank (2012: 100.00%). The ultimate parent of the Group is KBC Group N.V.

Subsidiaries:

See list of subsidiaries in Note 42.

Associates:

See list of associates in Note 42.

Members of KBC Group and other related parties:

CBC Banque SA
Československa Obchodni Banka a.s.
Garantiqa Hitelgarancia Zrt.
KBC Bank Ireland Plc.
KBC Asset Management Ltd
KBC Asset Management N.V.
KBC Bank Deutschland AG.
KBC Groep NV (KBC Global Services NV merged into KBC Groep NV in 2013)
KBC Securities N.V.
K&H Biztosító Zrt.
KBC Lease NV
Omnia N.v.
KBC Venture Capital Fund Manager

Other related parties through key management

If the Group's key management has direct or indirect authority and responsibility for planning, directing and controlling the activity of a company outside of KBC Group, the companies are presented as other related parties through key management. The banking transactions entered into with related parties in the normal course of business including loans and deposits were carried out on normal commercial terms and conditions and at market rates. All loans and advances to related parties are performing and are free of any provision for possible loan losses.

K&H BANK ZRT.**CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2013****NOTES TO THE FINANCIAL STATEMENTS****NOTE 40 - RELATED PARTY TRANSACTIONS (continued)**

The year-end balances and the income and expenses in respect of related parties included in the consolidated financial statements are as follows:

	Parent MHUF	Associ- ates MHUF	Other related parties (KBC Group) MHUF	Other related parties (through key management) MHUF	Total MHUF
As at 31 December 2013					
Assets					
Loans and advances	539	452	1 749	4 609	7 349
Current accounts	539	-	1 619	20	2 178
Term loans	-	452	132	4 589	5 173
Finance leases	-	-	(2)	-	(2)
Other receivables	4	-	410	-	414
Total assets	543	452	2 159	4 609	7 763
Liabilities					
Deposits	172 943	308	15 029	348	188 628
Current accounts	170 874	107	12 303	310	183 594
Term deposits (with agreed maturity)	2 069	201	2 726	38	5 034
Subordinated liabilities	17 795	-	-	-	17 795
Other liabilities	325	32	1 084	-	1 441
Total liabilities	191 063	340	16 113	348	207 864
Income statement					
Net interest income	(599)	30	(543)	105	(1 007)
Interest income	31	37	2	106	176
Interest expense	(630)	(7)	(545)	(1)	(1 183)
Net fee and commission income	(941)	(320)	1 312	59	110
Fee and commission income	280	11	2 552	71	2 914
Fee and commission expense	(1 221)	(331)	(1 240)	(12)	(2 804)
Other net income	(140)	(18)	(7 641)	-	(7 799)
Other income	29	-	932	-	961
Other expense	(169)	(18)	(8 573)	-	(8 760)
Total income statement	(1 680)	(308)	(6 872)	164	(8 696)
Off-statement of financial position items					
Commitments and contingent liabilities	26 114	-	5 670	1 115	32 899
Guarantees received	39 158	-	163	-	39 321
Notional amount of derivatives	1 180 541	-	6 616	-	1 187 157

The table excludes the fair value of derivatives.

K&H BANK ZRT.**CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2013****NOTES TO THE FINANCIAL STATEMENTS****NOTE 40 - RELATED PARTY TRANSACTIONS (continued)**

	<u>Parent MHUF</u>	<u>Associ- ates MHUF</u>	<u>Other related parties (KBC Group) MHUF</u>	<u>Other related parties (through key management) MHUF</u>	<u>Total MHUF</u>
As at 31 December 2012					
Assets					
Loans and advances	5 330	-	710	9 090	15 674
Current accounts	5 330	-	242	329	5 901
Term loans	-	544	467	8 758	9 769
Finance leases	-	-	1	3	4
Other receivables	10	-	999	-	1 009
Total assets	<u>5 340</u>	<u>544</u>	<u>1 709</u>	<u>9 090</u>	<u>16 683</u>
Liabilities					
Deposits	160 155	90	15 892	8 764	184 901
Current accounts	139 550	90	2 093	436	142 169
Term deposits (with agreed maturity)	20 605	-	13 799	8 328	42 732
Subordinated liabilities	17 450	-	-	-	17 450
Other liabilities	364	26	2 236	-	2 626
Total liabilities	<u>177 969</u>	<u>116</u>	<u>18 128</u>	<u>8 764</u>	<u>204 977</u>
Income statement					
Net interest income	(1 480)	16	(955)	(125)	(2 544)
Interest income	289	21	130	416	856
Interest expense	(1 769)	(5)	(1 085)	(541)	(3 400)
Net fee and commission income	(819)	(336)	1 023	112	(20)
Fee and commission income	283	4	2 004	158	2 449
Fee and commission expense	(1 102)	(340)	(981)	(46)	(2 469)
Other net income	24	(19)	(7 118)	-	(7 113)
Other income	51	-	1 107	-	1 158
Other expense	(27)	(19)	(8 225)	-	(8 271)
Total income statement	<u>(2 275)</u>	<u>(339)</u>	<u>(7 050)</u>	<u>(13)</u>	<u>(9 677)</u>
Off-statement of financial position items					
Commitments and contingent liabilities	19 205	-	5 103	1 115	25 423
Guarantees received	35 269	-	162	-	35 431
Notional amount of derivatives	1 235 120	-	11 684	-	1 246 804

The table excludes the fair value of derivatives.

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NOTES TO THE FINANCIAL STATEMENTS

NOTE 40 - RELATED PARTY TRANSACTIONS (continued)

Transactions with key management

The Group's key management includes the members of the executive committee, senior executive directors and executive directors.

Loans

In accordance with the Group's internal policy, key management may apply for interest-free loans or for loans with favourable conditions. Interest-free loans are only provided in line with relevant local laws (i.e. for housing, if the claimant and the property fit pre-defined requirements). Favourable conditions include a waiver of handling fees and lower than market interest rates.

The outstanding amount of such housing loans at 31 December 2013 was HUF 252 million (HUF 235 million at 31 December 2012), with the long-term maturity obligations ranging from 15-20 years.

Deposits

In accordance with the Group's internal policy, all the employees of the Group, including key management staff are entitled to have a bank account and a securities/bond account with condition of K&H 4000+ account package offered for companies with number of employees over 4 000. According to this package the interest paid on deposit is the maximum interest rate for the K&H Savings Deposit Account + 0.75%, with a maximum of the basic interest rate of the Hungarian National Bank less 2.25%.

At 31 December 2013 the outstanding amount of deposits was HUF 671 million (HUF 778 million at 31 December 2012). In 2013 the Bank paid HUF 23 million interest on these deposits (HUF 41 million in 2012).

The following amounts have been recorded related to key management personnel:

Type of benefit	2013 MHUF	2012 MHUF
Short-term employee benefits	2 086	2 159
Other long-term benefits	57	75
Termination benefits	109	-
Share based payment (cash settled)	62	134
Total benefits	<u>2 314</u>	<u>2 368</u>

The liability of HUF 282 million (242 million in 2012) resulting from the carrying amount of share based payment is recorded as other liability in the consolidated statement of financial position.

Share based payment

50% of the total variable remuneration of the key identified employees is awarded in the form of equity-related instruments called phantom shares, whose value is linked to the price of the KBC Group NV share. These shares must be retained for one year after being allocated. Phantom shares are allocated over a four-year period (half of it is converted into cash in the subsequent year, and thereafter 16.66%-16.66% in the following two years and 16.68% in the last year). The average price of the KBC share during the first three months of the year following the year to which the variable remuneration relates is used to calculate the number of phantom shares to which each key identified employee is entitled.

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NOTES TO THE FINANCIAL STATEMENTS

NOTE 40 - RELATED PARTY TRANSACTIONS (continued)

Phantom shares are converted into cash on the basis of the average price of the KBC share during the first three months of the given year. Specifically in 2014, key identified employees will receive 25% of their total annual variable remuneration for 2013 in the form of phantom shares, allocated on the basis of the average price of the KBC share during the first three months of 2014. These shares will be converted into cash in April 2015 using the average price of the KBC share for the first three months of 2015 (from the remaining 25% equity instrument based variable remuneration 8.33%-8.33% is converted into cash in the following two years and 8.34% in the last year).

They are subject to the allocation and acquisition conditions, so called 'Clawback provisions' (evidence of misconduct or serious error; significant deterioration in the financial performance of the Group; major shortcomings in risk management; significant changes in the economic or regulatory capital base of the Group). Variable remuneration already acquired will exceptionally be clawed back when there is evidence of fraud or (use of) misleading information.

	2013		2012	
	number of shares	weighted average share price HUF/share	number of shares	weighted average share price HUF/share
Outstanding as at 1 January 2013	14 193	4 713	-	-
Granted	11 832	8 206	14 193	4 713
Exercised	<u>(7 371)</u>	<u>4 713</u>	<u>-</u>	<u>-</u>
Outstanding as at 31 December 2013	<u>18 654</u>	<u>6 932</u>	<u>14 193</u>	<u>4 713</u>

The value of the phantom shares outstanding as at 31 December 2013 based on the year-end closing price of KBC shares was 12 248 HUF/share (7 644 HUF/share as at 31 December 2012).

There were no shares exercisable as at 31 December 2013 (and as at 31 December 2012).

The weighted average share price of shares converted to cash as at the date of the exercise was 8 371 HUF/share in 2013 (no shares were converted to cash in 2012).

The weighted average remaining contractual life of phantom shares outstanding as at 31 December 2013 is 16 months (16 months in as at 31 December 2012).

The Group applied the share based payment plan for the 2013 performance as well.

As at 31 December 2013 the information related to the number of phantom shares for the 2013 performance is not available, since the first grant date is in April 2014.

From the grant date phantom shares are valued based on the quoted market prices of KBC shares. No intrinsic value is recorded.

NOTE 41 – AUDITOR'S REMUNERATION

The remuneration recognised due to the audit of annual accounts performed by Ernst & Young Audit Kft. amounted to HUF 195 million in 2013 (HUF 233 million in 2012). In 2013 an additional remuneration of HUF 4 million was either accrued or paid to the auditor for other services, such as data custody and delivery of tax service in relation to K&H Equities Zrt. (HUF 3 million in 2012).

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NOTES TO THE FINANCIAL STATEMENTS

NOTE 42 – SUBSIDIARIES AND ASSOCIATES

	Principal activities	Effective Shareholding 2013	Effective Shareholding 2012
		%	%
Fully consolidated subsidiaries			
K&H Autópark Kft.	Operating lease	100	100
K&H Eszközlízing Kft.	Operating lease	100	100
K&H Alkusz Kft.	Insurance broker	100	100
K&H Lízing Zrt.	Finance lease	100	100
K&H Ingatlanlízing Zrt.	Finance lease	100	100
K&H Befektetési Alapkezelő Zrt.	Fund manager	100	100
K&H Csoportszolgáltató Kft.	Group service center	100	100
K&H Equities Zrt.	Business and management consultancy	100	100
K&H Faktor Zrt.	Other financial services	100	100
Associates consolidated using the equity method			
Giro Elszámolásforgalmi Zrt.	Clearing house	21	21
HAGE Zrt.	Meat processing	25	25
K&H Lízingház Zrt. "v.a."	Under liquidation	100	100
Immaterial, non consolidated investment			
Risk Kft. "f.a."	Liquidated	-	100

Risk Kft. was liquidated as at 7 January 2013. The liquidation had no impact on the Consolidated Financial Statements.

NOTE 43 – SUBSEQUENT EVENTS

Municipality bonds reclassified from available-for-sale to loans and receivables portfolio in previous years in a nominal amount of HUF 21 066 million (carrying amount HUF 18 344 million) were taken over by the Hungarian State as at 28 February 2014. The takeover has no impact on this financial statements.

For dividend proposed on ordinary shares see Note 46.

K&H BANK ZRT.**CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2013****NOTES TO THE FINANCIAL STATEMENTS****NOTE 44 – RECONCILIATION OF STATUTORY ACCOUNTS TO IFRS ACCOUNTS**

	Profit for the year	Shareholders' equity ¹	Assets	Subordinated debt and liabilities
	MHUF	MHUF	MHUF	MHUF
Bank accounts prepared under Hungarian Accounting Rules	19 052	192 389	2 573 629	2 362 188
<u>Adjustments for IFRS accounts</u>				
Capitalization of VAT, finance leases and revaluation of real estates	(85)	581	1 014	518
Portfolio-based allowance for loan losses	(13)	(2 137)	(2 046)	104
Specific allowance for loan losses	(773)	2 193	1 077	(343)
Carrying amount of securities ²	(1 251)	3 225	(76)	(2 050)
Fair valuation of financial instruments (excluding AFS and cash flow hedge)	(1 546)	(3 459)	603	5 608
Fair valuation of AFS portfolio	331	(1 907)	(1 575)	1
Cash flow hedge	(1 756)	1 756	-	-
Funding for Growth Scheme launched by the National Bank of Hungary	-	-	(11 269)	(11 269)
Amortisation of loan origination fees	(6)	1 163	1 138	(19)
Income tax	2 925	(1 382)	1 543	-
Bank standalone IFRS	<u>16 878</u>	<u>192 422</u>	<u>2 564 038</u>	<u>2 354 738</u>
Subsidiaries accounts prepared under Hungarian Accounting Standards	2 449	4 046	60 021	53 526
<u>Adjustments for IFRS accounts</u>				
Portfolio-based allowance for loan losses	30	(68)	(41)	(3)
Finance leases	(217)	260	91	48
Specific allowance for loan losses	(3)	-	-	3
Provisions for risk and charges	-	-	22 748	22 748
Deferred tax	26	38	64	-
Subsidiaries standalone IFRS	<u>2 285</u>	<u>4 276</u>	<u>82 883</u>	<u>76 322</u>
Adjustments for consolidation	(1 675)	(1 696)	(84 650)	(81 279)
Balance per IFRS report	<u><u>17 488</u></u>	<u><u>195 002</u></u>	<u><u>2 562 271</u></u>	<u><u>2 349 781</u></u>

1 Excluding the current year profit

2 The carrying amount of securities differs under Hungarian and International Accounting Rules. The difference results from the diverse accounting treatment of delivery repos in the past.

**CONSOLIDATED FINANCIAL STATEMENTS
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NOTES TO THE FINANCIAL STATEMENTS

NOTE 45 – RISK MANAGEMENT

45.1 General

The Group is not only a universal commercial bank and a major player in the Hungarian market but also part of the KBC Group. As such the activities of the Group cover a wide range including the retail, corporate and the professional money market segments. In its role as a financial intermediary, the Group faces different uncertainties presenting both risk and opportunity at the same time. The challenge for management is to determine how much uncertainty to accept as it strives to grow stakeholder value.

Risk management makes it possible for senior management to effectively deal with this uncertainty and the risks and opportunities linked to it, enhancing the capacity to build value. Therefore at both KBC Group and K&H Group value and risk management is based on the following fundamental principles:

- Value, risk and capital management are inextricably linked to one another.
- Risk management is approached from a comprehensive, enterprise- wide angle, taking into account all the risks a company is exposed to and all the activities it engages in.
- Primary responsibility for value and risk management lies with line management, while within Capital and Risk Oversight (CRO) Services Division separate Value and Risk Management departments – operating independently of line management – perform advisory, supporting and supervisory role.
- Every material subsidiary is required to adhere to the same risk governance model as the parent company.

Risk management governance model

The risk management governance model seeks to define the responsibilities and tasks of various bodies and persons within the organisations with a view to ensuring the sound management of value creation and all the associated risks to which the banking and insurance businesses are exposed. The Group's risk governance model is organised in three tiers:

- Overarching company and risk committees are the Board of Directors (BoD), the Audit, Risk and Compliance Committee (ARCC), the Executive Committee (ExCo), the Country Team (CT) and the Capital and Risk Oversight Committee (CROC). These committees concentrate on overarching risk management and on monitoring value creation.
- Specialised risk councils (Credit Risk Council (CRC), Trading Risk Councils (TRC), Operational Risk Councils (ORC) concentrate on implementing a group-wide framework for one particular type of risk and monitoring the associated risk management process. The risk councils are composed of representatives from line management and relevant Value and Risk Management departments.
- Line management and activity-specific committees have primary responsibility for value and risk management on the operational level. Whereas Value and Risk Management departments measure risks, economic capital and value creation for all relevant business entities and reports their findings directly to line management and the relevant activity-specific committees.
- Within CRO Services Division the Risk Integration and Support Directorate is dedicated to overarch the three existing risk centers of competence (Credit Risk, Market and Liquidity Risk and Non-financial Risks), enhance coordination and transfer synthesized message to senior management regarding value creation, risk and capital.

The Board of Directors and the Audit, Risk and Compliance Committee have an important role to play in value creation and risk governance. Regular reporting to the Audit, Risk and Compliance Committee ensures that there is an ample flow of information to the relevant members of the Board over the course of the year. Moreover, through the involvement of the entire Board in the annual round of approvals of risk-tolerance limits, the Board is able to take informed decisions on the degree of risk it finds acceptable for the Group and on the adequacy of the risk management structure.

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NOTES TO THE FINANCIAL STATEMENTS

NOTE 45 – RISK MANAGEMENT (continued)

Risk measurement and – monitoring

Risk measurement and monitoring in general includes the following sub-processes:

- Identification of risks is a process of discovering and defining material risks, namely those risks that could have a positive or negative impact on the financial position of the Group. Identification of risks is further ensured with setting up New and Active Products Process (NAPPs) in all business domains.
- Measurement of risks; qualitative and quantitative assessment of exposure to risk. The Group uses amongst others the following risk measures for the following most significant risk types:
 - Credit default and migration risks: nominal positions (outstanding/exposure), PD (probability of default), LGD/EL (loss given default/expected loss), credit concentration ratios, loan delinquency ratios, renegotiated loan ratios, credit loss ratios, RWA, stress test results.
 - Trading risk: BPV (basis point value), historic VaR (value at risk), and stress test results.
 - ALM (asset-liability management) risk: BPV, results of stress test on interest income, parametric VaR
 - Operational risk: KRI (key risk indicator), results of risk self assessment, level of compliance with Group Standards, availability of crisis management plans
 - Liquidity risk: liquidity gaps, loan-to-deposit ratio, liquidity coverage ratio (LCR), net stable funding ratio (NSFR), liquidity concentration ratios, stress test results.
- Setting limits; is a way of authorizing specific forms of risk taking. A limit indicates how much risk the Group considers being 'an acceptable maximum' for a portfolio or a segment of a portfolio. They reflect the general risk appetite, set by the Board of Directors. This general risk appetite cascades down in specific risk limits or tolerances that reflect the degree of acceptable variation to the achievement of objectives. Risk limits are agreed upon by the Board of Directors.
- Reporting; delivery of risk measurement results and compliance with the limits (comparison of risk exposure with the risk limit) to the decision makers (relevant risk committees) in a structured format. The main types of reports used in the Group:
 - exposures to key risk types,
 - key risk indicators,
 - limit breaches,
 - losses,
 - advice from risk management department regarding the risk response.

A dual reporting system by the local value and risk departments exists: hierarchical reporting to the local Executive Committee via the local risk committees, and functional reporting via the KBC Group Value and Risk Management to the group risk committees and on to the KBC Group Executive Committee.

- Monitoring and response to shortcomings; the purpose of responding to risks is to constrain threats and take advantage of the opportunities. Management (or respective decision makers) need to come up with a response to risk and define, implement and execute controls instruments that help to achieve a residual risk level aligned with the Group's risk limits.

The following paragraphs deal with each of the material risk types in more detail.

45.2 Liquidity risk and funding management

Liquidity is the ability of the Group to fund increases in assets and meet obligations as they come due, without incurring unacceptable losses. The fundamental role of the Bank in the maturity transformation of short-term deposits into long-term loans makes the Bank inherently vulnerable to liquidity risk both of an institution-specific nature and that which affects markets as a whole. Liquidity risk management is of paramount importance because a liquidity shortfall at a single institution can have system-wide repercussions. Financial market developments in the past decade have increased the complexity of liquidity risk and its management.

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NOTES TO THE FINANCIAL STATEMENTS

NOTE 45 – RISK MANAGEMENT (continued)

The objective of the liquidity risk management framework is to limit liquidity risks by taking into account an adequate level of funding, the potential growth of the Group, and in considering liquidity shocks to guarantee the availability of sufficient cash flow to meet all of the Group's financial commitments:

- in a normal business environment;
- under extreme circumstances (shocks);
- and on different time horizons (short, medium and long term).

The Group assesses the following liquidity risk aspects:

- Short-term liquidity risk represents the risk that the Bank will not be able to meet its payment obligations in full or in time. Short-term liquidity risk is measured up to 30-90 working days.
- Long-term liquidity risk represents the risk that additional refinancing funds will be available only at higher market interest rates. Long-term liquidity risk is measured from 1 year onwards.
- Concentration liquidity risk occurs when the Bank has an excessive level of exposure to individual depositor, type of deposit instrument, market segment or currency of denomination, mainly on the liabilities' side. However, concentration liquidity risk can be also due to concentration in a particular on- or off-statement of financial position instrument, which could significantly alter expected cash flows.
- Marketable asset risk represents the risk that the Bank will not be able to liquidate assets on the market only at a discount.

The core collateral pool (liquidity buffer or liquidity reserve) is considered as the liquidity resource of the Group. The Group maintains adequate liquidity resources at all times, both as to amount, maturity and quality, to ensure that the Group can continue to meet its liabilities as they fall due, both in normal and stressed times.

The structure of the core collateral pool reflects the Group's market position, and advantages resulting from the composition of shareholders and various internal and external prudential expectations such as:

- Attracting significant client funds (both corporate and retail);
- Having (indirect) access to international capital markets, funds provided by KBC Group (parent company);
- Keeping the cost of funding to a minimum, while maintaining competitiveness (prices should be in line with the rates of other key players in the market);
- Avoiding as much as possible reliance on volatile deposits;
- Offering full service to clients with the widest possible array of financial products.

The Group maintains adequate balances on its accounts with the National Bank of Hungary and foreign correspondents to continuously meet its obligations.

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NOTES TO THE FINANCIAL STATEMENTS

NOTE 45 – RISK MANAGEMENT (continued)

The following tables present the future undiscounted cash flows of financial liabilities and commitments and contingent liabilities by remaining contractual maturity as at 31 December 2013. For held-for-trading derivatives fair values are disclosed in the table.

	Held-for-trading derivatives	Held-for-trading short positions in debt instruments	Designated at fair value through profit or loss	Hedging derivatives	Measured at amortised cost	Total
	MHUF	MHUF	MHUF	MHUF	MHUF	MHUF
Financial liabilities						
On demand	-	-	263	-	171 517	171 780
Less than three months	2 990	4 115	31 228	293	24 669	63 295
More than three months but not more than one year	9 047	-	76 359	992	5 743	92 141
More than one but not more than five years	8 705	-	116 705	1 308	39 292	166 010
More than five years	5 949	-	4 086	-	8 229	18 264
Total	<u>26 691</u>	<u>4 115</u>	<u>228 641</u>	<u>2 593</u>	<u>2 013 253</u>	<u>2 275 293</u>

	Commitments to extend credit	Guarantees	Letters of credit	Total
	MHUF	MHUF	MHUF	MHUF
Commitments and contingent liabilities				
On demand	284 404	147 252	4 622	436 278
Less than three months	-	134	-	134
More than three months but not more than one year	-	-	-	-
More than one but not more than five years	-	-	-	-
More than five years	-	-	-	-
Total	<u>284 404</u>	<u>147 386</u>	<u>4 622</u>	<u>436 412</u>

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NOTES TO THE FINANCIAL STATEMENTS

NOTE 45 – RISK MANAGEMENT (continued)

The tables below present the future undiscounted cash flows of financial liabilities and commitments and contingent liabilities by remaining contractual maturity as at 31 December 2012.

	Held-for-trading derivatives	Held-for-trading short positions in debt instruments	Designated at fair value through profit or loss	Hedging derivatives	Measured at amortised cost	Total
	MHUF	MHUF	MHUF	MHUF	MHUF	MHUF
Financial liabilities						
On demand	-	-	408	-	797 556	797 964
Less than three months	2 306	6 241	25 505	788	653 991	688 831
More than three months but not more than one year	5 455	-	99 324	1 045	194 182	300 006
More than one but not more than five years	23 462	-	128 556	2 577	140 069	294 664
More than five years	8 418	-	4 347	-	43 735	56 500
Total	39 641	6 241	258 140	4 410	1 829 533	2 137 965

	Commitments to extend credit	Guarantees	Letters of credit	Total
	MHUF	MHUF	MHUF	MHUF
Commitments and contingent liabilities				
On demand	260 530	120 197	645	381 372
Less than three months	-	457	4 829	5 286
More than three months but not more than one year	-	17	-	17
More than one but not more than five years	-	-	-	-
More than five years	-	-	-	-
Total	260 530	120 671	5 474	386 675

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NOTES TO THE FINANCIAL STATEMENTS

NOTE 45 – RISK MANAGEMENT (continued)

The Group uses different ratios to measure and limit liquidity risk that arises from financial intermediation. The operational liquidity is monitored via limits on the unsecured liquidity gap, stress tests and “Basel III” and local regulatory liquidity indicators. From a structural liquidity point of view a group wide stable funding ratio is used. The Group is also analysing liquidity stress test results.

Operational liquidity is measured by the unsecured liquidity gap limit. The operational liquidity gap is the difference between the cash in and outflows in different time horizons (5 day, 30-day and 90-days) and an internal limit was set for the gap to be covered by National Bank of Hungary eligible collaterals. The Group had no uncovered operational liquidity gap in 2013 and 2012, its operational liquidity situation being both sound and stable during 2013.

Liquidity stress tests

Contingency liquidity risk is assessed in the Group on the basis of several liquidity stress scenarios. The aim of the stress tests is to measure how the liquidity buffer of the Group evolves under stressed scenarios. For each scenario the evolution of the liquidity buffer is calculated: this is the amount of excess liquidity per time bucket. Excess liquidity is the amount of cash that is available which is not required to cover immediately maturing liabilities. The simulated liquidity buffer is the sum of two components: the expected cash evolution under stressed scenarios and the expected liquidity increasing actions under stressed scenarios. In essence, there are three different types of stress tests: General market, Central Europe specific and Institution specific scenarios. Under all scenarios the Group would achieve the internally set survival period of one month.

Basel III and regulatory ratios

LCR and NSFR ratios prescribed in regulation from Basel III origin on liquidity measurement are calculated and reported regularly as key liquidity risk measure even until the method comes into law (expected in 2015 and 2018 respectively). LCR effective from 2015 with a 60% threshold and the minimum requirement would be gradually increased to 100% until 2019. The Group’s LCR ratio stood at 101% end of 2013 and at 155% at the end of 2012. The lower value compared to previous year’s was not due to inherent developments in the Group’s liquidity position, but because regulation and its interpretation is changing during 2013-2014, and the Group applies the most cautious – most unfavourable from the Group’s perspective - interpretation. NSFR effective from 2018 with 100% threshold. The Group stood at 123% end of 2013 and at 103% end of 2012.

New regulatory liquidity limits on Balance Sheet Coverage, Deposit Coverage and FX funding adequacy ratios came into force in 2012 which are measured and monitored on a monthly basis to achieve full compliance.

45.3 Market Risk

Market risk is the risk that the fair value or future cash flows of financial instruments will fluctuate due to changes in market variables such as interest rates and foreign exchange rates. The Group classifies exposures to market risk into either trading or non-trading portfolios.

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NOTES TO THE FINANCIAL STATEMENTS

NOTE 45 – RISK MANAGEMENT (continued)

Market risk – trading

The Group is exposed to market risk via the trading books of the Bank's dealing room and via the FX exposure of the subsidiaries. The Group has set limits on the level of market risk that may be accepted. The Group applies VaR methodology to assess the market risk positions held and to estimate the potential economic loss based on a number of parameters and assumptions for various changes in market conditions. VaR is defined as an estimate of the amount of money that can be lost on a given portfolio due to market risk, over a defined holding period, to a given confidence level. The measure only considers the market risk of the current portfolio and does not attempt to capture possible losses due to further trading or hedging, counterparty default or operational losses.

In practice the actual trading results will differ from the VaR calculation and in particular, the calculation does not provide a meaningful indication of profits and losses in stressed market conditions. To determine the reliability of the VaR models, actual outcomes are monitored regularly to test the validity of the assumptions. Market risk positions are also subject to regular stress tests to assess if the Group would withstand market shocks.

There are a number of different approaches used in the industry to generate VaR, with each having a varying level of suitability for different sizes and types of portfolios. The Group has chosen to use the historical VaR methodology to measure and manage market risks in the trading book.

The hVaR approach uses the actual historic market performance to simulate possible future market evolutions. The hVaR methodology does not rely on assumptions regarding the distribution of price fluctuations or correlations, but is based on patterns of experience over the previous two years (500 scenario dates). The hVaR that the Group applies is an estimate - using a confidence level of 99% and ten-day holding period. The use of the 99% confidence level means that, within a one day horizon, losses exceeding the VaR figure should occur, on average, once every hundred days. However, the VaR method will not tell us how much we will lose on that day, only that it expected to exceed a certain amount. hVaR has rapidly become the standard VaR approach in large, internationally active banks. Moreover, hVaR provides a much better fit with the increased emphasis on scenario-based risk management, which includes stress testing.

Beside the hVaR calculations and stress-test risk concentrations are also monitored via secondary limits: FX concentration limits to limit FX risk stemming from a particular foreign currency position, and basis-point-value (BPV) limits for interest rate risk. BPV limits are set per currency and per time bucket.

VaR results can be presented as follows:

	<u>Foreign exchange</u> MHUF	<u>Interest rate</u> MHUF	<u>Total VAR</u> MHUF
2013 – 31 December	49	220	207
2013 – Average daily	93	548	551
2013 – Highest	328	817	849
2013 – Lowest	3	218	207
2012 – 31 December	106	726	670
2012 – Average daily	125	769	782
2012 – Highest	737	1 252	1 267
2012 – Lowest	51	253	305

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NOTES TO THE FINANCIAL STATEMENTS

NOTE 45 – RISK MANAGEMENT (continued)

The Group's average limit utilization was well below the hVaR limit of the Group.

The Group does not have exposure to direct equity risk. Trading portfolio regularly buys back notes in closed and open-end capital protected funds from K&H Asset Management Funds so as to assure secondary market for these notes. Typically all funds are made of deposit and different option structures. The trading risk is managed with a EUR 5 million net nominal limit on these notes and above one year maturity all components are fully hedged. The structure of notes which are kept in trading book is dismantled and the option part is hedged back-to-back within the limits.

Market risk – Non-trading

The Capital and Risk Oversight Committee (CROC) is responsible for controlling the value creation, the maturity transformation and the market risks of the banking book. Risk tolerance levels are allocated by KBC Group and approved by the K&H Board of Directors.

Majority of the Group's ALM risks are interest rate related risks; consequently the tolerance level is limited in BPV terms (10-basispoint upward parallel yield curve shift impact on net present value). The interest rate risk is also measured with scenario analyses (including stressed environment). The Group also applies parametric VaR methodology for measuring interest rate risk. Foreign currency, equity or real-estate risk is not inherent in the banking book.

The BPV tables below present the results of reasonable possible changes of the fair value of the financial instruments held at fair value on 31 December 2013 and 2012. Possible alternatives were calculated based on the scenarios of 10, 100, and 200 basis point parallel shifts in yield curves. The banking book is limited in BPV by an internally set limit; the Group performed within the imposed limit during 2013. 2013 results contain the impact of derivative exposures too.

The reason for the BPV change is that a part of the expired held-to-maturity security balance was reinvested to available-for-sale. The AFS/HTM ratio based on nominal value was the following: 39%/61% in 2012; 51%/49% in 2013.

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NOTE 45 – RISK MANAGEMENT (continued)

UP Scenarios, 31 December 2013	denomination	Sensitivity of equity	Sensitivity of profit or loss	Total sensitivity
		MHUF	MHUF	MHUF
10 bp parallel up	CHF	2	46	48
	EUR	(244)	15	(229)
	HUF	(177)	(36)	(214)
	USD	-	(3)	(3)
10 bp parallel up total		(420)	22	(397)
100 bp parallel up	CHF	18	462	480
	EUR	(2 372)	154	(2 218)
	HUF	(1 722)	(359)	(2 081)
	USD	-	(32)	(32)
100 bp parallel up total		(4 076)	224	(3 852)
200 bp parallel up	CHF	37	921	958
	EUR	(4 601)	306	(4 295)
	HUF	(3 336)	(710)	(4 046)
	USD	-	(65)	(65)
200 bp parallel up total		(7 900)	452	(7 448)
DOWN Scenarios, 31 December 2013	denomination	Sensitivity of equity	Sensitivity of profit or loss	Total sensitivity
		MHUF	MHUF	MHUF
10 bp parallel down	CHF	(2)	(46)	(48)
	EUR	246	(16)	230
	HUF	179	36	215
	USD	-	3	3
10 bp parallel down Total		422	(22)	400
100 bp parallel down	CHF	(18)	(464)	(481)
	EUR	2 528	(156)	2 372
	HUF	1 840	368	2 209
	USD	-	32	32
100 bp parallel down total		4 351	(219)	4 132
200 bp parallel down	CHF	(35)	(930)	(965)
	EUR	5 225	(314)	4 911
	HUF	3 811	746	4 557
	USD	-	64	64
200 bp parallel down total		9 001	(434)	8 567

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NOTE 45 – RISK MANAGEMENT (continued)

UP Scenarios, 31 December 2012	denomination	Sensitivity of equity	Sensitivity of profit or loss	Total sensitivity
		MHUF	MHUF	MHUF
10 bp parallel up	CHF	40	22	62
	EUR	(29)	(239)	(268)
	HUF	(49)	68	18
	USD	-	11	11
10 bp parallel up total		(38)	(138)	(176)
100 bp parallel up	CHF	400	218	617
	EUR	(289)	(2 298)	(2 587)
	HUF	(489)	668	179
	USD	-	113	113
100 bp parallel up total		(378)	(1 299)	(1 678)
200 bp parallel up	CHF	795	437	1 232
	EUR	(575)	(4 412)	(4 987)
	HUF	(968)	1 313	346
	USD	-	223	223
200 bp parallel up total		(748)	(2 439)	(3 187)
DOWN Scenarios, 31 December 2012	denomination	Sensitivity of equity	Sensitivity of profit or loss	Total sensitivity
		MHUF	MHUF	MHUF
10 bp parallel down	CHF	(40)	(22)	(62)
	EUR	29	241	270
	HUF	49	(68)	(19)
	USD	-	(12)	(12)
10 bp parallel down Total		38	139	178
100 bp parallel down	CHF	(404)	(216)	(620)
	EUR	292	2 500	2 792
	HUF	500	(692)	(192)
	USD	-	(117)	(117)
100 bp parallel down total		388	1 475	1 863
200 bp parallel down	CHF	(813)	(431)	(1 244)
	EUR	588	5 221	5 808
	HUF	1 011	(1 408)	(397)
	USD	-	(238)	(238)
200 bp parallel down total		786	3 143	3 929

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NOTE 45 – RISK MANAGEMENT (continued)

Currency risk

Currency or foreign exchange (FX) risk basically arises from mismatches in the currency structure of the Group's assets and liabilities. Positions are monitored on a daily basis and the hedging strategy of the Group is to close all material FX positions in the bank's banking book, thus currency risk is managed exclusively within the trading book. Trading FX exposure is managed within the trading limit, and the global hVaR limit of the Group. For details see the market risk-trading section above.

Fair valuation

One of the building blocks of a sound market risk management is also the prudent valuation of positions valued at Fair Value. This applies to *HFT instruments*: Held For Trading (adjustments impact P&L), *FIFV instruments*: financial instruments subject to the Fair Value option (adjustments impact P&L) and *AFS instruments*: Available for Sale (adjustments impact equity).

The Group's overall Valuation Framework stipulates that, when available, published independent price quotations from well established active markets are used to determine Fair Value. In case of non-active markets, other valuation techniques (i.e. mark-to-model) are used in order to arrive at realistic estimates of Fair Value.

Consequently a daily independent valuation of front-office positions is performed by the Treasury Middle Office. Market-observed prices used in the valuation are regularly validated by the Market and Liquidity Risk Department via a formal parameter review process. Apart from market parameters, valuation techniques/models are also subject of independent review by the Market and Liquidity Risk Department.

45.4 Credit risk

Credit risk is the potential shortfall relative to the value expected consequent on non-payment or non-performance by an obligor (a borrower, guarantor, counterparty to an inter-professional transaction or issuer of a debt instrument), due to that party's insolvency or lack of willingness to pay, or to events or measures taken by the political or monetary authorities of a particular country. The latter risk is also referred to as 'country risk'.

Credit risk arising from derivative financial instruments is, at any time, limited to those with positive fair values, as recorded in the consolidated statement of financial position. The Group makes available to its customers guarantees which may require that the Group makes payment on their behalf. Such payments are collected from customers based on the terms of the credit contracts. They expose the Group to similar risks to loans and these are mitigated by the same control processes and policies.

Credit risk is managed at both transactional and portfolio level. Managing credit risk at the transactional level means that there are sound procedures, processes and applications in place to estimate the risks before and after accepting individual credit exposures. Managing the risk at portfolio level encompasses periodic reporting on (parts of) the consolidated loan portfolio, monitoring limit discipline and the specific portfolio management function.

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NOTE 45 – RISK MANAGEMENT (continued)
Credit quality per class of financial assets

The credit quality of financial assets is managed by the Group using internal credit grades (both on client and facility level). It is the Group's policy to maintain accurate and consistent risk ratings across the credit portfolio. All internal risk ratings are tailored to the various categories and are derived in accordance with the Group's rating policy. The Group deems the client rating calculated on the basis of default-adjusted PD (probability of default) algorithm as the governing rating. The calculation of default-adjusted PD is the automatic calculation of certain criteria of the default concept listed below, based on the figures available in the internal systems of the Group. This facilitates the partially automated default recognition within the clientele with active covenants. Group's assets have been distributed among classes based on the Basel II PD rating for Corporate and SME counterparties, and based on the facility rating for Leasing and Retail exposures according to the table below.

(PD) Debtor rating category	IFRS7 asset class category	Facility rating category
1	High grade	Problem-free, low risk
2		
3	Standard grade	Problem-free, medium risk
4		
5	Sub-standard grade	Problem-free, high risk
6		
7		Monitor
8		
9	Impaired	Monitor
10		Substandard
11		Doubtful
12		Bad

Credit risk management at transactional level
Acceptance

Credit proposals are submitted in writing by a commercial entity. Unless a small amount or a low risk is involved, a loan adviser screens the proposals and makes a recommendation. In principle, significant loan decisions are taken jointly by two or more managers. Matrices that take account of such parameters as the group risk total, the risk class, type of counterparty (private individuals, companies, etc.) loss given default rate (LGD) determine at what level decisions should be taken. The 'group risk total' is the sum of all credit and limits that all companies in the borrower or counterparty's group already have or have applied for from all KBC group entities. The 'risk class' reflects the assessment of the risk and is determined primarily on the basis of internally developed rating models.

Supervision and monitoring

How the credit is monitored is determined primarily by the risk class, determined based on the Probability of Default (PD) classification of the client. The 'normal' loan portfolio is split up into internal rating classes ranging from 1 (lowest risk) to 9 (highest non-defaulted risk). Loans to small and medium-sized enterprises and large corporations in this portfolio are reviewed periodically, at least once a year, however based on risk signals (such as a significant change in the risk class) more frequent, so called ad-hoc monitoring process is initiated. It is not only credit that is monitored, credit decisions are too, as part of the so-called ex-post monitoring procedure, i.e. a member of a credit committee will supervise decisions taken at the decision level immediately below, by checking whether the decision is consistent with the lending policy. Any exposure vis-à-vis a PD8-9 rated client must be monitored more strictly than usual.

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NOTES TO THE FINANCIAL STATEMENTS

NOTE 45 – RISK MANAGEMENT (continued)

Defaulting obligors are put into PD classes 10, 11 or 12. PD class 10 is for 'still performing' borrowers, but at least one of the following conditions under the definition of "default" is met, but none of conditions defined under PD11-12:

- Specific provision has been raised in relation to the client (for at least one exposure item) or part of its exposure was charged off within one year.
- The credit institution consents to a distressed renegotiation of the credit obligation where this is likely to result in a diminished financial obligation caused by material forgiveness or postponement of principal, interest or –where relevant – fees.
- Renegotiated exposures in line with the rules of the European Banking Authority (EBA).
- If K&H Group or another KBC Bank entity has suspended one or more credit lines, or the continued drawing of a certain credit line, or if K&H Bank receives official information that any other financial institution having a relationship with the client, has suspended one or more credit lines, or the continued drawing of a certain credit line.

Classes 11 and 12 are for 'non-performing' borrowers. Class 11 groups borrowers that have any material amount payable by the client to any member of the KBC Group and that has been overdue for more than 90 days. For overdrafts days past due commence, once an obligor has breached an advised limit or has drawn credit without authorisation and the underlying amount is material. For credit cards the start date of days past due is the due date of the minimum repayment obligation.

Class 12 comprises borrowers if:

- Any member of the KBC Group has fully or partially terminated any exposure in relation with the client.
- Liquidation proceedings have been launched against the client or the Group initiated a liquidation procedure against the client.

Credit risk management at portfolio level

Monitoring is also conducted on a portfolio basis, inter alia by means of regular reports on the consolidated credit portfolio. The largest risk concentrations are, in addition, monitored via periodic reports. Limits are in place at borrower or counterparty level and for specific activities. Whereas some limits are still in notional terms, more advanced concepts (such as 'risk weighted asset', 'expected loss' and 'loss given default') are increasingly being used.

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NOTE 45 – RISK MANAGEMENT (continued)

Country risk, banking

Country risk is managed by setting limits per country and per maturity. It is calculated for each country separately according to a conservative method. Proposals for setting or changing country limits are handled centrally at KBC head office and, after independent credit advice is taken, submitted for approval at the relevant level of decision authority. Before any new transactions are entered into, availability under the country limits and, where relevant, the sub-limits concerned have to be checked.

The following risks are included:

- credit (including so-called medium- and long-term export credit, IFC 'B' loans and performance risks);
- bonds and shares in the investment portfolio;
- placements and (the weighted risk for) other transactions between professional clients (such as exchange transactions and swaps);
- short-term commercial transactions (such as documentary credit and pre-export finance).

In principle, individual transactions are charged against country limits according to the following rules:

- in case of fully fledged guarantees the guarantor's country limit is charged for the country risk;
- if a transaction is carried out with the office/branch of a company which has its head office in another country, the transaction will be assigned to the country where the office/branch is located, unless the rating of the country where the head office is located is lower, in which case the transaction will be assigned to this last country;
- exposure in the counterparty's national currency and risks in respect of countries in the euro area are not included, but are reported separately.

The industry breakdown of loans and advances is presented in the table below:

<u>Industry sector</u>	<u>2013</u> <u>MHUF</u>	<u>2012</u> <u>MHUF</u>
Service industry	198 957	208 754
Agriculture	74 144	62 188
Manufacturing and building	130 398	147 932
Food processing	39 332	50 174
Wholesale and retail	110 037	108 172
Power industry	36 189	31 111
Individuals	589 740	624 408
Central governments	67 206	34 334
Municipalities	19 220	32 781
Credit institutions	78 366	71 345
Other	145	572
Gross loans and advances	<u>1 343 734</u>	<u>1 371 771</u>
Portfolio-based impairment for loan losses	(6 711)	(13 045)
Specific impairment for loan losses	<u>(111 329)</u>	<u>(98 377)</u>
Total impairment on loans and advances (see Note 27)	<u>(118 040)</u>	<u>(111 422)</u>
Total loans and advances	<u><u>1 225 694</u></u>	<u><u>1 260 349</u></u>

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NOTE 45 – RISK MANAGEMENT (continued)

Collateral and other credit enhancements

In compliance with its business policy the Group does not grant collateral-based financing (i.e. financing that is not based on the loan repayment capacity of the client), however, there is one exception to this rule in case of a special credit type when the loan is collateralized with cash deposit. The borrower's cash flow represents the primary – direct – source of loan repayment to the Group.

The inclusion of any type of collateral is subject to the assessment of the credit solvency of the client/guarantor, in the course of which the assets in question must be evaluated in compliance with the concerning internal regulations.

The main types of collateral applied are as follows:

- for retail lending, mortgages over residential real estate,
- for commercial lending, mortgage on real estate properties (both commercial and residential), state and institutional guarantees, and pledge on inventory and trade receivables,
- for securities lending cash deposits or security pledges.

The Group also obtains guarantees from parent companies for loans to their subsidiaries.

Relationship-managers monitor the market value of collaterals, regularly request for a review of the concerning collateral or requests additional collateral behind the deal if necessary. For defaulted counterparties, collaterals are assessed thoroughly to estimate expected recovery in order to set necessary level of impairments.

The carrying amount of investment properties and other assets, which were obtained by the Group by taking possession during 2013 to HUF 351 million (HUF 2 353 million in 2012).

The Group sells its assets obtained as collateral instead of using them for its operation.

Credit quality of not impaired nor past due assets

The credit quality of unimpaired and not past due assets as at 31 December 2013 is presented in the table below:

	Held for trading	Designated at fair value through profit or loss	Available for sale	Loans and receivables	Held to maturity	Hedging derivatives	Total
	MHUF	MHUF	HUF	MHUF	MHUF		MHUF
High grade	116 314	2 505	461 780	268	468 976	-	1 049 843
Standard grade	5 617	-	646	589 251	-	3 408	598 922
Sub-standard grade	3 472	-	-	467 163	-	-	470 635
Total carrying value	125 403	2 505	462 426	1 056 682	468 976	3 408	2 119 400

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NOTE 45 – RISK MANAGEMENT (continued)

The credit quality of unimpaired and not past due assets as at 31 December 2012 is presented in the table below:

	Held for trading	Designated at fair value through profit or loss	Available for sale	Loans and receivables	Held to maturity	Total
	MHUF	MHUF	MHUF	MHUF	MHUF	MHUF
High grade	144 920	3 022	291 137	10 486	507 751	957 316
Standard grade	10 420	-	1 877	665 569	-	677 866
Sub-standard grade	4 294	-	-	399 755	-	404 049
Total carrying value	<u>159 634</u>	<u>3 022</u>	<u>293 014</u>	<u>1 075 810</u>	<u>507 751</u>	<u>2 039 231</u>

Due to changes in the Group's internal rating practice the comparative information for Held for trading and Loans and receivables were reclassified.

Credit risk exposure for each internal risk rating

The table below includes outstanding exposure of loans and loan commitments to customers and banks (without any money market position). Past due assets are distributed to the internal risk rating classes.

	Historical default rates* 2013 %	Average unsecured share of exposure 2013 %	Total 2013 MHUF	Historical default rates* 2012 %	Average unsecured share of exposure 2012 %	Total 2012 MHUF
High grade	0.00	76.06	175 711	-	57.07	223 658
Standard grade	0.48	62.94	547 172	0.38	62.68	597 370
Sub-standard grade	8.42	41.83	781 040	6.85	32.13	741 649
Impaired	100.00	30.62	235 260	100.00	43.38	181 567
Total			<u>1 956 288</u>			<u>1 744 245</u>

* Impaired portfolio per credit grades compared to last year's total non-impaired portfolio.

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NOTE 45 – RISK MANAGEMENT (continued)

Impairment assessment

The main considerations for the loan impairment assessment include whether any payments of principal or interest are overdue or there are any known difficulties in the cash-flows of the counterparties, credit rating downgrades, or infringement of the original terms of the contract. The Group addresses impairment assessment in two areas:

- individually assessed impairments
- collectively assessed impairments

Collectively assessed impairments

Portfolio-based impairment

Impairments are assessed collectively and on a portfolio basis for losses on loans and advances and on loan commitments if there is no objective evidence that an impairment loss has incurred individually (PD1-9). For such loans and receivables impairment losses are recorded on a 'portfolio basis', using IRB Advanced parameters for calculation. This methodology is reviewed regularly.

Statistical impairment

Impairments are assessed on a portfolio basis applying statistical methods for losses on loans and advances if there is an objective evidence that an impairment loss has incurred (PD10-12), but the loans and advances are not significant individually (including credit cards, residential mortgages and unsecured consumer lending).

Individually assessed impairments

Impairments are assessed individually on loans and advances and on loan commitments that are individually significant (> EUR 1,25 million), if there is objective evidence that an impairment loss has incurred (PD10-12).

The terminology 'specific impairment' comprises statistical impairments and individually assessed impairments in this Consolidated financial statements.

Items considered when determining impairment amounts include the sustainability of the counterparty's business plan, its ability to improve performance once a financial difficulty has arisen, projected receipts, the availability of other financial support and the realisable value of collateral, and the timing of the expected cash flows. The impairment losses are evaluated at each reporting date, unless unforeseen circumstances require more careful attention. The Group records such impairments based on an estimate of the net present value of the recoverable amount.

Provisions on commitments and contingent liabilities shall be created, and impairment for loans and receivables (commitments to clients) accounted for, on the basis of a realistic assessment of the situation so that the provision created and the value of impairment do not exceed the extent of expected future loss.

Statistical and individually assessed impairments are mentioned together as specific impairments in the Group's consolidated financial statements.

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NOTES TO THE FINANCIAL STATEMENTS

NOTE 45 – RISK MANAGEMENT (continued)

Internal credit risk models and Basel II

In order to quantify credit risks, the Group has developed various rating models, both for the purpose of determining how creditworthy borrowers are and to estimate the expected loss of various types of transactions. These models support credit risk management in such areas as pricing, the credit process (acceptance and monitoring) and determining portfolio-based impairment. A number of models are uniform throughout the entire KBC Group (for instance, the models for governments, banks, international large companies and project finance), while others have been designed for specific segments (SMEs, private individuals, etc.). The same internal rating scale is used throughout the KBC Group.

From January 2011, these models are also used for calculating the regulatory capital requirements for credit risk according to the Internal Rating Based (IRB) Approach. The Bank uses the IRB 'Foundation' Approach, but a switch to the 'Advanced' approach is envisaged in 2014 (it is subject to regulatory approval).

The far-reaching introduction of rating models in the branch network has not only stimulated risk-awareness, it has also resulted in the models themselves being constantly tested against the market. Indeed, keeping the rating models up to date is just as important as developing them. An appropriate framework for the governance of the life cycle of risk models is thus in place, with model ownership (the credit function) being separate from responsibility for model validation (the Value and Risk Management Directorate). A central validation unit at KBC Group level and the Chief Risk Officer on local level is responsible for the final validation and approval of all models.

45.5 Credit risk – renegotiated loans

Renegotiation refers to a process which aims finding a proper solution between the Group and the customer to fulfil the responsibilities from a contract regardless to the contract status as current or delinquent by significantly changing the original terms and conditions, including payment amounts, amortization schedule, or its final maturity. Loans can be renegotiated only when the customer is facing long-term difficulty in repaying the original payment amount but is able to pay less. The borrower must show a renewed willingness and ability to repay the loan. For the decision the Group investigates the creditworthiness of the client; in details depending on the customer and product type the income/cash flow, employment, contracts, etc. For unsecured loans an attempt is made to get collateral or a guarantor as well.

The Group implemented three major types of renegotiating activity: temporary payment relief, temporary payment relief with term extension, term extension.

1. Temporary payment relief: due to the renegotiated contract the customer has reduced instalment for a temporary period (depending on the product type and decision it is up to 36 months), and the not paid part of the outstanding spread over the remaining tenor.
2. Temporary payment relief with term extension: this type is the same as the temporary payment relief, but the term is extended at the same time to reduce the monthly instalment.
3. Term extension: instalment reduction by term extension.

In the retail segment further payment relief possibilities – initiated by the Hungarian government - are available.

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NOTE 45 – RISK MANAGEMENT (continued)

In the renegotiation process for non-retail customers the Group decides on a new PD for the client which is the PD 9 generally while in exceptional cases based on decision the PD can be worse when it seems that probably the client will not be able to meet the reduced obligation either.

In retail processes the assigned PD was the PD 9 category in 2012. In 2013 the Group reassessed the internal credit grade structure of the retail loan portfolio to align with the guidelines of the European Banking Authority on definition of forbearance and recorded an additional impairment of HUF 6 114 million as a result of the change in the management assessment. High risk renegotiated retail mortgage loans classified as PD 9 before were allocated to the category of PD 10 in 2013. As a consequence of this change in the Group's internal credit grading, mortgage loans in a gross book value of HUF 38 814 million were reallocated from category 'unimpaired' (PD9) to category 'impaired' (PD10).

After the end of the eased period the clients are kept still in the PD 9 category and just after 12 month performing period is the PD revised (in case of retail, a new model for PD 10 clients is to be implemented in 2014 replacing the above mentioned management assessment). For non-retail clients the PD is reassessed during the annual review.

One of the input parameters of the impairment calculation is the PD. According to the PD rating in case of non-default loans portfolio based impairment, in case of default loans specific impairment is recognised.

Loans are held in the renegotiated portfolio at least 1 year long following the renegotiation. They are no longer considered as renegotiated when the debtor is not past due more than 15 days within a period of 365 days after the renegotiation in case of non-retail loans and when the debtor is not past due more than 30 days within a period of 365 days after the end of the easement period in case of retail loans.

The following table presents renegotiated loans, loan commitments and guarantees in comparison to loans, loan commitments and guarantees which had not been renegotiated.

	2013		2012*	
	Renegotiated MHUF	Not renegotiated MHUF	Renegotiated MHUF	Not renegotiated MHUF
Gross loans	151 322	1 192 413	174 361	1 197 410
Specific impairment	(51 702)	(59 627)	(35 922)	(62 455)
Portfolio based impairment	(569)	(6 143)	(6 171)	(6 874)
Total loans and advances	99 051	1 126 643	132 268	1 128 081

*The comparative figures of the corporate renegotiated loans and advances in this financial statement have been restated compared to the previous year's financial statement. Renegotiated exposures as reported in 2012 financial statement contained all exposures that had ever been renegotiated whereas current year financial statement contains renegotiations as defined in the related accounting policies to this financial statement.

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For comparative information to the total loan portfolio see Note 27.

	2013		2012*	
	Renegotiated MHUF	Not renegotiated MHUF	Renegotiated MHUF	Not renegotiated MHUF
Commitments and guarantees	1 390	435 022	6 107	380 568
Specific impairment	(18)	(3 178)	(30)	(95)
Portfolio based impairment	(1)	(103)	(84)	(2 045)
Total Commitments and guarantees	<u>1 371</u>	<u>431 741</u>	<u>5 993</u>	<u>378 428</u>

The table includes the amount of renegotiated commitments and guarantees given to corporate clients. The amount of renegotiated commitments and guarantees for which specific impairment was recognised amounted to HUF 86 million as at 31 December 2013 (HUF 3 457 million as at 31 December 2012).

The following table explains the change of renegotiated loans, loan commitments and guarantees during 2013 and 2012.

	2013 MHUF	2012* MHUF
Balance as at the beginning of the period	138 261	183 905
Addition	23 438	29 208
Decrease	(49 939)	(61 324)
Discount effect	(559)	(417)
Impairment recognised for the period	(11 366)	(5 045)
Foreign exchange revaluation	587	(8 066)
Balance as at the end of the period	<u>100 422</u>	<u>138 261</u>

The Group recorded HUF 6 388 million interest income on renegotiated loans in the consolidated income statement in 2013 (HUF 7 821 million in 2012*).

The Group did not derecognise assets due to renegotiation in 2013 and 2012.

*The comparative figures of the corporate renegotiated loans and advances in this financial statement have been restated compared to the previous year's financial statement. Renegotiated exposures as reported in 2012 financial statement contained all exposures that had ever been renegotiated whereas current year financial statement contains renegotiations as defined in the related accounting policies to this financial statement.

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The following table includes the credit quality analysis of renegotiated loans as at 31 December 2013.

	<u>Impaired</u> MHUF	<u>Past due but not impaired</u> MHUF	<u>Not impaired nor past due</u> MHUF	<u>Total</u> MHUF
Gross loans	132 769	13 823	4 730	151 322
Specific impairment	(51 702)	-	-	(51 702)
Portfolio based impairment	-	(537)	(32)	(569)
	<u>81 067</u>	<u>13 286</u>	<u>4 698</u>	<u>99 051</u>
Total renegotiated loans and advances				

The table below presents the credit quality analysis of renegotiated loans as at 31 December 2012.

	<u>Impaired*</u> MHUF	<u>Past due but not impaired*</u> MHUF	<u>Not impaired nor past due*</u> MHUF	<u>Total*</u> MHUF
Gross loans	80 187	71 029	23 145	174 361
Specific impairment	(35 922)	-	-	(35 922)
Portfolio based impairment	-	(6 107)	(64)	(6 171)
	<u>44 265</u>	<u>64 922</u>	<u>23 081</u>	<u>132 268</u>
Total renegotiated loans and advances				

For comparative information to the total loan portfolio see Note 24.

The disaggregation of renegotiated loans (net of impairment) by business segments is presented below.

	<u>2013</u> MHUF	<u>2012*</u> MHUF
Retail	70 573	83 302
Corporate	26 842	43 619
Leasing	1 636	5 345
	<u>99 051</u>	<u>132 267</u>
Total renegotiated loans and advances		

The industrial breakdown of renegotiated loans is included in the table below.

*The comparative figures of the corporate renegotiated loans and advances in this financial statement have been restated compared to the previous year's financial statement. Renegotiated exposures as reported in 2012 financial statement contained all exposures that had ever been renegotiated whereas current year financial statement contains renegotiations as defined in the related accounting policies to this financial statement.

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NOTES TO THE FINANCIAL STATEMENTS
NOTE 45 – RISK MANAGEMENT (continued)

	<u>2013</u> MHUF	<u>2012*</u> MHUF
<u>Industry sector</u>		
Service industry	23 013	29 641
Agriculture	1 381	2 147
Manufacturing and building	4 124	4 369
Food processing	19	4 716
Wholesale and retail	5 716	7 133
Power industry	7 022	10 647
Individuals	109 793	114 033
Municipalities	253	1 671
Other	-	4
	<u>151 322</u>	<u>174 361</u>
Gross renegotiated loans and advances		
Portfolio-based impairment for loan losses	(569)	(6 171)
Specific impairment for loan losses	<u>(51 702)</u>	<u>(35 922)</u>
Total impairment on renegotiated loans and advances	<u>(52 271)</u>	<u>(42 093)</u>
Total renegotiated loans and advances	<u><u>99 051</u></u>	<u><u>132 268</u></u>

For comparative information to the total loan portfolio see Note 45 – Credit risk.

The table below includes the geographical breakdown of renegotiated loans.

	<u>2013</u> MHUF	<u>2012*</u> MHUF
Hungary	139 294	162 395
East-European countries	12 012	11 951
Non-European countries	<u>15</u>	<u>15</u>
Total renegotiated loans and advances	<u><u>151 322</u></u>	<u><u>174 361</u></u>

*The comparative figures of the corporate renegotiated loans and advances in this financial statement have been restated compared to the previous year's financial statement. Renegotiated exposures as reported in 2012 financial statement contained all exposures that had ever been renegotiated whereas current year financial statement contains renegotiations as defined in the related accounting policies to this financial statement.

For comparative information to the total loan portfolio see Note 23.

45.6 Operational risk

In line with KBC Group, the Group applies the official Basel II definition of Operational Risk and Operational Risk Management. Operational risk is the risk of loss resulting from inadequate or failed internal processes, people or systems and from external events. It includes legal and tax risks, but excludes strategic and systemic risks. The Group takes reputation risk into account to a certain level. When controls fail to adequately perform, operational risks can result in financial loss, damage to reputation, have legal or regulatory consequences. The operational risks cannot be completely eliminated; but using sound control framework these risks can be mitigated to an acceptable level.

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NOTES TO THE FINANCIAL STATEMENTS

NOTE 45 – RISK MANAGEMENT (continued)

Processes and risk event types together are used as common and universal/uniform framework of reference for reporting purposes. The Group implemented the use of a uniform set of processes, risk event types, risk mitigating/measuring processes and a toolkit for operational risk management.

The first element of the toolkit is the use of *Group-wide Control requirements (Group Key Controls)* which are the key controls, defined by a centre of competence intended to control or mitigate major inherent risks. All KBC Group entities must implement these Key Controls. The compliance with the Group Key Controls is monitored via a benchmarking (assessment) exercise, assessments which are used to determine the gap between the group-wide requirements and the local practice. The derived action plans are continuously monitored and reported to the Capital and Risk Oversight Committee and Operational Risk Councils. The Local line management is responsible for translating the Group Key Controls into local procedures as well as for the timely and proper implementation of action plans.

Risk Self-Assessments aim to identify and assess the operational risk inherent in all material products, activities, processes and systems by the line management with the involvement of other concerned parties.

A '*Case Study Assessment*' is the process of testing the level of the protection of the current control environment against severe operational risk events that have actually happened in the banking and insurance industry by detecting gaps in subsequent control layers.

In line with the guidelines of KBC, the Group collects the *operational loss events* in a unified and integrated database which is also used for analysis and reporting purposes.

The method and framework of *Key Risk Indicators* were implemented in 2009. These are measurable metrics or indicators which help the organization with monitoring the inherent and / or residual exposure to certain key risks, and combine the measurement of risk with the actual management of risk.

Risk scans for operational and business risks were performed there by the main business lines and ICT (Information and Communication Technology), to assess the most important non-financial risks using a top-down approach.

In the course of 2013 the Group significantly strengthened its internal control environment in terms of transactional controls.

NOTE 46 – SOLVENCY AND CAPITAL

In accordance with Act CXII of 1996 on Credit Institutions and Financial Enterprises (banking law), the Bank must have a minimum capital amount higher than 8% of risk weighted assets. According to the Act, the capital adequacy ratio calculation is prepared based on Hungarian Accounting Standards. The main differences between statutory and IFRS accounts are presented in Note 44. The Bank takes this regulation into account when preparing its detailed budget and creates further reserves in order to have sufficient guarantee capital in case of the depreciation of the HUF or other unexpected events. The Bank reports its level of capital adequacy situation to the National Bank of Hungary (NBH) each month and also prepares forecasts to the Capital and Risk Oversight Committee (CROC) of the Bank. When needed, the Bank's Executive Committee decides and proposes to KBC Group any necessary steps that the Committee believes need to be taken (such as capital increase, dividend payment etc).

K&H BANK ZRT.

CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2013

NOTES TO THE FINANCIAL STATEMENTS

NOTE 46 – SOLVENCY AND CAPITAL (continued)

As from January 2011, the Bank has applied the Basel II IRB Foundation approach in its capital adequacy calculations, having previously reported its capital situation according to Standardized methodology.

The table below presents what the Group manages as capital.

	<u>2013</u> MHUF	<u>2012</u> MHUF
Tier 1 capital elements	181 282	179 119
Deductions	<u>(6 128)</u>	<u>(6 271)</u>
Tier 1 total	175 154	172 848
Tier 2 capital elements	11 632	15 868
Deductions	<u>(393)</u>	<u>(556)</u>
Tier 2 total	11 239	15 312
Guarantee capital	<u>186 393</u>	<u>188 160</u>

According to Hungarian capital adequacy regulations, the Bank's capital adequacy ratio (tier 1 + tier 2; the latter includes subordinated debts) at 31 December 2013 was 14.18% (12.91% at 31 December 2012). The Bank fulfilled the capital requirements set by NBH continuously during years 2013 and 2012 and at 31 December 2013 (and at 31 December 2012).

The Bank is required to set aside 10% of its profit calculated in accordance with Hungarian Accounting standards as a statutory reserve for use against future losses. The balance of this reserve as at 31 December 2013 was HUF 20 422 million (HUF 18 517 million as at 31 December 2012).

According to Hungarian corporate and banking law, only the profit for the current period and the positive retained earnings included in the statutory standalone financial statements may be distributed to shareholders. Additionally, this can occur only after the Group establishes the required minimum level of statutory risk reserve.

Accordingly, the Bank had distributable reserves of HUF 26 862 million as at 31 December 2013 (HUF 23 797 million as at 31 December 2012).

The dividend proposed on ordinary shares for approval by the shareholder (not recognized as a liability as at 31 December 2013) is HUF 17 147 million – 0.121629 HUF/share (HUF 23 797 million – 0.168799 HUF/share in 2012).

Approved by the Board of Directors on 8 April 2014.

Hendrik Scheerlinck
Chief Executive Officer
Member of the Board

Attila Gombás
Chief Financial Officer



K&H Bank Zrt.

Management report (consolidated)

31 December 2013

On December 31, 2013, the consolidated total assets of K&H Bank Group (hereunder "the Group") stood at 2 562 billion HUF. As a financial institution which offers banking and insurance products alike and has a nation-wide branch network of 220 branches, the Group offers the full range of financial services to its clients.

1. Economic environment

The global economic outlook improved during the year especially in the developed markets. The FED, the ECB, Bank of Japan and Bank of England followed loose monetary policy which helped to stabilise the global market sentiment. Parallel to the improving European economic environment GDP growth started to somewhat accelerate in Hungary. Export remained the main driver of the economic growth and also the domestic consumption started to increase in the second half of the year. In this growth structure both the internal and the external balance of Hungary improved further in 2013. According to analysts' expectations Hungarian economy will continue to grow in 2014 as well.

	2012 actual	2013 preliminary
GDP growth	-1.7%	+1.1%
CPI (avg)	+5.7%	+1.7%
Investments	-5.2%	+2.7%
Unemployment rate	+10.7%	+9.1%
Budget deficit (ESA) (in a % of GDP)	-1.9%	-2.7%
Balance of payments (in a % of GDP)	+1.7%	+2.3%

Source: MNB, KSH, K&H

Positive market sentiment kept Hungarian risk premia at relatively low level over the year. The FED started to cut back its bond purchasing program (tapering) in December, a couple of months later than the market originally expected. The National Bank of Hungary took advantage of the low global interest rate environment and favourable evolution of inflation and gradually decreased the base rate from 5.75% in January to 3.00% in December.

2. The Strategic Objectives of the Group

The K&H Group is a universal bancassurance, providing banking, leasing, asset management and insurance services for individuals and corporate (focusing on SME and Mid-cap) customers.

In order to fulfill our mandate by our shareholder and our clients:

- we combine the best international practice with sound local knowledge;
- we provide our clients with a distinctively modern banking and insurance service which begins with their needs and concludes with the delivery of excellent solutions at competitive prices.

Customer strategy:

Retail: customers are served based on the different segments' special needs.

Corporate clients: focus on cross-sales, intensify new client acquisition in selected areas.

Product strategy:

Retail:

- Innovative saving products and add-on services to keep up our market leader status.
- Growth in lending, based on a good understanding of credit risk.
- Strong focus on transactional banking.
- Fast and simple credit process.

SME:

- Reliable transactional banking services.
- More standard products fitting client needs with easy and quicker processes.
- Fast and simple credit process.

Corporate:

- Full service provider, emphasis is advisory to provide tailored solutions to clients.

Strategy on distribution channels:

Branch-centric multi-channel distribution approach: although the diversity of channels and the role of tied agent, 3rd party and remote channels are significant, the most important channel will remain our extensive branch network.

Key differentiators of the Group:

- Being close to our clients: easy access both physically (see our large branch network) and virtually (see remote channels).
- Speaking our clients' language (investment to 'client-conform' communication).
- Clients' individual needs and profiles are permanently in focus (offered services always fit their real needs)
- The Group acts as 'one-stop-shop' for our clients (universal financial institution)

3. The Group's consolidated activities

The Group's total assets increased by 4,1% in 2013.

Billion HUF	31 Dec 2012	31 Dec 2013	Variance
Balance sheet total	2 462.2	2 562.3	+4.1%
Loans and receivables	1 315.9	1 252.0	-4.9%
Deposits from customers	1 728.7	1 881.9	+8.9%
Equity	215.9	212.5	-1.6%

The most important elements of the evolution of the consolidated balance sheet are as follows:

- *Loans and receivables* decreased by 4.9% in 2013 primarily due to retail loans: similarly to previous years retail loan demand remained subdued, while the first phase of "Funding for Growth" scheme of the National Bank generated an already perceptible increase in SME and corporate sector's loan demand.
- *Deposits from customers* increased by nearly 9% during the year. The Group managed to further improve its market position in both retail and corporate savings, whereas the significant increase is primarily related to large individual corporate deposits and the National Bank of Hungary's "Funding for Growth" scheme related refinancing funds.
- *Shareholders' equity* decreased by 3.4 bln HUF throughout the year as a net balance of the following factors: dividend payment after financial year 2012 (-23.8 bln HUF); profit of year 2013 (+17.5 bln HUF); cash flow hedge reserves (+1.4 bln HUF) and AFS revaluation reserves (+1.5 bln HUF).

The Group's profit after tax decreased compared to previous year (2013: +17.5 bln HUF, 2012: +20.5 bln HUF) as the positive impacts of increasing income and strict cost management were counterbalanced by the increased credit costs (the Group has reassessed its restructured loan book in 4Q13 in order to align them to the guidelines by the European Banking Authority on the definition of forbearance).

The evolution of the main P&L items:

- In comparison with previous year, *net interest income* increased by 4.3% (2013: 77.2 bln HUF, 2012: 74.0 bln HUF). If we consider the interest type result of FX swaps (reported under the heading of "net gains from financial instruments at fair value") there is a 2% decrease compared to previous year (mainly related to the lending activity and the impact of the lower interest rate environment).

- The 74% increase in *net fee and commission income* is not reflecting the real underlying business performance, since the regular and one-off Financial Transaction Levy paid by the Bank is reported under a separate heading ("general administrative expenses"). Considering these items, net income from fees and commissions show 7% decrease compared to previous year on a comparable basis.
- The decrease in *net gains from financial instruments at fair value* (2013: 19.0 bln HUF, 2012: 22.9 bln HUF) is primarily due to the mark-to-market of ALM derivatives and weaker markets related results.
- *Operating expenses* amounted to 106.3 bln HUF in 2013 (2012: 85.2 bln HUF), disregarding banktax and financial transaction levy, a decrease by 4% compared to the previous year.

Impairments on loans and receivables amounted to 22.6 bln HUF in 2013 (2012: 12.9 bln HUF). The Group has reassessed its loan book in 4Q13 to align with EBA guidelines on definition of forbearance. In total, this resulted in an additional impairment of 6.1 billion HUF in 2013.

Non-performing loans	31 Dec 2012	30 June 2013	31 Dec 2013
Retail	16.9%	18.6%	20.6%
Corporate	7.5%	6.7%	7.0%
Retail Car Leasing	19.7%	24.2%	28.9%
Total	12.0%	11.9%	12.9%

Detailed description on financial instruments' valuation is included in the consolidated financial statements (in the following notes: 17, 19-23 and 28), while Note 45 in the consolidated financial statements is about risk management.

The business performance of the Group is illustrated by the following figures:

million HUF	2012	2013	variance
Cost / income	68.0%	70.8%	+2.8%
Cost / income *	56.0%	53.2%	-2.8%
Non-interest income/ total income	41.0%	48.6%	+7.6%
Commission income / total income	22.4%	32.6%	+10.2%
Operating income / average headcount	36.0	37.2	+3.3%
Operating costs* / average headcount	20.2	19.8	-2.0%
Operating profit* / average headcount	15.8	17.4	+10.3%
Credit cost ratio	0.78%	1.48%	+0.7%
Non-performing loans	12.0%	12.9%	+0.9%
Loan / deposit ratio	70.0%	58.7%	-11.3%
Capital**/total liabilities	9.7%	9.2%	-0.5%
Solvency ratio (Basel II)***	12.9%	14.2%	+1.3%
ROE (based on average balance of equity)	10.1%	8.3%	-1.8%
ROA (based o n av erage b alance s heet total)	0.8%	0.7%	-0.1%

* excluding bank tax, financial transaction levy: included in the income

** in addition to equity it also includes subordinated debt capital

*** according to the rules set by the Hungarian supervisory authority

Considering operating profit and efficiency ratios the Group's financial performance improved further compared to the previous period, although significant increase in impairments on loans and receivables resulted in decreasing profit for 2013. Considering profitability the Group is still one of the most solid performers in the Hungarian banking sector with stable liquidity and solvency positions.

4. Introduction of strategically important subsidiaries

Leasing Group

At the end of 2013 the Leasing operation consisted of 6 separate legal entities and operation of 3 entities which merged with K&H Bank Zrt. in the previous years.

Name	Main profile	Comment
K&H Autófinanszírozó Zrt.	Financial leasing	on 30th of September 2012 it has merged with K&H Bank Zrt.
K&H Autópark Kft.	Operative leasing, fleet management (rental)	
K&H Eszközfinanszírozó Zrt.	Financial leasing	on 30th of September 2012 it has merged with K&H Bank Zrt.
K&H Eszközlízing Kft.	Operative leasing (lease)	
K&H Ingatlanlízing Zrt.	Financial leasing	
K&H Alkusz Kft.	Brokerage of insurance products	
K&H Lízing Zrt. v.a.	Not active	
K&H Lízingház Zrt. v.a.	Not active	
K&H Pannonlízing Zrt.	Lending	on 30th of November 2011 it has merged with K&H Bank Zrt.

At the end of 2013, the **Group's leasing** portfolio stood at 53 billion HUF, which represents a 2.3% decrease compared to the end of the previous year. The discontinuation of retail car financing activities at the end of 2008 resulted in a gradual drop in the retail car and dealer financing portfolios (by 13.5 billion HUF in 2013, 33% decrease vs 2012). In 2013 the Group obtained 3.7% market share in new production.

K&H Investment Fund Zrt.

K&H Fund Management Zrt. is owned fully by K&H Bank. The assets managed in investment funds increased from HUF 640 billion to HUF 744 billion, while total assets managed by K&H FM increased from HUF 770 billion to HUF 864 billion in 2013. The sum of total assets managed means the second biggest market share among the Hungarian Fund Management companies.

The decreasing yield environment continued to turn the attention of clients to investment funds. In 2013 22 funds were launched and the Company coped with the biggest amount of maturities in 2013 too: clients reinvested 80% of the amount from matured funds to new funds offered by the Company. Concerning institutional portfolio management, there was no significant change in the level of assets under management.

K&H Csoportszolgáltató Kft. (K&H Shared Service Center Kft.)

In 2005, K&H Group decided to set up a group services centre under the management of K&H Bank, which is the 100% owner of K&H Csoportszolgáltató Kft. (KHCSK). The purpose of this unit was the centralisation and efficient organisation of supplementary service activities closely linked to the core activities of individual group members. Comprehensive service activities performed for the group include the management of the real estate portfolio, logistical and bank security tasks, operative business responsibilities (the booking of trade receivables and payables, fixed assets etc.; tax accounting and payroll management).

The company takes out service level agreements and contracts with individual group members for each individual service. Since 2007, services offered by KHCSK have also been used by K&H Insurance's and K&H Leasing Group's member companies as well. At present, KHCSK acts as a group services centre for 10 companies, including K&H Bank. Since May 1, 2008, KHCSK has also

been performing the financial and accounting responsibilities and operative services of the Hungarian branch of KBC Global Services N.V. (KBC GSC). On 1 January 2008 the Tendering Directorate was set up, which is responsible for advisory and support services related to EU tenders. In 2009, the scope of the company's activities was extended with financial and accounting services provided to K&H Factoring, a company 100% owned by K&H Bank. A directorate was established on 1 January 2012 for SZÉP Card operation. The SZÉP card is a cafeteria item and product at K&H Group. KHCSK is responsible for the entire operation of the SZÉP card system and the related transactions.

K&H Faktor Zrt. (K&H Factoring Zrt.)

The K&H Factoring Zrt's main activity is factoring (purchase of receivables, financing, discounting). The company's business activities have started in 2010, (factoring) turnover has been steadily increasing since then (2010: 5.9 billion HUF, 2011: 22.3 billion HUF, 2012: 54.5 billion HUF, 2013: 72.6 billion HUF). The amount of trade receivables towards debtors was 7.8 billion HUF at year-end 2013.

Dated: Budapest, 29th April 2014

Hendrik Scheerlinck
Chief Executive Officer

Attila Gombás
Chief Financial Officer