

Manufacturer Target Market

Client Type

Retail

 Positive Negative Neutral

Eligible Counterparty

 Positive Negative Neutral

Distribution Strategy

Execution Only

 Retail Professional

Advised

 Retail Professional

Knowledge and Experience

Basic

 Positive Negative Neutral

Advanced

 Positive Negative Neutral

Financial Situation With Focus On Ability To Bear Losses

Investor is not willing or able to bear any loss of their capital

 Positive Negative Neutral

Limited capital loss level

NA

Investor is willing and able to bear losses greater than their investment/capital

 Positive Negative Neutral

Risk Tolerance And Compability Of the Risk/Reward Profile With The Target Market

Summary Risk Indicator (1-7)

 1 2 3 4 5 **6** 7

Investment Objective

Preservation

 Positive Negative Neutral

Growth

 Positive Negative Neutral

Hedging

 Positive Negative Neutral

Pension Scheme (Germany)

 Positive Negative Neutral

Investment Horizon

Scheduled Maturity Date

25Sep23

Recommended Holding Period (years)

3

Short Term

 Positive Negative Neutral

Long Term

 Positive Negative Neutral

Specific Investment Need

Green Investment

 Positive Negative Neutral

Shariah Compliant

 Positive Negative Neutral

Other

 Positive Negative Neutral

Retirement Planning Investment

 Positive Negative Neutral

Professional

 Positive Negative Neutral

Self-Directed/Non-Advised

 Retail Professional

Discretionary

 Retail Professional

Informed

 Positive Negative Neutral

Investor is willing and able to bear partial loss of their capital up to the amount specified in the product documentation

 Positive Negative Neutral

Investor is willing and able to bear total loss of their investment/capital

 Positive Negative Neutral

Income

 Positive Negative Neutral

Financing

 Positive Negative Neutral

Option or Leveraged Return Profile

 Positive Negative Neutral

Other

 Positive Negative Neutral

Early Termination

Yes

Very Short Term

 Positive Negative Neutral

Medium Term

 Positive Negative Neutral

Ethical Investment

 Positive Negative Neutral

ESG

 Positive Negative Neutral

Tax Efficient Investment

 Positive Negative Neutral

Currency Protection Investment

 Positive Negative Neutral

